

Transnet Freight Rail an Operating Division of TRANSNET LIMITED (Registration No. 1990/000900/06)

REQUEST FOR PROPOSAL ("RFP")

RFP NUMBER HOAC/JHB/6067

SUPPLY OF SAFETY SHOES, BOOTS AND COMBAT BOOTS
FOR A PERIOD OF TWO (2) YEARS

ISSUE DATE : 23 MARCH 2010

CLOSING DATE : 13 APRIL 2010

CLOSING TIME : 10h00

Please note that late responses and those delivered or posted to the incorrect address will be disqualified.

Respondent's Signature 1 Date and Company Stamp



RFP NUMBER HOAC/JHB/6067

SUPPLY OF SAFETY SHOES, BOOTS AND COMBAT BOOTS FOR A PERIOD OF TWO (2) YEARS

SCHEDULE OF DOCUMENTS

Section

- 1. Notice to Bidders
- 2. Background, Overview and Scope of Requirements
- 3. Proposal Form
- 4. Resolution of Board of Directors (Respondent's Representative)
- 5. Certificate of Acquaintance with RFR Documents
- 6. Pricing and Delivery Schedule
- 7. General Tender Conditions (CSS5 Goods)
- 8. Standard Terms and Conditions of Contract (US7 Goods)
- 9. Specifications
- 10. Supplier Declaration Form
- 11. Suppliers Code of Conduct



RFP NUMBER HOAC/JHB/6067

SUPPLY OF SAFETY SHOES, BOOTS AND COMBAT BOOTS FOR A PERIOD OF TWO (2) YEARS

NOTICE TO BIDDERS

1. Proposals are requested from interested persons, companies, close corporations or enterprises (hereinafter referred to as the "Respondent(s)") to supply the above-mentioned equirement to Transnet.

On or after 23 MARCH 2010 the RFP documents may be inspected at, and are obtainable from the office of TRANSNET TENDER ADVICE CENTRE, GROUND FLOOR INYANDA HOUSE 1, 21 WELLINGTON ROAD, PARKTOWN, JOHANNESBURG.

A non-refundable tender fee of R750.00 (Inclusive of VAT) is applicable per tender. Payment is to be made to Transnet Freight Rail, Standard Bank Account number 203158598, Branch code 004805. The deposit slip must reflect RFP: HOAC/JHB/6067 and the Company Name. Receipt/s to be presented prior to collection of the tender/s

NOTE: For specific queries before the closing of the RFP, the following Transnet employee(s) may be contacted by e-mail only:

Name : Willem Maritz

Division : Supply Chain Services

E-mail: willem.maritz@transnet.net

OR

Name : Sarah Assegaai

Division : Supply Chain Services

E-mail: sarah.assegaai@transnet.net

Respondent's Signature 3 Date and Company Stamp



3. Proposals <u>in duplicate</u> must reach the Secretary, Transnet Acquisition Council before the closing hour on the date shown below, and must be enclosed in a sealed envelope which must have inscribed on the outside:

RFP No : HOAC/JHB/6067

Description : SUPPLY OF SAFETY SHOES, BOOTS AND COMBAT BOOTS

Closing date and time : 13 APRIL 2009 at 10h00 Closing address (refer options paragraph 4 below)

4. DELIVERY INSTRUCTIONS FOR THIS RFP

- 4.1 If posted, the envelope must be addressed to the Secretary, Transnet Acquisition Council, P.O. Box 4244, JOHANNESBURG 2000 and must be dispatched in time for sorting by the Post Office to reach the Secretary before the closing time of the RFP. In the event of the late receipt of a Proposal, the Respondent's franking machine impression will not be accepted as proof that the response was posted in time.
- 4.2 <u>If delivered by hand</u>, the envelope is to be deposited in the TRANSNET tender box which is located at the main entrance, INYANDA HOUSE, 21 WELLINGTON STREET, PARKTOWN, JOHANNESBURG, and should be addressed as follows:

THE SECRETARY
TRANSNET ACQUISITION COUNCIL
GROUND FLOOR
21 WELLINGTON ROAD
PARKTOWN
JOHANNESBURG

The measurements of the "tender slot are 500mm wide x 100mm high, and Respondents must please ensure that response documents or files are not larger than the above dimensions. Responses which are too bulky (i.e. more than 100mm thick) must be split into two or more files, and placed in separate envelopes.

It should also be noted that the above tender box is located at the main entrance and is accessible to the public 24 hours per day, 7 days a week.

4.3 <u>If dispatched by courier</u>, the envelope must be addressed as follows and delivered to the Office of The Secretary, Transnet Acquisition Council and a signature obtained from that Office.

THE SECRETARY
TRANSNET ACQUISITION COUNCIL
TABLE 1/110
GROUND FLOOR
INYANDA HOUSE
21 WELLINGTON ROAD
PARKTOWN
JOHANNESBURG

Please note that this RFP closes punctually at 10:00 on Tuesday 13 APRIL 2010.

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| Respondent's Signature | Δ | Date and Company Stamp |
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- **6.** If responses are not posted or delivered as stipulated herein, such responses will not be considered and will be treated as "UNRESPONSIVE."
- 7. NO EMAIL OR FACSIMILE RESPONSES WILL BE CONSIDERED.
- **8.** The responses to this RFP will be opened as soon as practicable after the expiry of the time advertised for receiving them.
- **9.** Transnet shall not, at the opening of responses, disclose to any other company any confidential details pertaining to the Proposals / information received, i.e. pricing, delivery, etc. The names and location of the Respondents will, however, be divulged to other Respondents upon request.
- **10.** Envelopes must not contain documents relating to any RFP other than that shown on the envelope. All envelopes must reflect the return address of the Respondent on the reverse side.
- 11. No slips are to be attached to the response documents. Any additional conditions must be embodied in an accompanying letter. Subject only to clause 22 (*Alterations made by the Respondent to Tendered Prices*) of the General Tender Conditions, alterations, additions or deletions must not be made by the Respondent to the actual RFP documents.

12. BROAD-BASED BLACK ECONOMIC EMPOWERMENT ("BBBEE")

Transnet fully endorses and supports the Government's Broad-Based Black Economic Empowerment Programme and it is strongly of the opinion that all South African business enterprises have an equal obligation to redress the imbalances of the past.

Transnet would therefore prefer to do business with local business enterprises who share these same values and who are prepared to contribute to meaningful BBBEE initiatives (including, but not limited to subcontracting and Joint Ventures) as part of their RFP responses. Transnet will accordingly allow a "preference" in accordance with the 10% preference system, as per the Preferential Procurement Policy Framework Act, 5 of 2000 (as amended), to companies who provide a BBBEE Accreditation Certificate. All procurement and disposal transactions in excess of R30 000 (thirty thousand S.A. Rand) will be evaluated accordingly. All transactions below this threshold will, as far as possible, be set aside for Exempted Micro Enterprises (EMEs).

Consequently, when Transnet invites prospective suppliers to submit Proposals for its goods and services, it urges Respondents (Large Enterprises and QSE's - see below) to have themselves accredited by any one of the various Accreditation Agencies available who do their BBBEE ratings in accordance with the latest Codes (i.e. those promulgated on 9 February 2007).

Although no agencies have, as yet, been accredited by SANAS (South African National Accreditation System), Transnet will, in the interim, accept rating certificates of Respondents who have been verified by agencies who do their BBBEE ratings in accordance with the latest Codes as promulgated on 9 February 2007. This will be an interim arrangement only until such time as the SANAS List has been approved by the DTI. (Certificates are valid for a period of one year only).

- 12.1 Enterprises will be rated by such agency based on the following:
 - (a) Large Enterprises (i.e. annual turnover >R35 million):

| Respondent's Signature | 5 | Date and Company Stamp |
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> Rating level based on all seven elements of the BBBEE scorecard

(b) Qualifying Small Enterprises – QSE (i.e annual turnover >R5 million but <R35 million):

Rating based on any four of the elements of the BBBEE scorecard

(c) Exempted Micro Enterprises – EME (i.e. annual turnover <R5 million):

- EMEs are exempted from BBBEE accreditation
- Automatic rating of Level 4 BBBEE irrespective of race of ownership, i.e. 100% BBBEE recognition
- Black ownership >50% or Black Women ownership >30% automatically qualify as Level 3 BBBEE, i.e. 110% BBBEE recognition
- EME's should only provide documentary proof of annual turnover (i.e. audited financials) plus proof of Black ownership if Black ownership >50% or Black Women ownership >30%
- 12.2 In addition to the above, Respondents who wish to enter into a Joint Venture or subcontract portions of the contract to BBBEE companies, must state in their RFPs the percentage, of the total contract value that will be allocated to such BBBEE companies, should they be successful in being awarded any business. A rating certificate in respect of such BBBEE JV-partners and / or sub-contractor(s), as well as a breakdown of the distribution of the aforementioned percentage must also be furnished with the RFP response to enable Transnet to evaluate / adjudicate all RFPs received on a fair basis.
- 12.3 Respondents will be required to furnish proof of the above to Transnet. (i.e. a detailed scorecard as stipulated above in respect of Large Enterprises and QSEs, or proof of turnover in respect of EMEs). Failure to do so will result in a score of zero being allocated for BBBEE.

Turnover: Kindly indicate your company's annual turnover for the past year R......

- If annual turnover <R5m, please attach audited financials.
- If annual turnover >R5m please attach an accreditation certificate issued by an Accreditation Agency, together with all the relevant score sheets pertaining thereto.

13. COMMUNICATION

Respondents are warned that a response will be liable to disqualification should any attempt be made by a Respondent either directly or indirectly to canvass any officer(s) or employee of Transnet in respect of this RFP between the closing date and the date of the award of the business.

A respondent may, however, BEFORE THE CLOSING DATE AND TIME, direct any enquiries relating to the RFP to the Transnet employee as indicated in clause 2 above, and may also at any time after the closing date of the RFP, communicate with the Secretary of the Transnet Acquisition Council, at telephone number 011 544 9577 or fax no. 011 774 9760 on any matter relating to its RFP response.

14. RFP SCHEDULE

Respondents will be contacted as soon as practicable with a status update. At this time short-listed Respondents may be asked to meet with Transnet representatives at a location to be agreed.

| Respondent's Signature | 6 | Date and Company Stamp |
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15. INSTRUCTIONS FOR COMPLETING THE RFP

- (i) Sign one set of documents (sign and date the bottom of each page). This set will serve as the legal and binding copy. A duplicate set of documents is required. This second set can be a copy of the original signed Proposal.
- (ii) Both sets of documents to be submitted to the address specified above.
- (iii) The following returnable documents must accompany all Proposals:
 - Respondent's latest audited financial statements;
 - Respondent's valid Tax Clearance Certificate.

16. COMPLIANCE

The successful Respondent (hereinafter referred to as the "Supplier") shall be in full and complete compliance with any and all applicable State and Local Laws and Regulations.

17. ADDITIONAL NOTES:

- All returnable documents as indicated in the Proposal Form (Section 3) must be returned with the response
- Changes by the Respondent to its submission will not be considered after the closing date
- The person or persons signing the Proposal must be legally authorised by the Respondent to do so (Refer Section 4). A list of those person(s) authorised to negotiate on your behalf (if not the authorised signatories) must also be submitted along with the Proposal together with their contact details.
- All prices must be quoted in South African Rands
- Transnet reserves the right to undertake post-tender negotiations with selected Respondents or any number of short-listed Respondents and may wish to visit the Respondent's place of manufacture (works) during this process.

NB: Unless otherwise expressly stated, all Proposals furnished pursuant to this Request shall be deemed to be offers. Any exceptions to this statement must be clearly and specifically indicated. Transnet reserves the right to reject any or all offers.

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| EAULIDE TO OBSED | VE ANY OF THE AFOREMEN | TIONED DECLIDEMENTS |
| | | |
| MAY RESULT IN A | PROPOSAL BEING REJECT | ED / NON RESPONSIVE |
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| Respondent's Signature | 7 | Date and Company Stamp |



Date and Company Stamp

18. DISCLAIMERS

Respondents are hereby advised that Transnet is not committed to any course of action as a result of its issuance of this RFP and/or its receipt of a Proposal in response to it. In particular, please note that Transnet reserves the right to:

- modify the RFP's Goods and request Respondents to re-bid on any changes
- reject any Proposal which does not conform to instructions and specifications which are detailed herein
- disqualify Proposals submitted after the stated submission deadline
- not necessarily accept the lowest priced Proposal
- reject all Proposals, if it so decides
- award a contract in connection with this Proposal at any time after the RFP's closing date
- award only a portion of the proposed Goods which are reflected in the scope of this RFP
- split the award of the contract between more than one Supplier
- make no award of a contract

Kindly note that Transnet will not reimburse any Respondent for any preparatory costs or other work performed in connection with this Proposal, whether or not the Respondent is awarded a contract.

19. LEGAL REVIEW

Respondent's Signature

Any Proposal submitted by a Respondent is subject to review and negotiation of the proposed contract by Transnet's Legal Counsel.

| Respondents to complete this section. | |
|---------------------------------------|-------------|
| NAME OF RESPONDENT | |
| | |
| Respondent's contact person: | Name |
| | Designation |
| | Telephone |
| | Cell Phone |
| | Facsimile |
| | Email |
| | |
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Transnet urges its clients, suppliers and the general public to report any fraud or corruption on the part of Transnet's employees to

TIP-OFFS ANONYMOUS: 0800 003 056





RFP NUMBER HOAC/JHB/6067

SUPPLY OF SAFETY SHOES, BOOTS AND COMBAT BOOTS FOR A PERIOD OF TWO (2) YEARS

BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS

1. EXECUTIVE OVERVIEW

Specifically, Transnet seeks to benefit from this partnership in the following ways:

- Transnet must receive reduced cost of acquisition and improved service benefits resulting from the Supplier's economies of scale and streamlined service processes.
- Transnet must achieve appropriate availability that meets user needs while reducing costs for both Transnet and the chosen Supplier(s).
- Transnet must receive proactive improvements from the Supplier with respect to supply of Goods and related processes.
- Transnet's overall competitive advantage must be strengthened by the chosen Supplier's leading edge technology and service delivery systems.
- Transnet end users must be able to rely on the chosen Supplier's personnel for service enquiries, recommendations and substitutions.
- Transnet must reduce costs by streamlining its acquisition of Goods, including managed service processes on a Group basis.

2. SCOPE OF REQUIREMENTS

SUPPLY OF SAFETY SHOES, BOOTS AND COMBAT BOOTS

3. GENERAL INFORMATION

It is required that all Transnet operating divisions will be included in the scope of this Proposal.

The service provider(s) must provide the identified information requested and comply with the requirements stated in the RFP.

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| Respondent's Signature | 1() | Date and Company Stamp |



4. AS AND WHEN CONTRACTS

Purchase orders will be placed on the successful Respondents from time to time as and when supplies are required.

Transnet reserves the right to place purchase orders until the last day of the contract for deliveries to be effected within the delivery period/lead time specified beyond the expiry date of the contract under the same terms and conditions as agreed upon.

The Respondents must indicate hereunder the combined manufacturing and delivery lead time for delivery of the Goods /products/material to end destination in the Republic of South Africa, calculated as from the 7th (seventh) day after the date of the relevant purchase order:

| RFP ITEM NUMBER | MANUFACTURING & DELIVERY LEAD | NME |
|-----------------|--------------------------------------|-----|
| 1. 2. | (weeks/months) (weeks/months) | , |

- (i) Delivery requirements may be stipulated in purchase orders and scheduled deliveries may be called for. However, delivery periods and maximum monthly rates of delivery offered by the Respondents will be used as guidelines in establishing lead times and monthly delivery requirements with the Supplier.
- (ii) Where scheduled deliveries are required, the delivery period(s) specified must be strictly complied with, unless otherwise requested by TRANSNET. Material supplied earlier than specified may not be paid for or may be returned with the Supplier being held liable for all expenses incurred, eg. railage charges, handling charges, etc., both ways.

If the delivery period(s) offered by the Respondents is/are subject to a maximum monthly production capacity, full particulars must be indicated hereunder:

| RFP ITEM | MAXIMUM MONTHLY |
|----------|---------------------|
| NUMBER | PRODUCTION CAPACITY |
| Q-11 | . (weeks/months) |
| | . (weeks/months) |

(If there is insufficient space above to accommodate all the items concerned, a separate statement containing the details must be submitted).

The Respondents must state hereunder the annual holiday closedown period and whether this period has been included in the delivery lead time offered

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Date and Company Stamp

| The Re | espondent is to furnish the followi | ng information: | |
|---------|-------------------------------------|----------------------------|---|
| or holi | | tocktaking or in effectir | ontinuity of supply during non-working daysing repairs to plant or in overhaul of plant |
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| MANU | FACTURERS | | |
| from th | | on their behalf, and to su | for are to obtain a "letter of Agreement" limit the letter of Agreement with their nder being overlooked. |
| The Re | espondents must state hereunder | the actual manufacture | r(s) of the Goods tendered for: |
| (i) | LOCAL MANUFACTURER(S): | \sim | |
| | RFP DESCRIPTION. | NAME | ADDRESS (IN FULL) |
| | Boots/ Shoes | | |
| | Combat Boot | N | |
| | Safety Boot /Combat style | , | |
| | | | |
| SUPPI | LIERS | | |
| The Re | espondents must state the actual | name(s) and address/a | ddresses of the suppliers of the Goods. |
| (i) | LOCAL MANUFACTURER(S): | | |
| | RFP DESCRIPTION. | NAME | ADDRESS (IN FULL) |
| | Boots/ Shoes | | |
| | Combat Boot | | |
| | Safety Boot /Combat style | | |
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6.

Respondent's Signature



7. NATIONAL RAILWAY SAFETY REGULATOR ACT

8.

In compliance with the **National Railway Safety Regulator Act, 16 of 2002**, the successful Respondent (the "Supplier") shall ensure that the Goods to be supplied to Transnet, under the terms and conditions of a contract between the parties, comply fully with the specifications as set forth in Section 9 (Specifications and Drawings) of this RFP, and shall thereby adhere to railway safety requirements and/or regulations. Permission for the engagement of a subcontractor by the Supplier, as applicable, both initially and during the course of a contract, shall be subject to a review of the capability of the proposed subcontractor to comply with the specified railway safety requirements and/or regulations. The Supplier and/or its subcontractor shall grant Transnet access, during the term of the contract, to review any safety-related activities, including the coordination of such activities across all parts of the organisation.

| | • | nt Transnet acc | • | | | • |
|--------|-----------|-----------------|----|---|---|-----|
| Accept | ted: | | | | 4 | |
| | YES | | NO | | | |
| SERVI | CE LEVELS | | 4 | 0 | | |
| • | • | ational account | | | | • . |

- Experienced national account representative/s to work with Transnet's sourcing/procurement department (no sales representatives are needed for individual department/locations).
 Additionally, there shall be a minimal number of people, fully informed and accountable for this agreement.
- Transnet will have quarterly reviews with the Supplier's account representative on an ongoing basis.
- Transnet reserves the right to request that any member of the Supplier's team involved on the Transnet account be replaced in deemed not to be adding value for Transnet.
- Supplier guarantees that it will achieve a 95% service level on the following measures. If the Supplier does not achieve this level as an average over each quarter, Transnet will receive a 1.5% rebate on quarterly sales payable in the next quarter:
 - Pick perfect rate/quantity/specifications
 - On-time delivery
- Supplier must provide a toll-free number or alternative number for customer service calls.
- Supplier will pay all costs for returns (shipping, restocking, etc.) as long as materials are in resalable condition. Time limitation on returns will be 14 (fourteen) working days from date of delivery unless the product needs to be shipped back to original manufacturer either for repair or replacement, and then another future reasonable date shall be determined.
- Failure of the Supplier to comply with stated service level requirements will give Transnet the right to cancel the contract in whole, without penalty, giving 30 (thirty) days' notice to the Supplier.

| Accep | ted: | | | | | |
|--------------------|------|----|----|------|-------------------|--|
| | YES | | NO | | | |
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| Respondent's Signa | ture | 13 | | Date | and Company Stamp | |



9. CONTINUOUS IMPROVEMENT INITIATIVES AND VALUE ADD

Accepted:

If "yes", please specify.

YES

Respondents shall indicate whether they are committed to participate in the continuous improvement initiatives of Transnet to reduce the overall cost of transportation within South Africa during the duration of the contract.

NO

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| Respondent's Signature 14 Date and Company 3 | |



Date and Company Stamp

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Respondent's Signature

| RISK |
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| Respondents must elaborate on the control measures put in place by their company, which mitigate the risk to Transnet, pertaining to potential non-performance by a Supplier in relation to - |
| (i) quality and specification of Goods delivered: |
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| (ii) continuity of supply (refer clause 10.1(c) of Form US7); |
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| (iii) compliance with the Occupational Health and Safety Act, 85 of 1993 (refer clause 7.1(f) of Form US7) |
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| X |
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| (iv) compliance with the National Railway Safety Regulator Act, 16 of 2002 (refer clause 12 above) |
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11. REFERENCES

Please indicate below the company names and contact details of existing customers whom Transnet may contact to seek third party evaluations of your current service levels:

| Name of Company | Contact Person | Telephone number |
|-----------------|----------------|------------------|
| | | |
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12. EVALUATION CRITERIA

The following criteria will need in terms of evaluation of this tender but will not be united to the criteria:

COMMERCIAL:

- Pricing Whilst not the sole factor for consideration, competitive pricing and overall level of discounts will be critical in indicating how much you value Transnet's business
- TECHNICAL:
- Sample adherence to specification
- Production capacity
- SABS Capability Report (Actual manufacturer)
- BBBEE:

Compliance to basic condition of Employment BBBEE status of company, only level 5 and above will be taken in consideration

| Respondent's Signature | 16 | Date and Company Stamp |
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RFP NUMBER HOAC/JHB/6067

SUPPLY OF SAFETY SHOES, BOOTS AND COMBAT BOOTS FOR A PERIOD OF TWO (2) YEARS

PROPOSAL FORM

| I/We | | | |
|-------------------|------------------------------------|--|---|
| | (nar | me of company, close corporation or par | nership) |
| of (full address) |) | | |
| | | | |
| carrying on bus | siness under style or title | of (trading as) | |
| | | | ····· |
| represented by | , | | |
| in my capacity | as | | |
| being duly auth | norised thereto by a Resc | olution of the Board of Directors or Mem | bers or Certificate of Partners, as the |
| case may be, d | lated | a certified copy of wh | nich is annexed hereto, hereby offer to |
| supply the abo | ve-mentioned Goods at | the prices quoted in the schedule of pri | ces in accordance with the terms set |
| forth in the | accompanying letter(| s) reference | and dated |
| | (if any) and | d the documents listed in the accompany | ying schedule of RFP documents. |
| I/We agree to I | pe bound by those condi | itions in Transnet's: | |
| (i) | Standard Terms and C | Conditions of Contract, Form No. US7 - | Goods; |
| (ii) | General Tender Condi | tions, Form CSS5 – Goods; and | |
| (iii) | any other standard or storm; and;- | special conditions mentioned and/or em | nbodied in the Request for Proposal |
| acceptance, thi | is Proposal (and, if any, it | ould otherwise decide and so inform ts covering letter and any subsequent ex I constitute a binding contract between T | change of correspondence), together |
| | | | |
| Respond | lent's Signature | 17 | Date and Company Stamp |



Should Transnet decide that a formal contract should be signed and so inform me/us in the facsimile or letter of acceptance, this Proposal (and, if any, its covering letter and any subsequent exchange of correspondence) together with Transnet's letter of acceptance/intent, shall constitute a binding contract between Transnet and me/us until the formal contract is signed.

I/We further agree that if, after I/we have been notified of the acceptance of my/our Proposal, I/we fail to enter into a formal contract if called upon to do so, or fail to commence the supply of Goods within 4 (four) weeks, Transnet may, without prejudice to any other legal remedy which it may have, recover from me/us any expense to which it may have been put in calling for Proposals afresh and/or having to accept any less favourable Proposal.

I/We accept that any contract resulting from this offer will be for a period ofonly; and agree to a penalty clause to be negotiated with Transnet, which will allow Transnet to invoke a penalty (details to be negotiated) against us should the delivery of the Goods be delayed due to non-performance by us.

The law of the Republic of South Africa shall govern the contract created by the acceptance of this RFP. The domicillium citandi et executandi shall be a place in the Republic of South Africa to be specified by the Respondent hereunder, at which all legal documents may be served on the Respondent who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. Foreign Respondents shall, therefore, state hereunder, the name of their accredited agent in the Republic of South Africa who is empowered to sign any contract which may have to be entered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to the contract

| the contract. | | 3 3 3 |
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| Respondent to indicate domicillium citandi et executandi h | nereunder: | |
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| NOTIFICATION OF AWARD OF REP | | |
| As soon as possible after approval to award the continformed of the acceptance of its Proposal. Unsuccess the successful Supplier and the reason as to why their category of price, delivery period, quality, BBBEE status | ful Respondents will be advised Proposals have been unsucce | I in writing of the name of |
| VALIDITY PERIOD | | |
| Transnet desires a validity period of 4 (four) months (from Respondents may offer an earlier validity period, but the Should Respondents be unable to comply with this value hereunder: | hat their Proposals may be dis | regarded for that reason. |
| This RFP is valid until | (State alternative validity per | iod/date). |
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| Respondent's Signature | 18 | Date and Company Stamp |



TAX (VAT) REGISTRATION NUMBER

| 1701 | VAI) REGISTRATION NOMBER | | |
|--------|--|---|--------------------------------------|
| The Re | espondent must state hereunder the t | tax registration number which is applicabl | e to Value-Added Tax: |
| TAX C | CLEARANCE CERTIFICATE | | |
| Respo | ndents are required to forward a valid | I copy of their company's Tax Clearance | Certificate with their Proposal. |
| | | e: | <u> </u> |
| BANK | ING DETAILS | | _1 |
| | BANK: | | |
| | BRANCH NAME / CODE: | | $\mathcal{L}_{\mathcal{L}}$ |
| | ACCOUNT HOLDER: | |)` |
| | ACCOUNT NUMBER: | | |
| | | | |
| | • • | ES OF DIRECTOR(S) OR MEMBER(S | · |
| The R | Respondent must disclose hereur any or close corporation (C.C.) on | nder the full name(s) and address(s) whose behalf the RFP is submitted. | of the director(s) or members of the |
| (i) | Registration number of compar | ny / C.C | |
| (ii) | Registered name of company / | C.C. | |
| (iii) | Full name(s) of director/member | er(s) Address/Addresses | ID Number/s |
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| | Respondent's Signature | 19 | Date and Company Stamp |



REGISTRATION CERTIFICATE

Respondents must submit a certified copy of their company's Registration Certificate with their tender.

NAME AND ADDRESS OF ACCREDITED AGENT

Provide hereunder, if applicable, details of the accredited agent in the Republic of South Africa appointed as local representative by foreign Respondents and whose address shall be regarded as the Respondent's domicilium citandi et executandi in terms of the Standard Terms and Conditions of Contract, US7 – Goods.

| Name | |
|--|---|
| Address | |
| | |
| | |
| CONFIDENTIALITY | , O' |
| Should the need however arise to divulge any i | t, both during and after completion, is to be treated with strict confidence. Information gleaned from provision of the Goods, which is either directly or approval to divulge such information will have to be obtained from Transnet. |
| DISCLOSURE OF PRICES TENDERED | |
| Respondents must indicate here whether Transn | net may disclose their tendered prices and conditions to other Respondents: |
| YES | NO |
| | |
| DECLARATION | • |
| Respondents to declare hereunder whether any fadirectors / partners / shareholders (unlisted compa Transnet Group: | amily and/or direct relationship exists between any of the owners / members / anies) of the responding company and any employee or board member of the |
| YES | NO |
| • | |
| If YES, please indicate below: | |
| FULL NAME OF OWNER/MEMBER/DIRECTOR/ PARTNER/SHAREHOLDER | ADDRESS |
| | |
| | |
| | |
| | |
| Respondent's Signature | 20 Date and Company Stamp |



| Indicate nature of relationship (if any): | |
|---|--|
| | |

(Failure to furnish complete and accurate information in this regard may lead to the disqualification of a response and may preclude a Respondent from future business with Transnet)

PRICE REVIEW

Transnet will be benchmarking this price offering(s) against the lowest price received as per the benchmarking exercise. If the Respondent's price(s) is/are found to be higher than the benchmarked price(s), then the Respondent shall match or better such price(s) within 30 days - failing which the Contract may be terminated at Transnet's discretion or the particular item(s) or service(s) purchased outside the contract.

RETURNABLE DOCUMENTS

Respondents are required to submit the following returnable documents with their responses (see tick):

| Notice to Bidders – Section 1 | 1 |
|--|---|
| Background overview – Section 2 | 1 |
| Proposal Form – Section 3 | 1 |
| Resolution of Board of Directors (Respondent's Representative) – Section 4 | 1 |
| Certificate of Acquaintance with RFP Documents – Section 5 | 1 |
| Description, estimated quantity & Pricing Section 6 | 1 |
| Audited Financials for previous year | 1 |
| Valid Tax Clearance Certificate | 1 |
| VAT Registration Certificate | 1 |
| BBBEE Accreditation Certificate | 1 |
| Transnet Supplier Declaration/Application | 1 |
| SABS Capability report | 1 |

NOTE: Sections 1, 2, 3, 4, 5, and 6 as indicated in the footer of each page, must be signed and dated by the Respondent.

| Respondent's Signature | 21 | Date and Company Stamp |
|------------------------|----|------------------------|



By signing the RFP documents, the Respondent is deemed to acknowledge that he / she has made himself / herself thoroughly familiar with all the conditions governing this RFP, including those contained in any printed form stated to form part hereof and Transnet Limited will recognise no claim for relief based on an allegation that the Respondent overlooked any such condition or failed properly to take it into account for the purpose of calculating tendered prices or otherwise.

| SIGNED at | on this | day of | 2010. |
|--|---------------|-----------------------|-------|
| SIGNATURE OF WITNESSES: | | ADDRESS OF WITNESSES: | |
| | | W. | |
| 1 | 1 | 0, | |
| | R | | |
| 2 | | | |
| SIGNATURE OF RESPONDENT'S AUTHORISED REF | PRESENTATIVE: | | |
| PRIEVIE | | | |
| | | | |
| | NAME | | |
| · · | DESIGNATION | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Respondent's Signature | 22 | Date and Company S | tamp |



RFP NUMBER HOAC/JHB/6067

SUPPLY OF SAFETY SHOES, BOOTS AND COMBAT BOOTS FOR A PERIOD OF TWO (2) YEARS

SIGNING POWER: RESOLUTION OF BOARD OF DIRECTORS

| NAME OF COMPANY: | | |
|---|-----------------------------------|--|
| t was resolved at a meeting of the Boar | rd of Directors held on | that |
| FULL NAME(S) | CAPACITY | SIGNATURE |
| · · · · · · · · · · · · · · · · · · · | - | |
| | ~~~ | · · · · · · · · · · · · · · · · · · · |
| | | |
| in his/her capacity as indicated above | e is/are hereby authorised to en | ter into, sign, execute and complete any |
| documents relating to Tenders, Propos | als and/or Contracts for the supp | ly of Goods. |
| FULL NAME | | |
| | | SIGNATURE CHAIRMAN |
| FULL NAME | | |
| | | SIGNATURE SECRETARY |
| Respondent's Signature | 23 | Date and Company Stamp |



RFP NUMBER HOAC/JHB/6067

SUPPLY OF SAFETY SHOES, BOOTS AND COMBAT BOOTS FOR A PERIOD OF TWO (2) YEARS

CERTIFICATE OF ACQUAINTANCE WITH RFP DOCUMENTS

| NAME OF COMPANY: | | 7 | |
|--|-----------------------|-------------------------|-------------------------------------|
| | | 70. | |
| /We | | | do |
| hereby certify that I/we acquainted myse | lf/ourselves with all | ne documentation com | prising this RFP and all conditions |
| contained therein, as laid down by Tra | nsnet Limited for th | carrying out of the p | proposed supply/service/works for |
| which I/we submitted my/our response. | N | | |
| //We furthermore agree that Transne | t Limited shall red | ognise no claim from | n me/us for relief based on an |
| allegation that I/we overlooked any R | FP/contract condition | on or failed to take it | into account for the purpose of |
| calculating my/our offered prices or oth | êrwise. | | |
| SIGNED at | on this | day of | 2009 |
| WITNESS: | _ | | |
| | | SIGNATURE OF | RESPONDENT |
| | | | |
| Respondent's Signature | 24 | - | Date and Company Stamp |



RFP NUMBER HOAC/JHB/6067

SUPPLY OF SAFETY SHOES, BOOTS AND COMBAT BOOTS FOR A PERIOD OF TWO (2) YEARS

Description, estimated quantity & Pricing

ITEM 1

DESCRIPTION

SAFETY SHOES, MENS WITH STEEL TOE-CAPS
CORRECTED GRAIN BLACK UPPER LEATHER
WITH THREE EYELETS LACE FASTNING
RANDOM WEB FACRIC INSOLE
BOTTOM CONSTRUCTED DUAL DENSITY
POLYURETHANE OUTER SOLES AND HEELS
WITH STEEL OR PLASTIC SHANK
REFERENCE NUMBER 035/59132
SPECIFICATION NUMBER CSS 287.107/AUGUST 2007
SABS 1167: 2006 (TYPE E1)

| ITEM 35/ | SIZE | QTY | PRICE PER PAIR |
|-------------|----------|-----|-------------------|
| a. 35058960 | 240 (5) | 26 | |
| b. 35058972 | 247 (6) | 92 | |
| c. 35058996 | 255 (7) | 134 | |
| d. 35059006 | 262 (8) | 196 | |
| e. 35059031 | 270 (9) | 234 | |
| f. 35059043 | 277 (10) | 129 | |
| g. 35059067 | 285 (11) | 53 | |
| h. 35059080 | 292 (12) | 19 | |
| i. 35059092 | 300 (13) | 8 | |
| j. 35117736 | 315(14) | 0 | |
| k. 35117748 | SPECIAL | 0 | |



DESCRIPTION

BOOTS, SAFETY ("CHUKKA") WITH STEEL TOE-CAPS CORRECTED GRAIN BLACK UPPER LEATHER SKI HOOKS & EYELETS OR D-RING LACE FASTNING RANDOM WEB FABRIC INSOLE BOTTOM CONSTRUCTED

OIL & HEAT RESISTANT RUBBER

SOLES AND HEELS

WITH STEEL OR PLASTIC SHANK

REF NO 35/79971

CSS 287.108/AUGUST 2007

SABS 1114 : 2006 (TYPE R)

USERS DESCRIPTION
SPECIFICATION NUMBER

| ITEM 35/ | SIZE | QTY | PRICE PER PAIR |
|-------------|------|------|-------------------|
| a. 35080007 | (5) | 206 | |
| b. 35080019 | (6) | 623 | |
| c. 35080145 | (7) | 806 | |
| d. 35080020 | (8) | 1405 | |
| e. 35080032 | (9) | 913 | |
| f. 35080044 | (10) | 588 | • |
| g. 35080056 | (11) | 221 | |
| h. 35080068 | (12) | 139 | |
| | P | | |



DESCRIPTION SAFETY BOOTS, MENS ("CHUKKA") WITH STEEL TOE-

CAPS

CORRECTED GRAIN BLACK UPPER LEATHER

SKI HOOKS & EYELETS OR D-RING LACE FASTNING

RANDOM WEB FABRIC INSOLE

BOTTOM CONSTRUCTED DUAL DENSITY POLYURETHANE OUTER SOLES AND HEELS

WITH STEEL OR PLASTIC SHANK

USERS DESCRIPTION REF NO 35/113512

SPECIFICATION NUMBER CSS 287.108/AUGUST 2007

SABS 1114 : 2006 (TYPE EL)

| ITEM 35/ | SIZE | QTY | PRICE PER |
|----------------------------|--------------|------|-----------|
| a. 35113548 | (5) | 1077 | -O' |
| b. 35113546 | (5) (6) | 2509 | .(|
| c. 35113573 | (7) | 3869 | |
| d. 35113585 | (8) | 5449 | |
| e. 35113597 | (9) | 4440 | |
| f. 35113601 g. 35113613 | (10) (11) | 2569 | |
| h. 35113625 | (12) | 595 | |
| i. 35113637 | (13) | 120 | |
| j. 35113650 | (14) | 40 | |
| k. 35113662 | (13) | 0 | |
| 1. 35113694 | (Special) | 0 | |



DESCRIPTION BOOTS, SAFETY (CHUKKA) NON-STEEL TOE CAP

CORRECTED GRAIN BLACK PRINTED UPPER LEATHER SKI HOOKS & EYELETS OR D-RING LACE FASTNING

RANDOM WEB FABRIC INSOLE

DUAL DENSITY POLYURETHANE NITRILE DIRECT INJECTED MID SOLE, OUTER SOLE AND HEELS WITH STEEL OR PLASTIC SHANK

35/157242

CSS 287.108/AUGUST 2007

SABS 1114 : 2006 (TYPE E1)

REFERENCE NUMBER SPECIFICATION

| ITEM 35/ | SIZE | QTY | PRICE PER PAIR |
|---|----------------------|----------------|-------------------|
| a. 35157254b. 35157266c. 35157278 | (5) (6) (7) | 14 22 50 | |
| d. 35157291e. 35157306f. 35157318 | (8) (9) (10) | 48 58 39 | 7.0 |
| g. 35157331 h. 35157343 i. 35157355 | (11) (12) (13) | VI 0 | |
| | | | |



DESCRIPTION

SAFETY SHOES, WOMENS WITH STEEL TOE-CAPS

CORRECTED GRAIN BLACK UPPER LEATHER

WITH EYELETS LACE FASTNING RANDOM WEB FABRIC INSOLE DUAL DENSITY POLYURETHANE WITH STEEL OR PLASTIC SHANK

035154678

CSS 287.107/AUGUST 2007

SABS 1167 : 2006 (TYPE N1)

REFERENCE NUMBER SPECIFICATION NUMBER

| ITEM 35/ | SIZE | QTY | PRICE PER |
|-------------|------|-----|-----------|
| a. 35154691 | (3) | 2 | |
| b. 35154706 | (4) | 3 | |
| c. 35154718 | (5) | 2 | , .(.) |
| d. 35154731 | (6) | 4 | |
| e. 35154743 | (7) | 3 | |
| f. 35154755 | (8) | 3 | • |
| g. 35154767 | (9) | 0 | |
| h. 35154779 | (10) | 0 | |
| | | | |



DESCRIPTION BOOTS, SAFETY WOMENS (CHUKKA) WITH STEEL TOE-

CAPS

CORRECTED GRAIN BLACK UPPER LEATHER
SKI HOOKS & EYELETS OR D-RING LACE FASTNING
RANDOM WEB FABRIC INSOLE
DUAL DENSITY POLYURETHANE

OIL & ACID OUTER SOLES AND HEELS WITH STEEL OR PLASTIC SHANK

REF NO 35/154792

CSS 287.108/AUGUST 2007

SABS 1114 : 2006 (TYPE E1)

USERS DESCRIPTION SPECIFICATION NUMBER

| ITEM 35/ | SIZE | QTY | PRICE PER PAIR |
|-------------|------|-----|-------------------|
| a. 35154807 | (3) | 3 | |
| b. 35154819 | (4) | 1 | |
| c. 35154820 | (5) | 5/ | |
| d. 35154832 | (6) | X | |
| e. 35154844 | (7) | 5 | |
| f. 35154856 | (8) | 2 | |
| g. 35154868 | (9) | 1 | |
| h. 35154881 | (10) | 0 | |
| | | | |



DESCRIPTION BOOTS, COMBAT

RUBBER SOLE AND HEEL WITH

BLACK UPPER LEATHERS

USERS DESCRIPTION REF.NO.35/107222

SPECIFICATION NUMBER CSS 286.21 F14/LATEST

| ITEM 35/ | SIZE | QTY | PRICE PER PAIR | |
|--|---|---|-------------------|--|
| a. 35107271 b. 35107283 c. 35107295 d. 35107311 e. 35107323 f. 35107335 g. 35107347 h. 35107396 | (6) (7) (8) (9) (10) (11) (12) (Special) | 39 66 114 78 48 18 4 0 | | |
| | | | \sim | |

ITEM 8

DESCRIPTION

BOOTS, SAFETY,

COMBAT STYLE, UNISEX,

STEEL TOE CAP, VALCANIZED RUBBER SOLE.
BROWN LEATHER, LACE WITH TWO BUCKLES &
STRAPS.

SPECIFICATION : SANS 741/2006

| a. 35203244 | (5) | |
|-------------|-----------|--|
| b. 35203256 | (6) | |
| c. 35203268 | (7) | |
| d. 35203281 | (8) | |
| e. 35203293 | (9) | |
| f. 35203308 | (10) | |
| g. 35203321 | (11) | |
| f. 35203308 | (12) | |
| g. 35203321 | (Special) | |



RFP NUMBER HOAC/JHB/6067

SUPPLY OF SAFETY SHOES, BOOTS AND COMBAT BOOTS FOR A PERIOD OF TWO (2) YEARS

GENERAL TENDER CONDITIONS - GOODS

Refer Form CSS5 attached hereto



RFP NUMBER HOAC/JHB/6067

SUPPLY OF SAFETY SHOES, BOOTS AND COMBAT BOOTS FOR A PERIOD OF TWO (2) YEARS

STANDARD TERMS AND CONDITIONS OF CONTRACT

FOR THE SUPPLY OF GOODS TO TRANSNET

Refer Form US7 attached hereto.

Respondents should note the obligations as set out in Clause 24 of the General Tender Conditions (Section 7) which reads as follows:

"The Supplier shall adhere to the Standard Terms and Conditions of Contract as set out in Form US7 – Goods, a copy of which is attached hereto.

Should the Respondent find any conditions unacceptable, it should indicate which conditions are unacceptable and offer an alternative. Please note that any alternative offered shall be compared with acceptance of the Form US7 conditions or alternatives offered by other Respondents, except penalties for late deliveries, the exclusion of which may disqualify the RFP, save where indicated otherwise by Transnet."

| Respondent's Signature | 33 | Date and Company Stamp |
|------------------------|----|------------------------|



RFP NUMBER HOAC/JHB/6067

SUPPLY OF SAFETY SHOES, BOOTS AND COMBAT BOOTS FOR A PERIOD OF TWO (2) YEARS

SPECIFICATIONS

Tenderers are to note that the latest available specifications are as follows:

CSS 287.107 Revised: August 2007 CSS 287.108 Revised: August 2007

SANS 1167: Latest SANS 1114: Latest SANS 741: Latest

CSS 286.21 F14 Issued: July 2006

TECHNICALITIES AND REMARKS:

1. SIZE RANGES:

Tenderers are requested to tender in accordance with Transnet Limited size ranges relevant to the specification.

2. PACKING AND MARKING:

(a) Bulk containers:

The following information snall appear in legible and permanent marking on one end of each box or on a "STICK ON" type label securely attached to one of each box in a position that is visible when the boxes are stacked.

- (1) The manufacturer's name or trade mark or both.
- (2) The contract / order number.
- (3) The item number.
- (4) Designation (As stated in the order or contract)

| Respondent's Signature | 34 | Date and Company Stamp |
|------------------------|----|------------------------|



Each pair of shoes shall be so packed as to protect them from damage during transportation, storage and handling. The following shall appear on each box or on a "STICK ON" label securely attached to one end of each box in a position that is visible when the boxes are stacked.

| box in a position that is visible when the boxes are stacked. |
|--|
| 1) The manufacturer's name or trade mark or both. |
| (2) The item number. |
| (3) The size. |
| (c) Manufacturers name / trade mark and date of manufacture: |
| The safety boots and shoes are to be marked with the companies name/emblem and date of manufacture on the sole (preferably before the heel) and the combat boots (on the inside). |
| 3. SAMPLES: |
| Tenderers are requested to submit two pairs of each style of safety shoes, boots and combat boots tendered for. |
| The samples must be forwarded to the Senior Technical Advisor, Clothing Warehouse 762, corner Proserpine and Pomeroy Avenue, Langlaagte (Attention: Mr. Cor du Plooy, Tel (011) 309-7238). |
| The samples must be clearly marked with the tender number and the name and address of both the tenderer and manufacturer. |
| The tenderer must state the following: |
| (1) Have samples been submitted? |
| (2) Date signed for: |
| Failure to submit the samples in due time will result in the tender being rejected. |
| 4. BRAND / STYLE: |
| Tenderers are to advise their company's brand name and style of the safety shoes, boots and combat boots offered. |
| Boots / Shoes |
| Combat Boots |
| Safety Boots Combat style |



Date and Company Stamp

5. INSPECTION:

(a) Capability report:

Tenderers must submit a SOUTH AFRICAN BUREAU OF STANDARDS capability report together with their tender.

Failure to submit a SABS capability report will result in your tender being overlooked.

(b) The inspecting authority:

Respondent's Signature

The inspecting authority appointed by Transnet shall be given every reasonable facility for carrying the inspection called for in section 12, inspection, of Transnet 's Form US7 "Goods" conditions of Transnet tenders, contracts and orders.

6. NEGOTIATION:

| Transnet reserves the right to negotiate prices and commercial aspects after the closing date of the tender. |
|--|
| Transfer reserves the right to negotiate prices and commercial aspects after the closing date of the tender. |
| 7. PRICE BASIS: |
| (1) The Tenderer must state hereunder whether the price(s) quoted, is/are firm for the currency of any resulting contract. |
| If "NO" for what period are you prepared to hold the price(s) firm. |
| (2) Tenderers are to note that tenders in which firm prices quoted for the duration of any resulting contract will receive precedence over prices which are subject to adjustment. |
| (3) If prices is/are subject to adjustment, such adjustment shall not be effective until accepted by Transnet Limited and in this connection the attention of the Tenderer is specially directed to clause 9(2) of the general conditions of Transnet tenders, contracts and orders from US7 (revised August 2008) |
| |
| |
| |
| |

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RFP NUMBER HOAC/JHB/6067

SUPPLY OF SAFETY SHOES, BOOTS AND COMBAT BOOTS
FOR A PERIOD OF TWO (2) YEARS

SUPPLIERS DECLARATION FORM



RFP NUMBER HOAC/JHB/6067

SUPPLY OF SAFETY SHOES, BOOTS AND COMBAT BOOTS FOR A PERIOD OF TWO (2) YEARS

SUPPLIERS CODE OF CONDUCT



PRIENEN