



freight rail

# RFQ / TENDER

**Tender No:** LSE-11970

**Vendor No:** 11001386

BOARD LIST  
BOARD LIST  
TRANSNET FREIGHT RAIL  
PROCUREMENT DEPARTMENT  
2000

**Purchaser :** Nobahle Mjoli  
**Telephone :** 011 584 0606  
**Fax Number:**

**Please quote reference:**  
K62/6000595036

**Deliver to:**  
TFR Head Office  
Supply Chain Services  
2000 Johannesburg

**Closing Date** :26.09.2013  
**Validity Date** :23.12.2013  
**RFQ No** :6000595036  
**End of Validity** :31.10.2015

PURCHASE OF ESAB WELDER AT LADYSMITH.

THE RFQ DOCUMENTS ARE OBTAINABLE FROM THE OFFICE OF TRANSNET FREIGHT RAIL, TENDER ADVISE CENTRE, GROUND FLOOR, INYANDA HOUSE 1, WELLINGTON ROAD, PARKTOWN, DURING OFFICE HOURS 08:00 TO 15:00 AND RFQ DOCUMENT IS FOR FREE. RFQ CLOSING DATE: 26 SEPTEMBER 2013.

QUOTATIONS MAYBE FAXED TO : (011) 774-9129/(011) 774-9186.

FOR ANY TECHNICAL ENQUIRIES WITH REGARD TO THIS RFQ YOU CAN CONTACT :MR  
PAT HADEBE 036 271 2137/083 384 2484.

1.1 QUOTATION/S MUST BE SUBMITTED PUNCTUALLY AT 10:00 ON OR BEFORE CLOSING DATE AND LATE QUOTATIONS WILL NOT BE CONSIDERED.

1.2 IF POSTED:

21 WELLINGTON ROAD  
INYANDA HOUSE 1  
PARKTOWN  
2193

1.3 ,IF DELIVERED BY HAND:

TRANSNET FREIGHT RAIL-SUPPLY CHAIN SERVICES  
21 WELLINGTON ROAD  
INYANDA HOUSE 1  
PARKTOWN

DATE: ..... SIGNATURE OF TENDERER(S): .....

CONTACT PERSON: ..... TEL No: .....

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## 2. CONDITIONS:

2.2 ANY PURCHASE ORDER PLACED AS A RESULT OF YOUR QUOTATION WILL BE SUBJECT TO THE STANDARD TERMS AND CONDITIONS OF CONTRACT, FORM US7, (LATEST), GENERAL TENDER CONDITIONS, FORM CSS5 (LATEST ) AND CONDITIONS MENTIONED HEREIN.

2.3 TENDERERS MAY OFFER AN EARLIER VALIDITY DATE, BUT THEIR QUOTATION MAY, IN THAT EVENT, BE DISREGARDED FOR THIS REASON.

2.4 TENDERERS ARE REQUIRED TO OFFER ONLY FIRM PRICES. PRICES SUBJECT TO REVIEW IN TERMS OF CLAUSE 32 OF FORM US7 WILL ONLY BE CONSIDERED SHOULD THE DELIVERY PERIOD REQUIRED EXCEED 6 MONTHS.

2.5 BEST DELIVERY TIME MUST BE OFFERED.

2.6 DISCOUNT (TRADE DISCOUNT) CASH DISCOUNT (CONDITONAL DISCOUNT) VALUE VALUE ADDED TAX (VAT) MUST BE SHOWN SEPARATELY.

2.7 TRANSNET RESERVES THE RIGHT TO NEGOTIATE PRICES AND COMMERCIAL ASPECTS AFTER THE CLOSING DATE OF THE QUOTATION.

"PREVIEW COPY ONLY"

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2.8 DIRECT DELIVERY INTIMATES DELIVERY BEING EFFECTED INTO THE WAREHOUSE OR THE ACTUAL POINT OF SUPPLY AND SHOULD THEREFORE INCLUDE ANY TRANSPORTATION MODE DEEMED NECESSARY IN EXECUTING THIS METHOD OF DELIVERY BASIS IN ORDER TO MEET THE REQUIRED DELIVERY DATE.

### 3. EVALUATION CRITERIA

#### 3.1 COMPETITIVE PRICING AND BBBEE.

##### TAX CLEARANCE CERTIFICATES:

The Regulations in terms of the Public Finance Management Act, 1999: Framework for Supply Chain Management as published in Government Gazette No. 25767 dated 5 December 2003, Clause 9 (1) (d), stipulates that the accounting officer or accounting authority of an institution to which these regulations apply must reject any bid from a supplier who fails to provide written proof from the South African Revenue that the supplier either has no outstanding tax obligations or has made arrangements to meet outstanding tax obligations.

Tenderers will be disqualified if a valid tax clearance certificate or written proof from the South African Revenue Service that supplier has made arrangements to meet outstanding tax obligations is not submitted with the tender.

##### COMPANY DETAILS:

NAME OF COMPANY: \_\_\_\_\_

CONTACT PERSON: \_\_\_\_\_

TEL. NO. \_\_\_\_\_ FAX NO: \_\_\_\_\_

REG. NO. \_\_\_\_\_

##### BROAD BASED BLACK ECONOMIC EMPOWERMENT (BBBEE)

Transnet fully endorses and supports the Government's Broad-based Black Economic Empowerment Programme and it is strongly of the opinion that all South African Business Enterprises have an equal obligation to redress the imbalances of the past.

Transnet will therefore prefer to do business with local business enterprises who share these same values. Transnet will endeavour to do business with local business enterprises that possess a BBBEE "recognition level" of at least a level 5. Transnet urges Tenderers (large enterprises and QSE's - see below) to have themselves accredited by any one of the various Accreditation Agencies available, who do their BBBEE ratings in accordance with the latest Codes (i.e. those promulgated on 9 February 2007) and whose names appear on the present ABVA (Association of BEE Verification Agencies) - "List of Full Members" as displayed on the ABVA website ([www.abva.co.za](http://www.abva.co.za)).

Although no agencies have, as yet, been accredited by SANAS (SA National Accreditation System), Transnet will, in the interim, accept rating certificates of tenderers who have been verified by any of the listed agencies.

Enterprises will be rated by such agency based on the following:

1. Large Enterprises (i.e. annual turnover >R35million:  
" Rating level based on all seven elements of the BBBEE scorecard.
2. Qualifying Small Enterprises - (QSE) (i.e. annual turnover >R5million but <R35million:  
" Rating based on any four elements of the BBBEE scorecard.

NB:

3. Emerging Micro Enterprises - (EME) (i.e. annual turnover <R5m) are exempted from being rated/verified:  
" Automatic rating of Level 4 BBBEE irrespective of race of ownership, i.e. 100% BBBEE recognition  
" Black ownership >50% or Black Women ownership >30% automatically qualifies as Level 3 BBBEE, i.e. 110% BBBEE recognition  
" EME's should provide certified documentary proof of annual turnover (i.e. audited financials) plus proof of Black ownership if Black ownership >50% or Black Women ownership >30% from the EME's Auditor/Accounting Officer.

4. In addition to the above, Tenderers who wish to enter into a Joint Venture or subcontract portions of the contract to BBBEE companies, must state in their tenders the percentage of the total contract value that will be allocated to such BBBEE companies, should they be successful

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in being awarded any business. A rating certificate in respect of such BBBEE JV-partners and / or sub-contractor/s, as well as a breakdown of the distribution of the aforementioned percentage must also be furnished

In view of the high emphasis which Transnet places on Broad-based Black Economic Empowerment, Transnet will allow certain preference points for BBBEE in the evaluation of all responses. Depending upon the value of the ensuing business award (i.e. below or in excess of R2m), the 80/20 or 90/10 point preference systems will be utilized where BBBEE will count out of 20 or 10 respectively in the evaluation process.

EACH RESPONDENT IS REQUIRED TO FURNISH PROOF OF THE ABOVE TO TRANSNET. FAILURE TO DO SO WILL RESULT IN A SCORE OF ZERO BEING ALLOCATED FOR BBBEE.

Turnover: Kindly indicate your company's annual turnover for the past year R\_\_\_\_\_

- " If annual turnover <R5m, please attach certified confirmation from your Auditor/Accounting Officer
- " If annual turnover >R5m please attach original or certified copy of accreditation certificate and detailed scorecard by an ABVA accreditation agency (registered as a "Full Member")

## PAYMENT TERMS

The following payment terms will apply as from 1 October 2008.

- " All suppliers will be paid 30 days from receipt of month end statement, i.e. payment term F055.

## CONDITIONS:

This quotation is subject to the provisions of the Standard Terms and Conditions of Contract, Form US7, (Latest ) and the General Tender Conditions, Form CSS5 (Latest) and any other standard or special conditions mentioned and/or embodied in the quotation request.

## SCHEDULE OF REQUIREMENTS

PRICES TENDERED ARE TO BE "DIRECT" AND EXCLUDE VAT.

IN THIS REGARD THE TENDERER'S ATTENTION IS DIRECTED TO PARAGRAPH 16 OF FORM CSS5 (LATEST).

"PREVIEW COPY ONLY"

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TRANSNET INSISTS ON HONESTY AND INTEGRITY BEYOND REPROACH AT ALL TIMES AND WILL NOT TOLERATE ANY FORM OF IMPROPER INFLUENCING, BRIBERY, CORRUPTION, FRAUD, OR ANY OTHER UNETHICAL CONDUCT ON THE PART OF BIDDERS/ TRANSNET EMPLOYEES. IF, IN THE OPINION OF TRANSNET'S CHIEF OPERATING OFFICER, A TENDERER / CONTRACTOR / SUPPLIER HAS OR HAS CAUSED TO BE PROMISED, OFFERED OR GIVEN TO ANY TRANSNET EMPLOYEE, ANY BRIBE, COMMISSION, GIFT, LOAN, ADVANTAGE OR OTHER COSIDERATION, TRANSNET SHALL BE ENTITLED TO REVOKE THE TENDER / CONTRACT BY FOLLOWING ITS INTERNAL POLICIES THAT GOVERN THE ECLUSION PROCESS. IN SUCH AN EVENT TRANSNET WILL BE ENTITLED TO PLACE ANY TENDERER / CONTRACTOR / SUPPLIER WHO HAS CONTRAVENED THE PROVISIONS OF TRANSNET'S BUSINESS ETHICS ON ITS LIST OF EXCLUDED TENDERERS. THIS LIST WILL ALSO BE DISTRIBUTED TO ALL OTHER STATE OWNED ENTERPRISES AND GOVERNMENT DEPARTMENTS.

TRANSNET INVITES ITS VALUED SUPPLIERS TO REPORT ANY ALLEGATIONS OF FRAUD CORRUPTION OR OTHER UNETHICAL ACTIVITIES TO TRANSNET TIP-OFFS ANONYMOUS, AT ANY OF THE FOLLOWING ADDRESSES / CONTACT NUMBERS:-

TOLL-FREE ANONYMOUS HOTLINE - 0800 003 056  
EMAIL - Transnet@tip-offs.com  
FAX NUMBER - 0800 007 788  
FREEPOST DN 298, UMHLANGA ROCKS, 4320

CONFIDENTIALITY IS QUARANTEED

Item	Qty	Material	Description
00010	1	Esab Welder	R..... Each

Delivery Date: 31.10.2013

FULL DETAILS OF DESCRIPTION

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### 3. ADDITIONAL INFORMATION REQUIRED: (WHERE APPLICABLE)

#### 3.1 THE FOLLOWING ADDITIONAL INFORMATION IS REQUIRED:

- (A) DISCOUNT: .....
- (B) SETTLEMENT DISCOUNT:.....
- (C) PRICE/S FIRM: .....
- (D) PRICE/S FIRM UNTIL ..... THEREAFTER SUBJECT TO REVIEW.
- (E) PRICE/S NOT FIRM: .....
- (F) SABS MARK: .....
- (G) SABS PERMIT NO: .....
- (H) BRAND/MAKE/TYPE: .....
- (I) FULL NAME AND ADDRESS OF MANUFACTURER: .....

- (J) FULL NAME AND ADDRESS OF INSPECTION POINT: .....

- (K) COUNTRY OF ORIGIN: .....

Comply : \_\_\_\_\_ Does not Comply : \_\_\_\_\_ Not applicable : \_\_\_\_\_

Justification : .....

#### (L) SURPLUS MATERIAL:

TENDERERS MUST INDICATE IF THEY WILL BE PREPARED TO PURCHASE BACK FROM TRANSNET ANY SURPLUS MATERIAL WHICH MAY BECOME AVAILABLE FROM ANY RESULTING PURCHASE ORDER/CONTRACT ORIGINATED FROM THE QUOTATION SUBMITTED.

#### (M) PAYMENT OVERSEAS:

ONLY IF TRANSNET LIMITED IS REQUESTED BY THE TENDERER TO EFFECT PAYMENT OVERSEAS DIRECT TO THE TENDERER'S PRINCIPAL/SUPPLIER THE FOLLOWING INFORMATION IS REQUIRED:

\* EXCHANGE RATE ON WHICH THE QUOTATION PRICE IS BASED: R1,00 (S.A. CURRENCY) BEING EQUAL TO ..... (FOREIGN CURRENCY)

\* PERCENTAGE IN RELATION TO THE QUOTATION PRICE TO BE REMITTED OVERSEAS:

\* NAME OF COUNTRY TO WHICH PAYMENT IS TO BE MADE:

\* APPLICABLE DATE OF EXCHANGE RATE:

\* BENEFICIARY'S NAME AND FULL ADDRESS:

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.....  
\* BENEFICIARY'S BANKERS AND FULL ADDRESS:  
.....  
.....  
.....

\* APPLICABLE ACCOUNT NUMBER:  
.....

(N) DELIVERY DATE:

TENDERERS MUST FURNISH THEIR ACTUAL DELIVERY AND MANUFACTURING PERIOD HEREUNDER NOTWITHSTANDING THE DELIVERY DATES SPECIFIED BY TRANSNET.

THE FOLLOWING MUST ALSO BE FURNISHED IN REGARD TO THE ABOVE:

1. PERIOD REQUIRED TO OBTAIN RAW MATERIAL. ....(DAYS)
2. MANUFACTURING PERIOD. ....(DAYS)
3. PERIOD TO TRANSPORT MATERIAL TO DESTINATION. ....(DAYS)

MATERIAL NO.	1.(PERIOD)	2.(PERIOD)	3.(PERIOD)
.....	.....	.....	.....
.....	.....	.....	.....
.....	.....	.....	.....
.....	.....	.....	.....
.....	.....	.....	.....
.....	.....	.....	.....
.....	.....	.....	.....

INDICATE THE PERCENTAGE (%) OF THE PRICE THAT IS SUBJECT TO THE VARIABLE COPPER FEE: -----%.

DATE: .....

SIGNATURE OF TENDERER(S): .....



# KHM 351 YS

**Engine driven welding unit made to weld with coated electrodes.  
For professional heavy duty repair, maintenance and assembly work**

## For professional work

The wide working range makes it possible to perform a large variety of work in environments where it is difficult, costly or impossible to connect to the mains supply. This thyristor controlled compact and transportable unit gives you a combination of strong, high quality DC current for coated electrode welding (MMA). The same unit also supplies up to 12kVA electric power while welding.

## CC - MMA and TIG welding

Coated electrodes up to 6 mm can be welded. The low 20A minimum current also allows welding with very small electrodes. Using the Arc force control allows welding of cellulosic electrodes. You can also use the machine for scratch-start TIG welding.

## Power generation – electric output

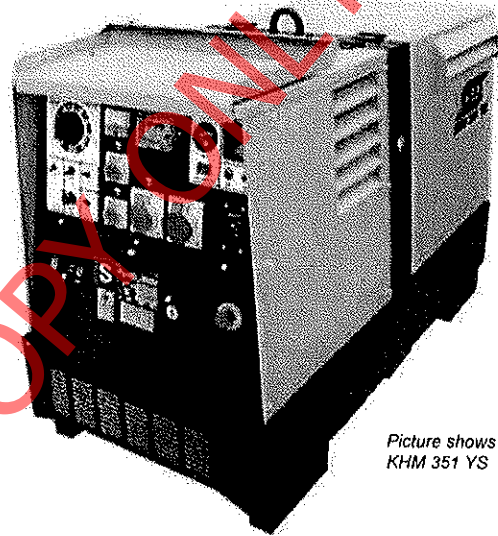
Electricity is often needed to carry out the complete job. Drilling, grinding, drying electrodes and lighting are a few examples. KHM 351 YS has a built in brushless, maintenance free, asynchronous generator that supplies up to 7 kVA single phase 230 V or 12 kVA three phase 400 V even when welding. A voltmeter shows the actual supply voltage. The units are equipped with earth fault protection for added safety.

## Transport

The units are delivered as stationary. For transport within the worksite there is an optional site tow. KHM 351 YS has a central lifting eyelet for safe lifting.

## Service support

Careful consideration was taken when we chose the engine supplier. Since the engine is a large part of this unit, good service and spares backup was an important factor. If something should happen to the rest - ESAB has the best service network in the welding business.



Picture shows  
KHM 351 YS

## Diesel water cooled engine

KHM 351 YS is equipped with a powerful and efficient water cooled Yanmar Diesel engine with battery and electric start. The engine fulfils the EPA-EURO2 exhaust gas emission requirements. Engine protection shuts down the engine if the oil pressure is too low, temperature is too high, fuel level is low or if the battery charging does not work.

## Other features

- Noise level below the limits of the 2000/14-CE standard
- Hour meter for correct servicing.
- Lockable covers over the engine and control panel.
- Machines with polarity change and spark arrestor are available.
- Sealed base prevents spilling of liquids on the ground.

## Applications

- General fabrication and civil construction
- Repair and maintenance
- Power generation
- Pipeline welding

- Welds up to 6 mm coated electrodes
- Supplies 230V and 400V electric power for tools, lighting etc.
- Reliable and economical Yanmar engines



## Technical data

### DC welding Constant Current (CC) - MMA

Setting range, welding, A	20-350
Max welding output at 35% duty cycle, A	350
Max welding output at 60% duty cycle, A	320
Max welding output at 100% duty cycle, A	270
Open circuit voltage, V	65

### AC Power generation

Single Phase, Volts / kVA / A / Hz	230 / 7 / 30,4 / 50
Three Phase, Volts / kVA / A / Hz	400 / 12 / 17,3 / 50
Duty cycle, %	100
Isolation class	H

### Engine

Engine type	Yanmar 3 TNV 76
Fuel / tank capacity, litres	Diesel / 45
Cooling	water
Power, kW (hp) / rpm	16,5 (22,3) / 3000
Start	electric

### Total unit

Guaranteed acoustic power, LWA / dB(A) – 7 m	97 / 72
Weight, kg	535
Dimensions L x W x H mm	1610 x 720 x 1100
Approx. running time with full tank at 60% load, h	13
Protection class	IP 23

## KHM 351 YS

## Ordering information

### European versions

KHM 351 YS, 50 Hz	0794 019 880
KHM 351 YS, 50 Hz, with spark arrestor	0794 019 881
KHM 351 YS, 50 Hz, with polarity change	0794 019 882
KHM 351 YS, 50 Hz, w. spark arrestor and polarity change	0794 019 883

**Delivery content:** Machine complete with engine oil, coolant and charged battery (maintenance free).

### Accessories

Remote control PHG1B	0794 008 882
Remote control PHG1B-PL (for polarity change versions)	0794 008 885
2 wheel site tow	0794 014 880
Earth spike	0794 017 880
Albatross 3000 welding helmet	0349 502 200

## Quality accessories for the quality welder

ESAB offers a wide range of accessories. The complete range, along with product information, is available at our local web-sites, look at [www.esab.com](http://www.esab.com) or contact your local ESAB dealer.

## Unrivalled service and support

Our commitment and ability to deliver the expected service and support starts immediately after the order is confirmed. We endeavour to offer our customers an After Sales service, which is second to none. A strong and skilful service organisation is prepared to offer service and maintenance, calibration, validation and upgrading of equipment and software.

The service organisation will offer standardised solutions for the reconditioning or modification of existing products.

Spare and wear parts are manufactured according to ESAB's quality plan. Exchange Printed Circuit Board (PCB), exchange modules and components are available for all our products in order to reduce downtime to an absolute minimum. ESAB is continuously upgrading authorised service partners for local service support. Customers who have their own service and maintenance personnel will always be offered a service-training package as part of a total ESAB offering. However, product and process training for end-users will form an additional part of the ESAB offering. Always ask your ESAB sales representative or distributor for a complete ESAB solution.

**Albatross 3000 welding helmet,**  
both for welding and grinding.  
The welding glass folds up and the  
inner glass protects you when  
grinding



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