

 ${\bf T}\,{\bf F}\,{\bf R}$, a division of

TRANSNET SOC LTD

Registration Number 1990/000900/30 [hereinafter referred to as **Transnet**]

REQUEST FOR QUOTATION No: BLE/52185

CLEAN EXTERIOR OF THE BLUE TRAIN IN PRETORIA AND FILLING OF WATER TANKS AT VARIOUS STOPS

ISSUE DATE: 26 February 2013

CLOSING DATE: 05 March 2013

CLOSING TIME: 10:00



SCHEDULE OF DOCUMENTS

CLEAN EXTERIOR OF THE BLUE TRAIN IN PRETORIA AND FILLING OF WATER TANKS

Section

- 1. Notice to Bidders
- 2. Quotation Form
- 3. Vendor application Form
- 4. Standard Term and Conditions for the supply of Goods or services to Transnet
- 5. General Bid Conditions Appendix (i)
- 6. Standard term and conditions of contract (services) Appendix (ii)

Annexures:

E4E document

Annexure A - Project Specifications

Annexure B – Previous performance reference (Compulsory document)

Section 1 NOTICE TO BIDDERS

Quotations are requested from interested companies, close corporations or enterprises (hereinafter referred to as the "Respondent(s) to supply the above-mentioned to Transnet.

Quotations must reach the Secretary, Acquisition Council before the closing hour on the date shown below, and must be enclosed in a sealed envelope which must have inscribed on the outside:

RFQ No : BLE/52185

Description : CLEAN EXTERIOR OF THE BLUE TRAIN IN PRETORIA AND FILLING OF

WATER TANKS AT VARIOUS STOPS

Closing date : 05 March 2013

Closing time : 10:00

DELIVERY INSTRUCTIONS FOR THIS RFQ

<u>If posted</u>, the envelope must be addressed to the Secretary, Acquisition Council, P.O. Box 2986, Bellville, 7535, and must be dispatched in time for sorting by the Post Office to reach the Secretary before the closing time of the RFQ. In the event of the late receipt of a Quotation, the Respondent's franking machine impression will not be accepted as proof that the response was posted in time.

<u>If delivered by hand</u>, the envelope is to be deposited in the TRANSNET tender box which is located at the main entrance, Transnet Park Building, Modderdam road, Bellville, and should be addressed as follows:

THE SECRETARY
ACQUISITION COUNCIL
TRANSNET PARK BUILDING
MODDERDAM ROAD
BELLVILLE

It should also be noted that the above tender box is located at the main entrance in the foyer and is available 24/7.



Quotations which must be completed as indicated in Section 2 of this RFQ are to be submitted as follows:

METHOD: The RFQ document may be posted, emailed and/or courier.

CLOSING VENUE: Transnet Park Building, Modderdam road, Bellville

EMAIL ADDRESS: Carol.swan@transnet.net (If using email, only email Section 2 – Quotation form plus

all documents listed under Returnable Documents"

1 Responses to RFQ

Responses to this RFQ [**Quotations**] must not include documents or reference relating to any other quotation or proposal. Any additional conditions must be embodied in an accompanying letter.

2 Broad-Based Black Economic Empowerment [B-BBEE]

Transnet fully endorses and supports the Government's Broad-Based Black Economic Empowerment Programme and it would therefore prefer to do business with local business enterprises who share these same values. Transnet will accordingly allow a "preference" to companies who provide a B-BBEE Verification Certificate. All procurement transactions will be evaluated accordingly.

2.1 **B-BBEE Scorecard and Rating**

As prescribed in terms of the Preferential Procurement Policy Framework Act (PPPFA), Act 5 of 2000 and its Regulations, Respondents are to note the following:

- Proposals will be evaluated on price which will be allocated 80 points and preference which will be allocated 20 points, dependent on the value of the Services
- The 80/20 preference point system applies where the acquisition of the Services will be less than R1 000 000.00.
- If the 80/20 preference point system is stipulated and all Bids received exceed R1 000 000.00, the RFP will be cancelled

In compliance with the Government Gazette No 34612, Notice No. 754 dated 23 September 2011, as from 1 October 2011 valid B-BBEE Verification Certificates must be issued by:

- a) Verification Agencies accredited by the South African National Accreditation System [SANAS]; or
- b) Registered Auditors approved by the Independent Regulatory Board of Auditors [IRBA], in accordance with the approval granted by the Department of Trade and Industry.

Enterprises will be rated by such agencies based on the following:

- **Large Enterprises** [i.e. annual turnover greater than R35 million]:
 - Rating level based on all seven elements of the B-BBEE scorecard
- d) **Qualifying Small Enterprises QSE** [i.e. annual turnover between R5 million and R35 million]:
 - Rating based on any four of the elements of the B-BBEE scorecard
- e) **Exempted Micro Enterprises EME** [i.e. annual turnover less than R5 million]:

In accordance with B-BBEE Codes of Good Practice [Statement 000, Section 4], any enterprise with an annual total revenue of R 5 million or less qualifies as an EME.

- Automatic rating of B-BBEE Level 4 irrespective of race or ownership
- Black ownership greater than 50% or Black Women ownership greater than 50% automatically qualify as B-BBEE Level 3

Sufficient evidence to qualify as an EME would be a certificate (which may be in the form of a letter) from an auditor or accounting officer or a certificate from a Verification Agency accredited by SANAS. The certificate must confirm the company's turnover, black ownership / black female ownership and B-BBEE status level.

Respondents are required to furnish proof of the above to Transnet. [i.e. a detailed scorecard as stipulated above in respect of Large Enterprises and QSEs, or a certificate in respect of EMEs].

Transnet will accordingly allocate a maximum of **20 [twenty] points** in accordance with the **80/20** preference point system prescribed in the Preferential Procurement Policy Framework Act (PPPFA), Act 5 of 2000 and its Regulations to the Respondent's final score based on an entity's B-BBEE scorecard rating.

N.B. Failure to submit a B-BBEE certificate, which is valid as at the Closing Date of this RFP, will result in a score of zero being allocated for B-BBEE.

[Refer Section 3, Vendor Application Form, for Returnable Documents required]

3 Communication

- a) Respondents are warned that a response will be liable for disqualification should any attempt be made by a Respondent either directly or indirectly to canvass any officer(s) or employee of Transnet in respect of this RFQ between the closing date and the date of the award of the business.
- b) A Respondent may, however, before the closing date and time, direct any written enquiries relating to the RFQ to the following Transnet employee:

Name: Mrs Nonceba Magazi-Qelile

Email: Nonceba.magazi-qelile@transnet.net

c) Respondents may also, at any time after the closing date of the RFQ, communicate with Nonceba Magazi-Qelile on any matter relating to its RFQ response:

Telephone 021 940-3827

4 Tax Clearance

The Respondent's original valid Tax Clearance Certificate must accompany the Quotation. Failure to provide this document with the RFQ submission will result in disqualification.

5 VAT Registration

The valid VAT registration number must be stated here: ______ [if applicable]

6 Legal Compliance

The successful Respondent shall be in full and complete compliance with any and all applicable national and local laws and regulations.

7 Changes to Quotations

Changes by the Respondent to its submission will not be considered after the closing date and time.

8 Pricing

All prices must be quoted in South African Rand on a fixed price basis, excluding VAT.

9 Prices Subject to Confirmation

Prices quoted which are subject to confirmation will not be considered.

10 Negotiations

Transnet reserves the right to undertake post-tender negotiations with selected Respondents or any number of short-listed Respondents.

11 Binding Offer

Any Quotation furnished pursuant to this Request shall be deemed to be an offer. Any exceptions to this statement must be clearly and specifically indicated.

12 Disclaimers

Transnet is not committed to any course of action as a result of its issuance of this RFQ and/or its receipt of a Quotation in response to it. Please note that Transnet reserves the right to:

- i. modify the RFQ's goods / service(s) and request Respondents to re-bid on any changes;
- ii. reject any Quotation which does not conform to instructions and specifications which are detailed herein;
- iii. disqualify Quotations submitted after the stated submission deadline;
- iv. not necessarily accept the lowest priced Quotation;
- v. reject all Quotations, if it so decides;
- vi. place an order in connection with this Quotation at any time after the RFQ's closing date;
- vii. award only a portion of the proposed goods / service/s which are reflected in the scope of this RFQ;
- viii. split the award of the order/s between more than one Supplier/Service Provider; or
- ix. make no award at all.

In addition, Transnet reserves the right to exclude any Respondent from the bidding process who has beer
convicted of a serious breach of law during the preceding 5 [five] years, including but not limited to breaches
of the Competition Act 89 of 1998. Respondents are required to indicate below whether or not they have been
found guilty of a serious breach of law during the past 5 [five] years:
I/We do hereby certify that <i>I/w</i>
have/have not been found guilty during the preceding 5 [five] years of a serious breach of law, including
but not limited to a breach of the Competition Act, 89 of 1998, by a court of law, tribunal or other
administrative body. The type of breach that the Respondent is required to disclose excludes relatively mino
offences or misdemeanours, e.g. traffic offences.

Where found guilty of such a serious breach, please disclose:

NATURE OF BREACH:		
DATE OF BREACH:		

Furthermore, I/we acknowledge that Transnet SOC Ltd reserves the right to exclude any Respondent from the bidding process, should that person or entity have been found guilty of a serious breach of law, tribunal or regulatory obligation.

13 Evaluation Criteria

Transnet will utilise the following criteria [not necessarily in this order] in choosing a Supplier/Service Provider, if so required:

- Administrative responsiveness Completeness of response and returnable documents
- Technical Compliance to specification /
 - 1. Member of National Contract Cleaning Association (30%)
 - 2. Compliance to Specification (20%);
 - 3. Letter of Good Standing (10%);
 - 4. Technical resources (10%);
 - 5. BBBEE Status of company (20%);
 - 6. Local Supplier 10%)
- Weighted evaluation based on 80/20 preference point system:
 - Pricing and price basis [firm] whilst not the sole factor for consideration, competitive pricing and overall level of unconditional discounts¹ will be critical

Transnet will utilise the following formula in its evaluation of Price:

$$PS = 80 \left(1 - \frac{Pt - Pmin}{Pmin}\right)$$

Where:

Ps = Score for the Bid under consideration
Price of Bid under consideration
Price of lowest acceptable Bid

B-BBEE status of company

Preference points will be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

Respondent's Signature

Date & Company Stamp

¹ Only unconditional discounts will be taken into account during evaluation. A discount which has been offered conditionally will, despite not being taken into account for evaluation purposes, be implemented when payment is effected.

B-BBEE Status Level of Contributor	Number of points (80/20 system)
1	20
2	18
3	16
4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

14	Rani	kina	Details
	Daiii	NIII	Details

BANK:
Branch Name / Code:
ACCOUNT HOLDER:
ACCOUNT NUMBER:

15 Company Registration

Registration number of company / C.C.	
Registered name of company / C.C.	

16 Acts to Comply with

Tenderers must observe and ensure compliance with all requirements and obligations as set out in the Labour Legislation of South Africa, *inter alia*, the following

- 10.1 Skills Development Act, 97 of 1998 ("SDA");
- 10.2 Employment Equity Act, 55 of 1998 ("EEA");
- 10.3 Basic Conditions of Employment Act, 75 of 1997 ("BCEA");
- 10.4 Labour Relations Act, 1995 ("LRA");
- 10.5 Occupational Health and Safety Act, 85 of 1993 ("OHSA"); and
- 10.6 Compensation for Occupational Injuries and Diseases Act No 130 of 1993 ("COIDA").

The tenderer must comply with all labour acts, especially Basic Conditions of Employment Act, 1997 (no working of double shifts etc.).

17 Returnable Documents

Returnable Documents means all the documents, Sections and Annexures, as listed in the tables below.

a) Respondents are required to submit with their Quotations the **Returnable Documents**, as detailed below.

Failure to provide all these Returnable Documents may result in a Respondent's disqualification. Respondents are therefore urged to ensure that <u>all</u> these Documents are returned with their Quotations.

All Sections, as indicated in the footer of each page, must be signed, stamped and dated by the Respondent. Please confirm submission of these mandatory Returnable Documents by so indicating [Yes or No] in the table below:

Returnable Documents	Submitted [Yes or No]
SECTION 1 : Notice to Bidders	
 Valid B-BBEE Verification Certificate [RSA Large Enterprises and QSEs] Note: failure to provide a valid B-BBEE Verification Certificate at the closin date and time of the tender will result in an automatic score of zero bein allocated for B-BBEE scorecard 	
 Valid B-BBEE certificate from auditor, accounting officer or SANA accredited Verification Agency [RSA EMEs] Note: failure to provide a valid B-BBEE Verification Certificate at the closin date and time of the tender will result in an automatic score of zero bein allocated for B-BBEE scorecard 	ng
SECTION 2 : Quotation Form	
SECTION 3: Vendor Application Form	
Original cancelled cheque or bank verification of banking details	
Certified copies of IDs of shareholder/directors/members [as applicable]	
Certified copy of Certificate of Incorporation [CM29/CM9 name change]	
Certified copy of share certificates [CK1/CK2 if C.C.]	
Entity's letterhead	
Certified copy of VAT Registration Certificate [RSA entities only]	
Certified copy of valid Company Registration Certificate [if applicable]	
Original valid Tax Clearance Certificate [Consortia / Joint Ventures / Substitution of the contractors must submit a separate Tax Clearance Certificate for each party]	
Letter of Good Standing - issued by the Compensation Commissioner	
Statement of work (s) successfully carried out by tenderer (Annexure B)	

Section 2 QUOTATION FORM

I/We		
1/We		

Confirm we have read and understand the requirements and hereby offer to supply the goods/services at the prices quoted in the Price Schedule below, in accordance with the conditions related thereto.

I/We agree to be bound by those terms and conditions in:

- the Standard Terms and Conditions for the Supply of Goods and Services to Transnet [available on request];
- any other standard or special conditions mentioned and/or embodied in this Request for Quotation.

I/We accept that unless Transnet should otherwise decide and so inform me/us, this Quotation [and, if any, its covering letter and any subsequent exchange of correspondence], together with Transnet's acceptance thereof shall constitute a binding contract between Transnet and me/us.

I/We further agree that if, after I/we have been notified of the acceptance of my/our Quotation, I/we fail to deliver the said goods/service/s within the delivery lead-time quoted, Transnet may, without prejudice to any other legal remedy which it may have, cancel the order and recover from me/us any expenses incurred by Transnet in calling for Quotations afresh and/or having to accept any less favourable offer.

Item	Description	Price Per clean / fill	
01	Clean Exterior of Train in Pretoria as per specifications – see		
	Annexure "A"		
	Fill 22 water Tanks in Pretoria as per specifications – see		
02	Annexure "A"		

^{**} Per Fill means the filling of all the water tanks (22 each) per train at a specific location on a specific day.

Pretoria will be considered per fill.

NOTE: NB Tenderers are to advise the number of cleaners needed to perform the service.

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Commencement Date of Service — 09 March 2013

Notes to Pricing:

- a) All Prices must be quoted in South African Rand, exclusive of VAT
- b) Please note that should you have offered a discounted price(s), Transnet will only consider such price discount(s) in the final evaluation stage if offered on an unconditional basis.

Validity Period
Transnet desires a validity period of 60 [thirty] days from the closing date of this RFQ.
This RFQ is valid until
Disclosure of Prices Quoted
Respondents must indicate here whether Transnet may disclose their quoted prices and conditions to other Respondents:
YES NO NO

Section 3 VENDOR APPLICATION FORM

Respondents are to furnish the following documentation and complete the Vendor Application Form below:

- Original cancelled cheque OR letter from the Respondent's bank verifying banking details [with bank stamp]
- Certified copy of Identity Document(s) of Shareholders/Directors/Members [where applicable]
- 3. **Certified** copy of Certificate of Incorporation, CM29 / CM9 [name change]
- 4. **Certified** copy of Share Certificates [CK1/CK2 if CC]
- 5. A letter on the company's letterhead confirm physical and postal addresses
- 6. **Original** valid SARS Tax Clearance Certificate
- 7. **Certified copy** of VAT Registration Certificate
- 8. **Certified copy** of valid Company Registration Certificate [if applicable]
- 9. A signed letter from your auditor or accountant confirming most recent annual turnover figures

Section 4

STANDARD TERMS AND CONDITIONS FOR THE SUPPLY OF GOODS OR SERVICES TO TRANSNET

A Supplier/Service Provider shall be obliged to adhere to the Standard Terms and Conditions for the Supply of Goods and Services to Transnet as expressed hereunder. Should the Respondent find any condition(s) unacceptable, it should indicate which condition(s) is/are unacceptable and offer an alternative(s). A Quotation submitted by a Respondent will be subjected to review and acceptance or rejection of its proposed contractual terms and conditions by Transnet's Legal Counsel, prior to consideration for an award of business.

1 SOLE AGREEMENT

Unless otherwise agreed in writing, these terms [**Terms** and each **Term**] and Transnet's purchase order(s) [**Order** or **Orders**] represent the only conditions upon which Transnet SOC Ltd [**Transnet**] procures goods or services specified in the Order [collectively, the **Products**] from the person to whom the Order is addressed [**the Supplier/Service Provider**]. Transnet does not accept any other conditions which the Supplier/Service Provider may specify, unless otherwise agreed to by Transnet in writing. In the event of any inconsistency between these Terms and any Order, these Terms shall take precedence.

18 CONFORMITY WITH ORDER

Products/Services shall conform strictly with the Order. The Supplier/Service Provider shall not vary the quantities specified and/or the specification, if any, stipulated in the Order, without the prior written consent of Transnet. The Supplier/Service Provider warrants that the Products/Services shall be fit for their purpose and of satisfactory quality.

19 DELIVERY AND TITLE

- 19.1 The delivery dates and addresses are those in the Order. Time shall be of the essence in respect of the Supplier's/Service Provider's obligations under the Order.
- 19.2 The Supplier/Service Provider will not be excused for delay in delivery or performance except due to circumstances outside its control and then only subject to the Supplier/Service Provider having notified Transnet in writing on becoming aware of such circumstances. Transnet may terminate an Order, in whole or in part, without incurring any liability to the Supplier/Service Provider if such a delay becomes, in Transnet's absolute opinion, significant.
- 19.3 If on delivery, the Products/Services do not conform to the Order, Transnet may reject the Products/Services and the Supplier/Service Provider shall promptly rectify any defects or in Transnet's opinion, supply appropriate replacement Products/Services at the Supplier's/Service Provider's expense within the specified delivery times, without any liability due by Transnet.

20 PRICE AND PAYMENT

20.1 Prices specified in an Order cannot be increased. Payment for the Products/Services shall be made by Transnet against an original undisputed invoice(s) [a **Tax Invoice**], supporting documentation

and month-end statement from the Supplier/Service Provider. Tax Invoices plus supporting documentation shall be posted to the address shown in the Order.

20.2 Payment of the Supplier's/Service Provider's valid Tax Invoice(s) will be made by Transnet in the South African currency and on the terms stated in the Order, the standard payment terms being 30 [thirty] days from date of receipt by Transnet of a month-end statement, unless otherwise agreed to in writing. Transnet shall arrange for payment of such Tax Invoices and any pre-authorised additional expenses incurred, provided that the authorised expenses are supported by acceptable documentary proof of expenditure incurred [where this is available]. Any amounts due in terms of these Terms shall be paid to the Supplier/Service Provider, taking into account any deduction or set-off and bank charges.

21 PROPRIETARY RIGHTS LIABILITY

If any allegations should be made or any claim asserted against Transnet that ownership of, or any act or omission by Transnet in relation to Products/Services or any written material provided to Transnet relating to any Products/Services or pursuant to an Order being a violation or infringement of any third party's contractual, industrial, commercial or intellectual property rights including but not limited to any patent, registered design, design right, trade mark, copyright or service mark on any application thereof, the Supplier/Service Provider hereby indemnifies Transnet against and hold it harmless from any and all losses, liabilities, costs, claims, damages and expenses [including any legal fees] arising directly or indirectly from such allegation or claim provided that this indemnity shall not apply where the allegation or claim arises solely as a result of the Supplier/Service Provider following a design or process originated and furnished by Transnet. The Supplier/Service Provider shall either

- a) procure for Transnet the right to continue using the infringing Products; or
- b) modify or replace the Products/Services so that they become non-infringing,

provided that in both cases the Products/Services shall continue to meet Transnet's requirements and any specifications stipulated in the Order. Should neither option be possible, the Supplier/Service Provider may remove, with Transnet's prior written consent, such Products/Services and will pay to Transnet a sum equivalent to the purchase price. If Transnet refuses to give such consent, the Supplier/Service Provider shall have no liability in respect of any continued use of the infringing Products/Services after Supplier's/Service Provider's prior written request to remove the same.

22 PROPRIETARY INFORMATION

All information which Transnet has divulged or may divulge to the Supplier/Service Provider and any information relating to Transnet's business which may have come into the Supplier's/Service Provider's possession whilst carrying out an Order, and the existence of the Order, shall be treated by the Supplier/Service Provider as confidential information and shall not, without Transnet's prior written consent, be disclosed to any third party, or be used or copied for any purposes other than to perform the Order. This clause does not apply to information which is public knowledge or available from other sources other than by breach of this Term. Upon request by Transnet, the Supplier/Service Provider shall return all materials issued pursuant to the Order and, pending this, shall protect Transnet's rights in any such materials. Such confidential information shall at all material times be the property of Transnet.

23 PUBLICITY

The Supplier/Service Provider shall not name Transnet or use its trademarks, service marks [whether registered or not] or Products in connection with any publicity without Transnet's prior written consent.

24 TERMINATION OF ORDER

- Transnet may cancel an Order in whole or in part at any time upon at least 7 [seven] days' written notice to the Supplier/Service Provider, or when there is a change in control of the Supplier/Service Provider or the Supplier/Service Provider commits any serious breach or any repeated or continued material breach of its obligations under these Terms and/or Order or shall have been guilty of conduct tending to bring itself into disrepute, on written notice to the Supplier/Service Provider when such work on the Order shall stop.
- Transnet shall pay the Supplier/Service Provider a fair and reasonable price for justified work in progress, where such price reflects only those costs not otherwise recoverable by the Supplier/Service Provider, at the time of termination, and the Supplier/Service Provider shall give Transnet full assistance to check the extent of such work in progress. Payment of such price shall be in full and final satisfaction of any claims arising out of such termination and upon such payment the Supplier/Service Provider shall deliver to Transnet all work, including any materials, completed or in progress. The sum payable to the Supplier/Service Provider under this clause will not in any event exceed the total amount that would have been payable to the Supplier/Service Provider had the Order not been terminated.
- 24.3 In the event of termination the Supplier/Service Provider must submit all claims within 2 [two] months of termination after which time claims will only be met in what Transnet considers exceptional circumstances.
- 24.4 If the Products are not provided in accordance with an Order, the Order shall be deemed terminated and the Supplier/Service Provider shall compensate Transnet for any costs incurred in obtaining substitute Products or any damage caused due to the failure or delay in the delivery.

25 ACCESS

The Supplier/Service Provider shall be liable for the acts, omissions and defaults of its personnel or agents who, for the purposes of the Order, shall be treated as if they are the Supplier's/Service Provider's employees. The Supplier/Service Provider shall ensure that any such personnel or agents, whilst on Transnet's premises, shall comply with Transnet's health and safety, security and system security rules and procedures as and where required.

26 WARRANTY

The Supplier/Service Provider warrants that it is competent to supply the Products/Services in accordance with these Terms to the reasonable satisfaction of Transnet and that all Products/Services delivered under the Order: (a) conform and comply in all relevant legislation, standards, directives and orders related to [inter alia] the Services in force at the time of delivery, and to any specifications referred to in the Order; (b) will not cause any deterioration in the functionality of any Transnet equipment; and (c) do not infringe any third party rights of any kind. The Supplier/Service Provider hereby indemnifies Transnet against all losses, liabilities, costs, claims, damages, expenses and awards of any kinds incurred or made against Transnet in connection with any breach of this warranty.

27 INSOLVENCY

If the Supplier/Service Provider shall have a receiver, manager, administrator, liquidator or like person appointed over all or any part of its assets or if the Supplier/Service Provider compounds with its creditors or passes a resolution for the writing up or administration of the Supplier/Service Provider, Transnet is at liberty to terminate the Order or Orders forthwith, or at its option, to seek performance by any such appointed person.

28 ASSIGNMENT

The Supplier/Service Provider shall not assign its obligations under an Order without Transnet's prior written consent, which consent shall not be unreasonably withheld or delayed.

29 NOTICES

Notices under these Terms shall be delivered by hand to the relevant addresses of the parties in the Order or may be served by facsimile or by email, in which event notice shall be deemed served on acknowledgement of receipt by the recipient.

30 LAW

Orders shall be governed by and interpreted in accordance with South African law and any disputes arising herein shall be subject to South African arbitration under the rules of the Arbitration Foundation of South Africa, which rules are deemed incorporated by reference in this clause. The reference to arbitration shall not prevent Transnet referring the matter to any South African courts, having jurisdiction, to which the Supplier/Service Provider hereby irrevocably submits but without prejudice to Transnet's right to take proceedings against the Supplier/Service Provider in other jurisdictions and/or obtaining interim relief on an urgent basis from a court of competent jurisdiction pending the decision in other courts or from instituting in any court of competent jurisdiction any proceedings for an interdict or any other injunctive relief. If the Supplier/Service Provider does not have a registered office in the South Africa it will at all times maintain an agent for service of process in South Africa and shall give Transnet the name and address of such agent as such may be amended, in writing, from time to time.

31 GENERAL

Completion or termination of an Order shall be without prejudice to any Term herein which by its nature would be deemed to continue after completion or termination, including but not limited to clauses 21, 22, **Error! Reference source not found.**, 23 and 26. Headings are included herein for convenience only. If any Term herein be held illegal or unenforceable, the validity or enforceability of the remaining Terms shall not be affected. No failure or delay by Transnet to enforce any rights under these Terms will operate as a waiver thereof by Transnet. All rights and remedies available to either party under these Terms shall be in addition to, not to the exclusion of, rights otherwise available at law.

32 COUNTERPARTS

These Terms and conditions may be signed in any number of counterparts, all of which taken together shall constitute one and the same instrument. Any party may enter into this agreement by signing any such counterpart.

Section 5

General Bid Conditions - Appendix (i)

The Appendix (i) is not attached, this document is available on request.

Respondent's Signature

Section 6

Standard term and conditions of contract (services) – Appendix (ii)

The Appendix (ii) is not attached, this document is available on request.

Respondent's Signature

ANNEXURE B

Failure to complete this page will render your Quote invalid

STATEMENT OF WORK (S) SUCCESSFULLY CARRIED OUT BY TENDERER

Tenderers are to advise where they have successfully completed or are currently engaging in cleaning services for the last twelve (12) months.

Service Description	For whom done /	Period	Contact Person	and
	Name of Company		telephone number.	
*. C				



PROVISION OF EXTERNAL CLEANING AND FILLING OF WATER TANKS ON THE BLUE TRAIN IN PRETORIA

FOR A PERIOD OF 24 MONTHS

SCOPE OF WORK, SPECIFICATIONS AND SCHEDULE OF RATES

1. SCOPE OF WORK

1.1 SCOPE

The procedure describes the entire process for the (A) cleaning of the exterior and (B) supply of water for The Blue Train coaches (train sets).

1.2 DEFINITIONS

- **1.2.1.1 Round Trip Cleaning** The general cleaning process (exterior body sides, logo, windows and train ends) to be conducted in the Technical home depot i.e. The Blue Train Shed Salvokop, Pretoria every time The Blue Train returns from a journey.
- **1.2.1.2 Deep Cleaning** The cleaning process (body sides, logo, windows and train ends) to be conducted every six months or when coaches are of such a nature that they require special attention. Deep cleaning will take place in Salvokop Pretoria only.

The cleaning of the roof will be done by the supplier and the under carriage will be cleaned by The Blue Train Technical team.

1.3. THE SERVICES – Successful Bidder:

The Successful Bidder undertakes and agrees to perform housekeeping activities to The Blue Train in order to maintain the hygiene standards to enhance the image, aesthetic beauty, luxuriousness and decor through innovative cleaning and water filling procedures and processes.

Respondent's Signature	1	Date and Company Stamp



1.4. LOCATIONS AND ADDRESSES

(i) **PRETORIA** - The Blue Train is staged in The Blue Train Sheds, off Skietpoort and 3rd Avenues Salvokop Pretoria as per site inspection.

2. SPECIFICATIONS:

ROUNDTRIP AND TURN AROUND CLEANING

2.1 Coach Exterior and Train ends

The following activities are to be carried out for the exterior cleaning of The Blue Train Coaches.

(a) The exterior of the coach shall be washed using a long handled broom with an effective cleaning solution that will not fade the paintwork, result in hairline scratch marks or leave the paintwork dull and lustreless. The chemical solution is to be applied at the top of the side of coach with the broom and the coach side cleaned top to bottom. All dirt and soap marks are to be removed, where practical by clear water rinsing. All coaches are to be polished upon every wash at Salvokop depot, except when there's a quick turnaround. (The use of hosepipes is permitted where no overhead electric wires are present.)

Window louvers should be covered with plastic flap that Technical had made and also carefully wash the exit doors so that the water doesn't filter through and damage the wood work.

(b) Windows shall be washed with cleaning solution that does not leave streaks on the windows and be wiped dry with a clean cloth. If stepladders are used to gain access to the windows these ladders are to be equipped with rubber protectors to ensure that no damage is done to the exterior paintwork by the aluminum ladders. No cleaning personnel are permitted access (with any part of their body) above gutter height.

No newspapers should be used to clean the window or wipe it as it damages the windows (leave scratch marks)

Respondent's Signature	2	Date and Company Stamp



(c) **The B Logo's** – Certain of the B Logos have been cleaned, polished and treated to prevent tarnishing – these must only be washed with mild soap. Untreated logos must be cleaned by using a cleaning solution similar to "Brasso" and then be washed and polished.

Train to be cleaned on Sunday mornings by 09h00 am. Staff should be identifiable and dressed in uniform and PPE with name tags/access cards – always be accompanied by a supervisor.

2.2 DEEP CLEANING

The deep cleaning process must be carried out on a condition-based interval at least every 6 months and must be coordinated with the Technical Manager of The Blue Train. This is regarded as an out of service process and coaches should be placed in an area where no overhead contact wires are present. Proper protective clothing must be worn at all times.

2.3 COACH EXTERIOR AND TRAIN ENDS

- (a) The exterior of the coach shall be cleaned using a solution that will not fade the paintwork, result in hairline scratch marks or leave the paintwork dull and lustreless. It must be slightly alkaline water based cleaning solvent cleaner, degreaser 1. The process is to be carried out as per clause 7.1.1. Rinsing is to be done with a hosepipe (where overhead electric contact wires are not present) to ensure that all chemical residual is removed.
- (b) All windows and doors must be closed before wash/ cleaning of the body sides may commence.
- (c) All windows washed with cleaning solution are to be wiped clean with a dry cloth. Where stepladders are used to gain access to windows, rubber protectors are to be fitted to ladders to prevent damage to the exterior body paint.
- (d) The water tanks are to be flushed as per clause 7.3.2 at six monthly intervals.



2.4 WATER REPLENISHMENT OF ALL COACHES

2.4.1 Filling of water tanks of coaches in service.

- (a) All hosepipes utilized for the filling of water tanks must be fitted with a nozzle shield of the approved type. When carrying the hosepipe care must be taken to ensure that the ends of the hose do not come into contact with the ground.
- (b) Sterilize the hose nozzle and the water inlet pipe cap with a 5% solution of all purpose detergent i.e. highly concentrated, non perfumed germicidal detergent
- (c) Proceed to fill the water tank and replace the water tank cap.

2.4.2 Stations where water tanks must be filled.

The water tanks will be filled at the following location: -

(a) Salvokop - The Blue Train Sheds, Skietpoort Avenue, Pretoria

2.5. Inspection of The Blue Trains before departure to the station.

- (a) The cleaning Supervisor shall inspect and ensure that all coaches have been cleaned to an acceptable standard. The cleaning Supervisor must complete a "Serviceability Certificate" and hand it to the Train Manager or his representative.
- (b) The Blue Train will compile a document in conjunction with the Contractor.

3 TRAIN SCHEDULE

The train departs from Pretoria stations on a Monday and Cape Town on a Wednesday and arrives at the destination the following day on a Tuesday, Thursday respectively. Charters may happen at any given time and supplier would be advised in advance.



3.1 TRIP PRETORIA TO CAPE TOWN

The train is staged overnight at The Blue Train Sheds, Salvokop, Pretoria, where all maintenance work is under taken. (The train would have been washed and water tanks all filled with water the day before departure or on the same day of arrival in the case of a charter that run in the evening of a arrival.) The train departs Salvokop at 06h30 for Pretoria station on a scheduled trip to Cape Town.

Location	Arrival Time	Departure Time	Watering Time
Salvokop	15h00(Thu)	06h30(Mon)	
Pretoria Station	07h00	08h30	

The train arrives in the sheds in Salvokop after 14h30 and departs on Monday morning for Pretoria station at 06h30. The train will then be serviced on Sunday morning at 09h00 am under the supervision of the technical management team. Train arrival times depend on time keeping of the train

4. **COMPOSITION OF TRAIN**

- 14 Coaches Each coach is 22 metres long and has a B logo on the centre of the coach
- **Train set 1/750** (without the conference / observation car) has
 - 07 x Accommodation coaches x 2 water tanks per coach = TOTAL of 14 water tanks
 - 1 x Kitchen coach x 2 water tanks = 2 water tanks
 - ◆ 1 x Lounge; 1 x Dining; 1 x Club; 1 x Staff; all have 1 water tank each = 4 water tanks
 - ◆ 1 x Power Car x 2 water tanks = 2 water tanks
 - ◆ Total Water tanks on Train set 1 = 22 water tanks



• Train set 2/751 (with the conference / observation car) has

- ◆ 11x Accommodation coaches x 2 water tanks per coach = 22 water tanks
- ♦ 1 x Kitchen coach x 2 water tanks = 2 water tanks
- 1 x Lounge; 1 x Dining; 1 x Club; 1 x Conference; 1 x Staff all have 1 water tank each = 5
 water tanks
- ◆ 1 x Power Car x 2 water tanks = 2 water tanks
- **♦** Total Water tanks on Train set 2 = 31 water tanks

4.1. RESPONSIBILITY OF THE BLUE TRAIN

- 1) The Blue Train will accept responsibility for the following:
- 2) Supply the successful Tenderer with hosepipes fitted with special nozzles, trolleys (Pretoria only), water and electricity, free of charge.
- 3) Take relevant steps Transnet Freight Rail Security to ensure the successful tenderer and their employees have the necessary security clearances to enable them to gain access to The Blue Train to perform in terms of the agreement.
- 4) Supply the successful Tenderer and their employees the relevant permits to access the designated Transnet Freight Rail t area and The Blue Train
- 5) Inform the successful Tenderer of any impending delays.
- 6) Approve the chemicals that will be used to clean the train and water tanks

4.2 RESPONSIBILITY OF THE TENDERER

- 1) The successful Tenderer must supply all their own cleaning materials and chemicals / detergents to clean the train and water tanks
- 2) Tenderers must submit product literature and samples for approval as the Technical Division of The Blue Train must approve all chemicals and detergents that will be used to clean the train and water tanks.

Respondent's Signature	6	Date and Company Stamp



5. TRAIN SCHEDULE 2013 AND 2013

Pretoria - Cape Town - Pretoria Route 2013

PRETORIA TO CAPE TOWN		
2013		
Selected	Mondays, Wednesdays	
January	7, 14, 21, 28	
February	4, 11, 18, 25	
March	4, 11, 18, 25	
April	8, 15, 22, 29	
May	3, 15, 20, 27	
June	3, 10, 17, 24	
July	1, 10, 15, 22, 29	
August	5, 12, 19, 26	
September	2, 9, 16, 25, 30	
October	7, 14, 21, 28	
November	4, 11, 20, 25	
December	2, 9, 16	

CAPE TOWN TO PRETORIA 2013		
Selected	Mondays, Wednesdays	
January	9, 16, 23, 30	
February	6, 13, 20, 27	
March	6, 13, 20, 27	
April	10, 17, 24	
May	1, 6, 17, 22, 29	
June	5, 12, 19, 26	
July	3, 12, 17, 24, 31	
August	7, 14, 21, 28	
September	4, 11, 18, 27	
October	2, 9, 16, 23, 30	
November	6, 13, 22, 27	
December	4, 11, 18	

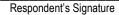


Pretoria - Cape Town - Pretoria Route 2014

PRETORIA TO CAPE TOWN		
2014 Selected Mondays, Wednesdays, Fridays		
January	6, 13, 20	
February	5, 10, 17, 24	
March	5, 10, 17	
April	7, 23, 28	
May	5, 12, 19	
July	9, 14, 21	
August	4, 11, 18, 25	
September	1, 8, 15, 29	
October	6, 13, 29	
November	3, 10, 19, 24	
December	1, 8, 17	

CAPE TOWN TO PRETORIA			
Selected	Selected Mondays, Wednesdays, Fridays		
January	8, 15, 22		
February	7, 12, 19, 26		
March	7, 12, 19		
April	9, 25, 30		
May	7, 14, 21		
July	11, 16, 23		
August	6, 13, 20, 27		
September	3, 10, 17		
October	1, 8, 15, 31		
November	5, 12, 21, 26		
December	3, 10, 19		

Departure Time: Pretoria: 08:30 (am)	Departure Time: Cape Town: 08:30 (am)
Arrival Time: Cape Town: 12:00 (noon)	Arrival Time: Pretoria: 12:50 (afternoon)





6. SCHEDULE OF RATES:

<u>ITEM</u>	DESCRIPTION	PRICE
1	Exterior Clean per Train at Salvokop	Rper clean
2	Water filling at Salvokop	R per fill

PRICES IN SOUTH AFRICAN RAND AND EXCLUSIVE OF VAT.

Total in words