



TRANSNET FREIGHT RAIL
a Division of
TRANSNET LIMITED
(Registration No. 1990/000900/06)

**REQUEST FOR PROPOSAL
RFP NUMBER: ERAC CDK 0006536**

**SUPPLY OF CONTAINER HANDLING EQUIPMENT AT INLAND TERMINALS
(CITY DEEP AND PRETORIA) AND AT COASTLINE TERMINALS(CAPE
TOWN, PORT ELIZABETH AND DURBAN)FOR A PERIOD OF 2 YEARS**

ISSUE DATE : 14 FEBRUARY 2011
CLOSING DATE : 01 MARCH 2011
CLOSING TIME : 10H00
BRIEFING SESSION : 22 FEBRUARY 2011
TIME : 11H00
VENUE : 1 HOUER ROAD
: TFR CAB ADMIN BUILDING
: CITY DEEP, JOHANNESBURG

**Please note that late responses and those delivered or posted
to the wrong address will be disqualified.**

Respondent's signature

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Date and company stamp



RFP NUMBER: ERAC CDK 0006536

PROVISION OF CONTAINER HANDLING EQUIPMENT AT INLAND TERMINALS (CITY DEEP AND PRETORIA) AND AT COASTLINE TERMINALS (CAPE TOWN, PORT ELIZABETH AND DURBAN) FOR A PERIOD OF 2 YEARS

SCHEDULE OF DOCUMENTS

Section

- 1. Notice to Bidders**
- 2. Background, Overview and Scope of Requirements**
- 3. Proposal Form**
- 4. Resolution of Board of Directors (Respondent's Representative)**
- 5. Certificate of Acquaintance with RFP Documents**
- 6. Pricing and Delivery Schedule**
- 7. General Tender Conditions (CSS5 – Goods)**
- 8. Standard Terms and Conditions of Contract (US7)**
- 9. Specifications and Drawings**
- 10. Non-Disclosure Agreement**
- 11. Supplier Declaration**
- 12. Supplier Code of Conduct**
- 13. Attendance Certificate**

Respondent's signature

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Date and company stamp



SECTION 1

RFP NUMBER: ERAC CDK 0006536

SUPPLY OF CONTAINER HANDLING EQUIPMENT AT INLAND TERMINALS (CITY DEEP AND PRETORIA) AND AT COASTLINE TERMINALS (CAPE TOWN, PORT ELIZABETH AND DURBAN) FOR A PERIOD OF 2 YEARS

NOTICE TO BIDDERS

1. Proposals are requested from interested / selected Respondents to supply the above-mentioned requirement to TRANSNET.

On or after 14 February 2011 the RFP documents may be inspected at, and are obtainable from the reception, Ground Floor, Transnet Tender Advice Centre, 21 Wellington Road, Inyanda House 1, Parktown, Johannesburg.

A non-refundable tender fee of R 500.00 (inclusive of Vat) is applicable per tender (listed below). Payment is to be made to Transnet Freight Rail, Standard Bank Account number **203158598**, Branch code **004805**. The deposit slip must reflect the tender number and the Company Name.

NOTE 1.1 This amount is not refundable. RFP documents will only be available until 21 FEBRUARY 2011

1.2: No RFP documents will be sold after the 21/02/2011 deadline indicated above.

2. A **COMPULSORY** briefing session will be held but should Respondents have specific queries they should email these to the TRANSNET employee(s) indicated below:

Name : Patrick Magwaza
Division : Supply Chain Services
Email : patrick.magwaza2@transnet.net
Name : Desmond Timothy
Division : Transnet Freight Rail
Email : desmond.timothy@transnet.net

Tenders in duplicate must reach the Chairperson, TRANSNET Freight Rail Acquisition Council, Po box 4244, Johannesburg 2000 before the closing hour on the date shown below, and must be enclosed in a sealed envelope which must have inscribed on the outside:

Respondent's signature

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Date and company stamp



Tender No : RFP NUMBER: ERAC CDK 0006536
Description : SUPPLY OF CONTAINER HANDLING EQUIPMENT AT INLAND TERMINALS (CITY DEEP AND PRETORIA) AND AT COASTLINE TERMINALS (CAPE TOWN, PORT ELIZABETH AND DURBAN) FOR A PERIOD OF 2 YEARS
Closing date and time : 12th October 2010 at 10h00
Closing address (refer options below)

DELIVERY INSTRUCTIONS FOR THIS RFQ:

- 1 If posted**, the envelope must be addressed to the Chairperson, TRANSNET Freight Rail Acquisition Council, P.O. Box 4244, Johannesburg 2000 and must be dispatched in time for sorting by the Post Office to reach the Chairperson before the closing time of the RFQ. In the event of the late receipt of a Proposal, the Respondent's franking machine impression will not be accepted as proof that the response was posted in time.
- 2 If delivered by hand**, the envelope is to be deposited in the TRANSNET tender box which is located at the main entrance, Inyanda House, 21 Wellington Road, Parktown, Johannesburg and should be addressed as follows:

**THE CHAIRPERSON
TRANSNET FREIGHT RAIL ACQUISITION COUNCIL
INYANDA HOUSE
21 WELLINGTON ROAD
PARKTOWN
JOHANNESBURG
2001**

The measurements of the "tender slot" are 500mm wide x 100mm high, and Respondents must please ensure that response documents or files are not larger than the above dimensions. Responses which are too bulky (i.e. more than 100mm thick) must be split into two or more files, and placed in separate envelopes.

It should also be noted that the above tender box is located at the main entrance and is accessible to the public 24 hours per day, 7 days a week.

- 3 If dispatched by courier**, the envelope must be addressed as follows and delivered to the Office of The Chairperson, TRANSNET Freight Rail Acquisition Council and a signature obtained from that Office.
- 3.** Please note that this RFQ closes punctually at 10:00 on Tuesday 01 MARCH 2011.
- If responses are not posted or delivered as stipulated herein, such responses will not be considered and will be treated as "UNRESPONSIVE".
- NO EMAIL OR FACSIMILE RESPONSES WILL BE CONSIDERED
- The responses to this RFQ will be opened as soon as practicable after the expiry of the time advertised for receiving them.

Respondent's signature

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Date and company stamp



7. TRANSNET shall not, at the opening of responses, disclose to any other company any confidential details pertaining to the Quotations received, i.e. pricing, delivery, etc. The names and location of the Respondents will, however, be divulged to other Respondents upon request.
8. Envelopes must not contain documents relating to any RFQ other than that shown on the envelope.

No slips are to be attached to the response documents. Any additional conditions must be embodied in an accompanying letter. Alterations, additions or deletions must not be made by the Respondent to the actual RFQ documents.

9 **BROAD-BASED BLACK ECONOMIC EMPOWERMENT (“BBBEE”)**

TRANSNET fully endorses and supports the South African Government’s Broad-Based Black Economic Empowerment Programme and it is strongly of the opinion that all business enterprises have an equal obligation to redress the imbalances of the past. TRANSNET would therefore prefer to do business with business enterprises who share these same values and who are prepared to contribute to meaningful BBBEE initiatives (including and not limited to enterprise development, subcontracting and Joint Ventures) as part of their tender response.

Transnet would accordingly allow a “preference” in accordance with the 10% preference system, as per the Preferential Procurement Policy Framework Act 5 of 2000 (as amended) to companies who provide a BBBEE accreditation Certificate. All procurement and disposal transactions in excess of R30000 will be evaluated accordingly. All transactions below R 30,000 will as far as possible be earmarked for EME’s.

TRANSNET consequently urges Respondents (Large enterprises and QSE’s – see below) to have themselves duly accredited by any one of the Accreditation Agencies **approved** by SANAS (South African National Accreditation System, under the auspices of the DTI).

In terms of Government Gazette No. 32467, Notice No. 810 dated 31 July 2009, as from 1 February 2010 only BBBEE certificates issued by Accredited Verification Agencies of Verification Agencies that are in possession of a valid pre-assessment letter from South African National Accreditation System will be valid.

However accreditation certificates issued by non-accredited verification agencies before 01 February 2010 and which are still within their one (1) year validity period will still be acceptable, until their expiry date provided that the accreditation was done in accordance with the latest codes (i.e. those promulgated on 9 February 2007).

BBBEE Accreditation Certificates issued after the published date i.e. 01 February 2010, by a Verification Agency not approved by SANAS, will NOT be acceptable as from 01 February 2010.

Enterprises will be rated by such Accreditation Agencies based on the following:

- (a) **Large Enterprises (i.e. annual turnover >R35 million):**
 - Rating level based on all 7 (seven) elements of the BBBEE scorecard
 - Enterprises to provide BBBEE certificate and detailed scorecard (to be renewed annually)
- (b) **Qualifying Small Enterprises – QSE (i.e. annual turnover >R5 million but <R35 million):**
 - Rating based on any 4 (four) of the elements of the BBBEE scorecard

Respondent’s signature

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Date and company stamp



- Enterprises to provide BBBEE certificate and detailed scorecard (to be renewed annually)
- (c) **Exempted Micro Enterprises – EME (i.e. annual turnover <R5m are exempted from being rated or verified):**
- Automatic BBBEE Level 4 rating, irrespective of race ownership, i.e. 100% BBBEE recognition
 - Black ownership >50% or Black Women ownership >30% automatically qualify as Level 3 BBBEE rating, i.e. 110% BBBEE recognition
 - EME’s should provide documentary proof of annual turnover (i.e. audited financials) plus proof of Black ownership if Black ownership >50% or Black Women ownership >30% (to be renewed annually) from their Auditors / Accounting Officers

In addition to the above, Respondents who wish to enter into a Joint Venture (JV) or subcontract portions of the contract to BBBEE companies must state in their Tenders / Proposals the percentage of the total contract value which would be allocated to such BBBEE companies, should they be successful in being awarded any business. A rating certificate in respect of such BBBEE JV-partners and/or sub-contractors, as well as a breakdown of the distribution of the aforementioned percentage allocation must also be furnished with the tender response to enable Transnet to evaluate / adjudicate on all tenders received on a fair basis.

Each Respondent is required to furnish proof of its BBBEE status (Certificate and Detailed Scorecard) and ensure that the documentation is valid at the date of Tender Submission as stipulated above to TRANSNET.

Failure to submit your BBBEE Certificate and Detailed Scorecard will result in a score of zero being allocated for BBBEE evaluation.

<p>Turnover: Indicate your company's most recent annual turnover:</p> <p style="text-align: right;">R.....</p>

- If annual turnover <R5m, please attach auditors / accounting officers letter confirming annual turnover and percentage black ownership as well as Black Women ownership
- If annual turnover >R5m please attach BBBEE certificate and detailed scorecard from an accredited rating agency.

The DTI has created an online **B-BBEE Registry** (<http://www.dti.gov.za>) in order to provide a central and standardized source of the B-BBEE status of all entities, and to facilitate the flow of this information amongst entities by providing a Unique Profile Number (UPN) per each listing. Existing and prospective suppliers are therefore urged to list their B-BBEE status on the DTI Registry. Hence, entities verified by DTI, will receive the following benefits:

- Their BBBEE status will be verified and confirmed by the DTI, before listing on the Registry
- Listing on the Registry will provide suppliers the option to market themselves on the DTI B-BBEE Opportunities Network. This is a search engine that is designed to help businesses find B-BBEE compliant entities who match specific requirements in terms of the nature of services/goods provided, region, B-BBEE status or other search criteria.

Transnet supports this DTI initiative and will use the DTI Registry to verify prospective and existing suppliers' BBBEE credentials.

Kindly provide Transnet with your DTI B-BBEE UNIQUE PROFILE NUMBER with all tender submissions.

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Respondent's signature

Date and company stamp



DTI BBBEE UNIQUE PROFILE NUMBER:

.....

Failure to submit your BBBEE information in terms of the above-mentioned clauses will result in a score of zero being allocated for BBBEE evaluation.

10 COMMUNICATION

Respondents are warned that a response will be liable to disqualification should any attempt be made by a Respondent either directly or indirectly to canvass any officer(s) or employee of TRANSNET in respect of an RFP between the closing date and the date of the award of the business.

A respondent may, however, BEFORE THE CLOSING DATE AND TIME, direct any enquiries relating to the RFP to the TRANSNET employee as indicated in (2) above, and may also at any time after the closing date of the RFP, communicate with the Secretary of the TRANSNET Freight Rail Acquisition Council, at telephone no. 011 544 9486 or fax no. 011 774 9760 on any matter relating to its RFP response.

11 RFP SCHEDULE

Respondents will be contacted as soon as practicable with a status update. At this time short-listed Respondents may be asked to meet with TRANSNET representatives. Respondents are to provide a list of persons who are mandated to negotiate on behalf of their company, together with their contact details.

12 INSTRUCTIONS FOR COMPLETING THE RFP

- (i) Sign one set of documents (sign and date the bottom of each page). This set will serve as the legal and binding copy. A duplicate set of documents is required. This second set can be a copy of the original signed Proposal.
- (ii) Both sets of documents to be submitted to the address specified above.
- (iii) The following returnable documents must accompany all Proposals:
 - the Respondent's latest audited financial statements;
 - the Respondent's valid Tax Clearance Certificate.

13 COMPLIANCE

The Respondent shall be in full and complete compliance with any and all applicable State and Local Laws and Regulations.

14 ADDITIONAL NOTES:

- All returnable documents as indicated in the Proposal Form (Section 3) must be returned with the response
- Respondents are to note that Proposals in which firm prices are quoted for the duration of any resulting contract may receive precedence over prices which are subject to adjustment
- Changes by the Respondent to its submission will not be considered after the closing date

Respondent's signature

Date and company stamp



- The person or persons signing the Proposal must be legally authorised by the Respondent to do so (Refer Section 4). A list of those person(s) authorised to negotiate on your behalf must be submitted along with the Proposal
- All prices must be quoted in South African Rands
- TRANSNET reserves the right to undertake post-tender negotiations with the preferred Respondent or any number of short-listed Respondents

NB: Unless otherwise expressly stated, all Proposals furnished pursuant to this Request shall be deemed to be offers. Any exceptions to this statement must be clearly and specifically indicated. TRANSNET reserves the right to reject any or all offers.

**FAILURE TO OBSERVE ANY OF THE ABOVE-MENTIONED REQUIREMENTS
MAY RESULT IN THE PROPOSAL BEING REJECTED.**

15 DISCLAIMERS

Respondents are hereby advised that TRANSNET is not committed to any course of action as a result of its issuance of this RFP and/or its receipt of a Proposal in response to it. In particular, please note that TRANSNET reserves the right to:

- modify the RFP's Goods or Services and request Respondents to re-bid on any changes
- reject any Proposal which does not conform to instructions and specifications which are detailed herein
- disqualify Proposals submitted after the stated submission deadline
- not necessarily accept the lowest priced Proposal
- reject all Proposals, if it so decides
- award a contract in connection with this Proposal at any time after the RFP's closing date
- award only a portion of the proposed Goods or Services which are reflected in the scope of this RFP
- split the award of the contract between more than one Supplier
- make no award of a contract

Kindly note that TRANSNET will not reimburse any Respondent for any preparation costs or other work performed in connection with this Proposal, whether or not the Respondent is awarded a contract.

Respondent's signature

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Date and company stamp



16 Any PROPOSAL submitted by a Respondent is subject to negotiation and review of the proposed contract by TRANSNET's Legal Counsel.

NAME OF RESPONDENT : _____

PHYSICAL ADDRESS : _____

Respondent's contact person: Name: _____
Designation: _____
Telephone: _____
Cellphone: _____
Facsimile: _____
Email: _____

**TRANSNET urges its clients and suppliers to report
any fraud or corruption
on the part of TRANSNET's employees to
TIP-OFFS ANONYMOUS : 0800 003 056**

Respondent's signature

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Date and company stamp



SECTION 2

RFP NUMBER: ERAC CDK 0006536

SUPPLY OF CONTAINER HANDLING EQUIPMENT AT INLAND TERMINALS (CITY DEEP AND PRETORIA) AND AT COASTLINE TERMINALS(CAPE TOWN, PORT ELIZABETH AND DURBAN) FOR A PERIOD OF 2 YEARS

BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS

1. BACKGROUND

TRANSNET: CONTAINERS AND AUTOMOTIVE BUSINESS

TERMINALS SPESIFICATION: -

REACH-STACKER FOR CONTAINER HANDLING : 45 000 KG

A THE UNIT REQUIRED

1 GENERAL REQUIREMENTS

- 1.1 A rubber tyres mobile container handler in a boom handler/ reach stacker configuration with a fully hydraulically adjustable 3 metre 6 metre- to 12 metre ISO twist lock positioned top lift spreader is required
- 1.2 The load centre must not be less than 1500 millimetres and the unit must be able to stack 45 000 kg 6/12 metre ISO 5 high in the first row containers 34 000kg ISO containers 4 high in the second row and 16000 kg ISO3 high in the third row.
- 1.3 An easy maintainable, standard production unit is required. (The container handler must be supplied as a complete unit by the original manufacturer Only minor assembling is allowed on site prior to final delivery.)
- 1.4 Only a unit complying to a proven design and construction which will be

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able to give satisfactory service, will be considered.

1.5 All mechanical- , hydraulic- and service components must be fully backed-up by the local agents/ representatives or their proprietary item suppliers

2 **OPERATING CONDITION.**

2.1 The unit will be required to operate in all weather conditions and at night in altitudes that may vary from sea level to 1800 meters above sea level in temperatures from -10 degrees Celsius to +45 degrees Celsius.

2.2 The unit must be able to operate on ground surfaces that can vary from smooth and level to rough and uneven and in extremely dusty conditions

3 **CAPACITY AND PERFORMANCE.**

3.1 The unit must be able to load , off-load, travel with and stack containers with the following sizes (stated in metres) and mass (stated in kilograms);

Type	Length	Width	Height	Mass
1AA ISO	12,000	2.438	2.591	35 500
1CC ISO	6,000	2.438	2.591	24 000
CX **	6,000	2.600	2.800	24.000

** Pallet container

Note:(**) The corner castings of the Transnet Pallet container is in the same standard position as the 1C and 1CC 6 metre ISO containers

3.2 The axle masses of the unit must be kept to a minimum for the lowest ground surface pressure possible.

3.3 The laden unit must be able to start on a 1 in 15 gradient. The laden unit must be able to maintain a speed of at least 15 km/h.

The unladen unit must be able to maintain a speed of at least 20 km/h

The laden unit will be required to travel up to 2000 metres while the



unladen unit
must be able to travel up to 2500 metres without overheating

4 **ENGINE.**

4.1 An industrial type diesel engine which must be turbo charged is required.
The engine must be powerful enough to support all the requirements laid down in Paragraph 3 without labouring excessively. Fitted with a turbo protector

4.2 The engine must be able to operate on South African manufactured synthetic fuels

4.3 A two-stage dry –type fully serviceable air cleaner consisting of a replaceable primary element and safety element with a condition indicator is required

4.4 A raised air intake to minimise dust intake is required.

4.5 An engine protection system sounding an audible warning alarm and shutting the engine off in the following instances is required

- a) Low coolant level
- b) High coolant temperature
- c) Low engine oil pressure.
- d) High transmission temperature.

Full details of the system offered must be submitted with the tender documents

The system may be fitted locally.

5 **COOLING SYSTEM.**

5.1 A cooling system to regulate the engine temperature which is approved by the engine manufacturer and will be able to support the operating conditions as laid down in this specification is required. Radiators with perforated fins will not be acceptable.



5.2 A transmission oil cooling system to regulate the transmission temperature whilst operating in conditions as laid down in this specification is required

6 **TRANSMISSION.**

6.1 A heavy duty power shift or fully automatic transmission with hydraulic torque converter and inching control is required.

6.2 The transmission must be able to function in manual mode (power shift) with at least 4 forward -and 4 reverse gears in case of failure of the automatic transmission control system.

6.3 Full details of the transmission offered must be supplied with the tender document

7 **DRIVE AXLE.**

7.1 A heavy duty double reduction drive axle with dual wheels and a wide track for lateral stability is required.

8 **STEERING AND REAR AXLE**

8.1 A heavy duty steel beam mounted steering axle with taper roller bearings is required.

8.2 The turning circle must be kept as small as possible. (details to be submitted with tender documents).

8.3 The power steering must be activated by an internal double acting hydraulic cylinder with equal displacement on both sides and the cylinder must be well protected against damage.

9 **BOOM**

9.1 The boom must be well strengthened to enable the unit to operate fully laden on uneven surfaces without any failures.

9.2 All wear pads must be easy replaceable.



10 **TOP LIFT SPREADER**

- 10.1 The spreader must be fitted with an integral hydraulic side shift of at least 400mm to each side of the centre line.
- 10.2 A telescopic spreader, hydraulically adjustable between 3 metre 6 metre and 12 metre ISO container twist lock positions, is required.
- 10.3 Cab/automatic lock controlled hydraulic lock/ unlocking of twist locks and well visible lock/unlock indicator lights on the spreader is required.
- 10.4 Landing pin interlocking of the twist locks in the open position is required.
- 10.5 A safety feature to prevent the twist locks from opening whilst lifting or travelling with a container is required.
- 10.6 Telescoping arms must move on easily replaceable wear pads. Teflon or similar materials wear pads would be preferred.
- 10.7 All hydraulic - and electrical couplings/piping/wiring must be well protected against damage.
- 10.8 Hydraulic cab controlled slewing of at least 90 degrees each side of the centre line is required.
- 10.9 Lateral tilting of the spreader of at least 5 degrees to each side is required.
- 10.10. Lights must be provided on the spreader to illuminate the twist locks for operation at night.
- 10.11 Full details must be submitted.

11 **BRAKES**

- 11.1 Independent service- and parking brakes are required.
- 11.2 The service brakes must be able to stop and hold a unit on a 1 in 15 gradient.



11.3 The parking brake must be able to hold a laden unit on a 1 in 15 gradient

11.4 Wet-disc brakes are required.

12 **EXHAUST**

12.1 The exhaust must be well silenced and fitted in such a manner that it would not affect the operator or the engine performance.

12.2 A rain flap must be fitted to a vertical exhaust.

12.3 The exhaust must be well placed and protected not to cause any burns or injuries to the operator or the service technicians doing routine checks , maintenance or repairs.

12.4 The noise emission must not exceed 85 dB measured at a distance of 7.5 metres whilst the unit is operating at full power.

13 **ELECTRICAL.**

13.1 A 24 volt system with one 24 volt or two 12 volt batteries is required.

13.2 The batteries must be easily accessible/removable for routine checks and maintenance.

13.3 An alternator is required.

13.4 An easy accessible battery four pole isolation switch is required.

13.5 The unit offered must be equipped with;

- 1) Suitable headlights for operation at night (low and high beam)
- 2) Tail lights.
- 3) Stop lights.
- 4) Direction indicators in front, rear and sides.
- 5) Work lights to illuminate working area at night.
- 6) Robust watertight horn.
- 7) Reversing lights with audible alarm.
- 8) Rotating / flashing amber light on top of the cab ,well visible from all



sides

- 13.6 All lights must be well placed and protected against damage and well sealed of against moisture penetration.

14 **WHEEL EQUIPMENT.**

- 14.1 Pneumatic tyres that are able to accommodate the axle loads on a fully laden unit is required.
- 14.2 Tyre sizes- and ratings must be freely available in South Africa.
- 14.3 The front and rear wheels of the unit on offer must be fully interchangeable
- 14.4 A data plate containing the tyre pressure,-size and –rating must be fitted above each wheel on the fender/wheel arch.
- 14.5 Spare wheel –complete rim with tyre must accompany machine

15 **OPERATOR's CAB.**

- 15.1 A fully enclosed, well insulated, weather proof, comfortable and easily accessible operator's cab with good all round visibility is required.
- 15.2 A lockable hinged- or sliding type cab door with a positive locking mechanism to retain the door in a fully open position is required.
- 15.3 Side windows must be able to lock in the open and closed positions.
- 15.4 All glass must be toughened safety glass or laminated glass containing the safety markings and Trade mark of the manufacturer.
- 15.5 A fully adjustable, comfortable seat with comfortable backrest upholstered in a good quality material is required.
- 15.6 Two outside rear-view mirrors providing a good view is required.
- 15.7 An electric windscreen wiper with minimum swept area of 70 percent must be fitted to the front, rear and top windows.



- 15.8 A clear interior light is required for driver to read during night shift.
- 15.9 An effective air conditioner / demister is required.
- 15.10. All windows must be well tinted to keep heat transmission to a minimum
- 15.11 All controls must be easy reachable and placed in a comfortable position to ensure smooth operation by the operator.
- 15.12 A multi-function joystick control would be preferred.
- 15.13 The steel surfaces of the cab must be treated effectively against corrosion/rust alternative low corrosion factor materials may be used providing the strength of the cab will not be affected.
- 15.14 Steps must be fitted on both sides for easy access to the cab

16 **INSTRUMENTATION.**

- 16.1 The following instruments must be supplied on the instrument panel
 - (1) Amp –meter and warning light indicating a low charge rate.
 - (2) Engine oil pressure gauge and warning light indicating low oil pressure
 - (3) Temperature gauge for engine coolant.
 - (4) Fuel gauge.
 - (5) Reliable robust hour meter.
 - (6) Air pressure gauge and low pressure warning buzzer if air system is used
 - (7) Transmission temperature gauge.
 - (8) Fuel water separator pressure warning light indicating when system needs draining.
 - (9) Container counter must be fitted as standard. All gauges must be graduated in the Systems International (S.I.) units.
 - (10) Digital load lifting scale to be provided

17 **FUEL LINE / TANK.**

- 17.1 A lockable fuel tank cap which is retained against loss by chain is required
- 17.2 The fuel tank capacity must be stated. The unit must be able to operate at



least 16 hours without refueling.

- 17.3 A fuel/ water separator is required. A warning light indicating when the system needs draining is required. Alternatively an automatic draining system can be fitted. A locally backed – up “DUVALCO” system would be preferred.

18 **HYDRAULICS.**

- 18.1 A hydraulic system with safety features to prevent over pressurization or collapse of the mast is required.

- 18.2 Serviceable hydraulic cylinders is required. Sealed units will not be accepted

- 18.3 Effective hydraulic fluid filters with service indicators is required in the suction. –and return lines.

- 18.4 All hydraulic hosing must comply to specification SAE j517c or the international equivalent thereof.

- 18.5 All hydraulic hosing must be free of paint.

19 **SAFETY FEATURES.**

- 19.1 An electronic load limiting device with integral mass measuring and digital display in the cab is required; (a locally backed-up proven system would be preferred)

a) Load sensing must be done by means of a hydraulic pressure sensor which will activate an hydraulic bypass valve in the lifting hydraulic line once an overload is detected.

b) The unit must only be able to lower the load once an overload is detected and the overload must be clearly displayed in the cab and indicate the mass and a red warning light as well as an audible alarm

- 19.2 An anti –tipping device is required.



19.3 A speed limiting device on the hydraulic cylinders is required.

19.4 An audible reversing alarm and a loud hooter is required.

19.5 The reach stacker configuration must comply to the latest standard or I.S.O. 1074 "Methods for stability Testing of Forklift Trucks" and test certificates must be issued in this regard.

19.6 Non-skid surfaces are to be supplied on the unit on areas where the operator and or service technicians have to tread during daily routine maintenance or servicing

19.7 Machine must comply with SABS safety regulations

20 **PAINING.**

20.1 All metal surfaces must be treated against corrosion/rust.

20.2 All the surface preparation and painting on the unit must be of a very high standard and all bare metal surfaces must be covered effectively.

20.3 The interior of all hollow sections and hidden surfaces must be corrosion proofed (film thickness = 240 microns).

20.4 A polyester based – or higher quality paint would be preferred.

20.5 At least 5 litres of touch-up paint must be supplied with the unit on final delivery

20.6 The paint used must be of a high quality

21 **LUBRICANTS.**

21.1 Full details of all lubricants must be submitted with the tender documents

21.2 All lubricants must be standard and freely available in South Africa.



21.3 Where manual greasing by means of a grease gun has to be performed, all the grease nipples must be DIN 71412.

22 **LEGAL AND OPERATIONAL.**

22.1 The unit must comply in all respects to the Road Traffic Act (latest) and Occupational Health and Safety Act or any additions and amendments thereto or any legislation replacing or supplementing the aforementioned acts

22.2 The "Safe Working Load" must be stencilled on both sides of the spreader as follows "SWL" 45 000kg.

23 **TESTING AND CERTIFICATES.**

23.1 The unit must be tested with at least a ten percent overload at 1 500 millimetres load centre in the presence of an authorised TERMINALS representative

23.2 A test certificate, countersigned by the authorised TERMINALS representative must be issued to verify that the test has been successfully performed

23.3 The original Test Certificate and 3 copies thereof must be forwarded to the Assistant Manager Handling Equipment TERMINALS Postal address : Private Bag X48, JOHANNESBURG, 2000.

24 **ACCESSORIES.**

24.1 A removable pin – type coupling (draw buckle) at the rear end of the unit is required.

25 **LIFE-SPAN.**

25.1 The unit offered must have an economic life–span of at least ten years.

26 **TOOLS AND EQUIPMENT.**

26.1 Apart from the standard hand tools supplied, each unit must be supplied with a wheel spanner and power bar /torque wrench which must be able to



support the torque settings for the fastening of the wheel nuts.

26.2 All special tools (not standard) needed for maintenance and repairs must be listed and supplied.

27 **LITERATURE.**

27.1 The successful tenderer must supply the following literature on delivery of the unit;

1. One operator's instruction book per unit.
2. Two workshop /repair/overhaul manual per unit.
3. Two spare parts list book per unit.

27.2 The workshop/repair/overhaul manuals must be complete in all respects and must contain detail information of the complete unit with the exact steps for the stripping, repairing and re-assembling of all the components

27.3 Exploded views of sectional illustrations with the reference number of each part must be provided in the Spare Parts List Book.

27.4 Full details or pamphlets containing the technical data of the unit on offer must be provided with the tender documents and the tenderer will not be allowed to deviate from that without written consent.

28 **MAINTENANCE, SPARES, BACKUP AND TRAINING.**

28.1 Technical, spares or maintenance backup must be available on site within two hours after a call-out.

28.2 Particulars of the servicing branch / agent must be supplied with a written guarantee regarding the availability of spares and a list of spares that will be kept in stock at the servicing branch/agent must be supplied prior to delivery of the units by the successful tenderer.

28.3 Full operator training to the level that the operator can be certified in accordance with the stipulations of the Occupational Health and Safety Act is required of which the costs must be included in the tender submitted by the tenderer



29 **DELIVERY AND FINAL ACCEPTANCE.**

29.1 The final acceptance inspection will be conducted at the final destination on-site, prior to commissioning.

29.2 Final acceptance will only take place after all the functions of the unit has been tested to full potential and a weight test and overload test has been successfully completed.

30 **GENERAL.**

30.1 The tenderer must indicate next to each sub-paragraph whether the unit on offer complies to it or not. If the unit does not comply, an alternative must be stated and full details attached to the rear of the tender submission

30.2 The attached technical data sheets must be completed.

31 **OPTIONS.**

- 31.1 These items must be quoted for separately,
1. Automatic lubrication system (A locally supported VOGEL system would be preferred).
 2. Spare parts list book per complete set.
 3. Workshop/repair/overhaul manual per complete set.

--ooOOoo--

TECHNICAL DATA SHEET

1. GROUND CLEARANCE
 - 1.1 Dive axlemillimetres
 - 1.2 Steering axlemillimetres
 - 1.3 Centre of framemillimetres
 - 1.4 Counter weightmillimetres

Respondent's signature

Date and company stamp



- 2 METHOD OF INCHING.
 - 2.1 Method
- 3 TYPE OF HOISTING SYSTEM
 - 3.1 Type]
- 4 BOOM SPEED
 - 4.1 Lifting ladenmillimetres per second
 - 4.2 Lifting unladen.....millimetres per second
 - 4.3 Lowering ladenmillimetres per second
 - 4.4 Lowering unladenmillimetres per second
- 5 AXLES.
 - 5.1 AXLE RATINGS
 - 5.1.1 Front.....Kg
 - 5.1.2 RearKg
 - 5.2 AXLE MASS.
 - 5.2.1 Front fully laden Kg
 - 5.2.2 Rear fully ladenKg
 - 5.2.3 Front unladenKg
 - 5.2.4 Rear unladenKg
 - 5.3 AXLE DATA
 - 5.3.1 Make of drive axle
 - 5.3.2 Model of drive axle.....

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- 5.3.3 Differential ratio
- 5.3.4 Overall reduction

6 WHEEL EQUIPMENT

- 6.1 Type of tyres (dual or single) Front
- Rear
- 6.2 Tyre size and ply rating Front
- Rear
- 6.3 Tyre rating Front Kg
- Rear Kg
- 6.4 Wheel rim size Front
- Rear
- 6.5 Wheel rim brand /make

7 STEERING

- 7.1 Type of steering

8 BRAKES

- 8.1 Type of service brakes
- 8.2 Type of parking brakes

9 TRANSMISSION

- 9.1 Make of transmission
- 9.2 Model of transmission
- 9.3 Maximum torque multiplication.....

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At an engine speed ofrevolutios per minute

9.4 Gear ratios:

First Gear Second Gear.....
Third Gear..... Fourth Gear.....

10 ENGINE.

- 10.1 Make of engine.....
- 10.2 Model of engine.....
- 10.3 Type of engine
- 10.4 Compression ratio
- 10.5 Total piston displacement
- 10.6 Powerkilowatts atrpm
- 10.7 TorqueNm atrpm.
- 10.8 Type of engine governer
- 10.9 Make and model of engine hour meter.....
- 10.10. Capacity of sump (oil)
- 10.11 Capacity of cooling system.....

11 ELECTRICAL SYSTEM.

- 11.1 Voltage
- 11.2 Starter Make and model
- 11.3 Alternator Make and model.....
Output
- 11.4 Battery Make and model.....
Output.....

12 HYDRAULIC SYSTEM.

- 12.1 Total capacity of hydraulic tank
- 12.2 Working pressure.....
- 12.3 Type of pump
- 12.4 Filter efficiencymicrons

13 DIMENSIONS.



- 13.1 Total height Mast raised
Mast lowered.....
Height from ground to top of cab
.....
- 13.2 Total width
- 13.3 Total length (with forks).....
- 13.4 Total length (without forks)

SUPPLIER INFO (SUPPLIERS TO FILL IN AND RETURN WITH QUOTATIONS)

- 1 Will you offer a guaranteed residual or buy back
- 2 Supply a list of reference
- 3 Payment terms
- 4 Do you offer training and support
- 5 Do you offer an UP TIME guarantee
- 6 List local service outlets

2. EXECUTIVE OVERVIEW

Most TRANSNET Operating Divisions currently procure their service/goods requirements though a number of service providers. Our objective is to source all activity through a Preferred Supplier(s) capable of servicing all TRANSNET Operating Divisions in locations around the country. Other key considerations include.....

TRANSNET is seeking a partner(s) to provide solutions for it'snationally. It also seeks to improve its current processes for providing these Goods or Services to its end user community throughout its locations.

The selected service provider(s) will share in the mission and business objectives of TRANSNET. These mutual goals will be met by meeting contract requirements and new challenges in an environment of teamwork, joint participation, flexibility, innovation and open communications. In this spirit of partnership, TRANSNET and its Supplier(s) will study the current ways they do business to enhance current practices and support processes and systems. Such a partnership will allow TRANSNET to reach higher levels of quality, service and profitability.

Specifically, TRANSNET seeks to benefit from this partnership in the following ways:

- TRANSNET must receive reduced cost of acquisition and improved service benefits resulting from the Supplier's economies of scale and streamlined service processes.

Respondent's signature

Date and company stamp



- TRANSNET must achieve appropriate availability that meets user needs while reducing costs for both TRANSNET and the chosen Supplier(s).
- TRANSNET must receive proactive improvements from the Supplier with respect to Services/Goods and processes.
- TRANSNET's overall competitive advantage must be strengthened by the chosen Supplier's leading edge technology and service delivery systems.
- TRANSNET end users must be able to rely on the chosen Supplier's personnel for service enquiries, recommendations and substitutions.
- TRANSNET must reduce cost by streamlining its acquisition of Services or Goods, including managed service processes on a Group basis.

3. SCOPE OF REQUIREMENTS

SEE ATTACHED ANNEXURES

4. GENERAL INFORMATION

It is required that all TRANSNET operating divisions will be included in the scope of this Proposal.

The service provider(s) shall be fully responsible to TRANSNET for the acts and omissions of persons directly or indirectly employed by them.

The service provider(s) must provide the identified information requested and comply with the requirements stated in the RFP.

5. EXCHANGE AND REMITTANCE

The attention of the Respondents is specially directed to clause 7 of the General Tender Conditions Form CSS5 (revised July 2008). The Respondent is also to note that the particulars of the exchange rate on which the Respondent has based its tendered price(s), is/are to be stipulated hereunder only if TRANSNET is requested by the Respondent to effect payment overseas direct to the Respondent's principal/Contractor.

- (a) R1.00 (South African currency) being equal to..... (foreign currency).
.....% in relation to tendered price(s) (.....) to be remitted overseas by TRANSNET.
- (b) (Name of country to which payment is to be made).
- (c) Beneficiary details :
Name (Account holder)
Bank (Name and branch code).....
Swift code
Country

Respondent's signature

Date and company stamp



(d) (Applicable date of exchange rate).

6. AS AND WHEN CONTRACTS

Purchase orders will be placed on the successful Respondents from time to time as and when supplies are required.

TRANSNET reserves the right to place purchase orders until the last day of the contract for deliveries to be effected within the delivery period/lead time specified beyond the expiry date of the contract under the same terms and conditions as agreed upon.

The Respondents must indicate hereunder the combined manufacturing and delivery lead time for delivery of the Goods /products/material to end destination in the Republic of South Africa, calculated as from the seventh day after the date of the relevant purchase order:

RFP ITEM NO.

1.	.....	(weeks/months)
2.	.....	(weeks/months)
3.	.....	(weeks/months)
4.	.....	(weeks/months)
5.	.....	(weeks/months)
6.	.....	(weeks/months)
7.	.....	(weeks/months)
8.	.....	(weeks/months)
9.	.....	(weeks/months)
10.	.....	(weeks/months)
11.	.....	(weeks/months)
12.	.....	(weeks/months)
13.	.....	(weeks/months)
14.	.....	(weeks/months)
15.	.....	(weeks/months)
16.	.....	(weeks/months)
17.	.....	(weeks/months)
18.	.....	(weeks/months)
19.	.....	(weeks/months)
20.	.....	(weeks/months)
21.	.....	(weeks/months)
22.	.....	(weeks/months)
23.	.....	(weeks/months)

- (i) Delivery requirements may be stipulated in purchase orders and scheduled deliveries may be called for. However, delivery periods and maximum monthly rates of delivery offered by the Respondents will be used as guidelines in establishing lead times and monthly delivery requirements.
- (ii) Where scheduled deliveries are required, the delivery period(s) specified must be strictly complied with, unless otherwise requested by TRANSNET. Material supplied earlier than



Respondent's signature

Date and company stamp



specified may not be paid for or may be returned with the Contractor being held liable for all expenses incurred, eg. railage charges, handling charges, etc., both ways.

If the delivery period(s) offered by the Respondents is/are subject to a maximum monthly production capacity, full particulars must be indicated hereunder:

RFP ITEM NO.	MAXIMUM MONTHLY PRODUCTION CAPACITY
1.	(weeks/months)
2.	(weeks/months)
3.	(weeks/months)
4.	(weeks/months)
5.	(weeks/months)
6.	(weeks/months)
7.	(weeks/months)
8.	(weeks/months)
9.	(weeks/months)
10.	(weeks/months)
11.	(weeks/months)
12.	(weeks/months)
13.	(weeks/months)
14.	(weeks/months)
15.	(weeks/months)
16.	(weeks/months)
17.	(weeks/months)
18.	(weeks/months)
19.	(weeks/months)
20.	(weeks/months)
21.	(weeks/months)
22.	(weeks/months)
23.	(weeks/months)

(If there is insufficient space above to accommodate all the items concerned, a separate statement containing the details must be submitted).

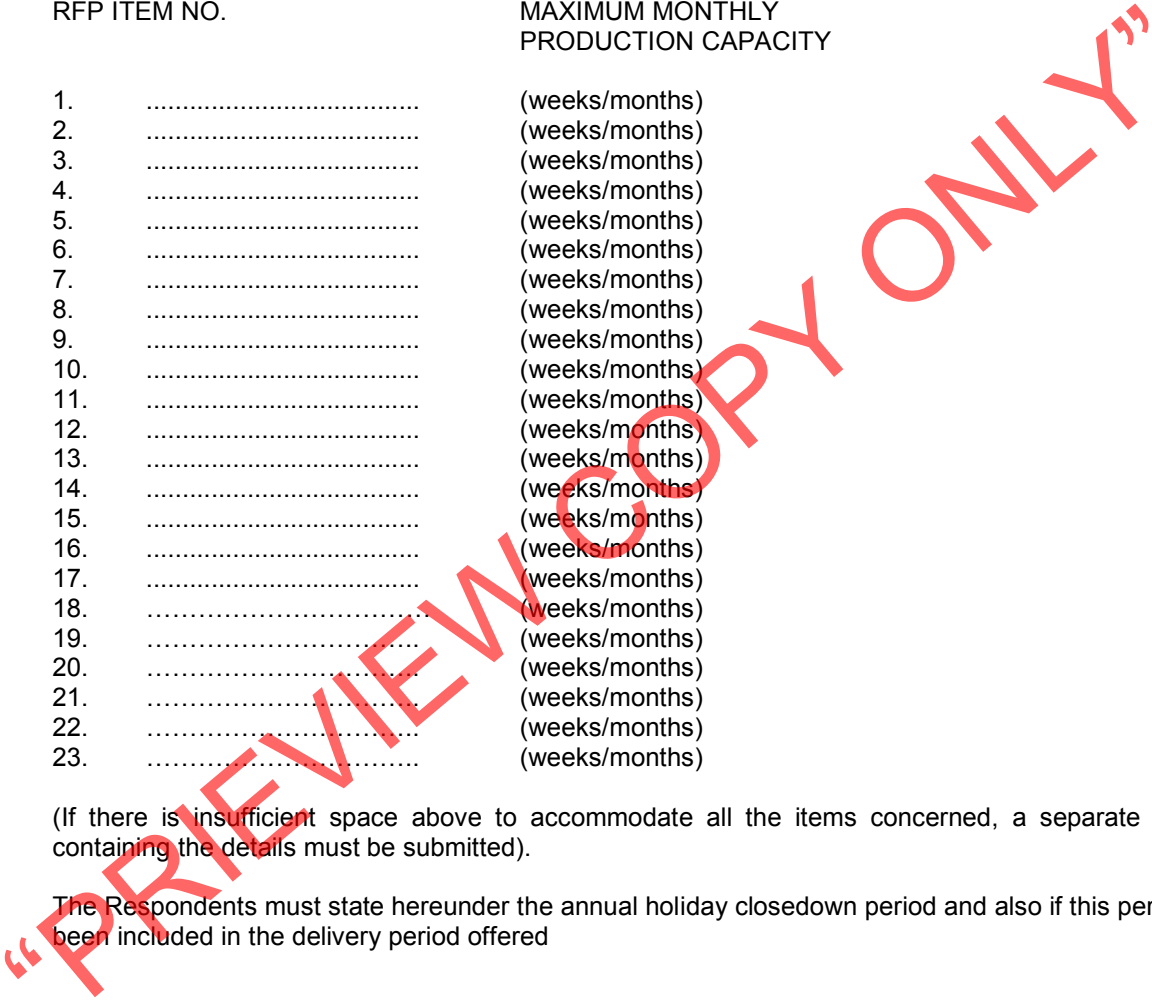
The Respondents must state hereunder the annual holiday closedown period and also if this period has been included in the delivery period offered

.....
.....

The Respondent is to furnish the following information:

Respondent's signature

Date and company stamp





What action does the Respondent propose to take to ensure continuity of supply during non-working days or holidays and periods occupied in stocktaking or in effecting repairs to plant or in overhaul of plant which would ordinarily occur within the stated delivery period:

.....
.....
.....

7 RESPONDENT’S SAMPLES

Only in cases when the Respondent submits a sample(s) of the Goods/products/material tendered for by it, the sample(s) must be forwarded on or before the deadline date to the addressee hereunder:

.....
.....
.....
.....

The sample(s) must be clearly marked with the reference number of this RFP and the names and addresses of both the Respondent and the manufacturer.

FAILURE TO SUBMIT THE SAMPLE(S) IN DUE TIME MAY RESULT IN A PROPOSAL BEING REJECTED. PROPOSALS MUST UNDER NO CIRCUMSTANCES BE INCLUDED IN THE PACKAGE CONTAINING A SAMPLE(S).

The Respondents must state the following:

- (i) Has/have a sample(s) been submitted?

.....

- (ii) How and to whom forwarded?

.....

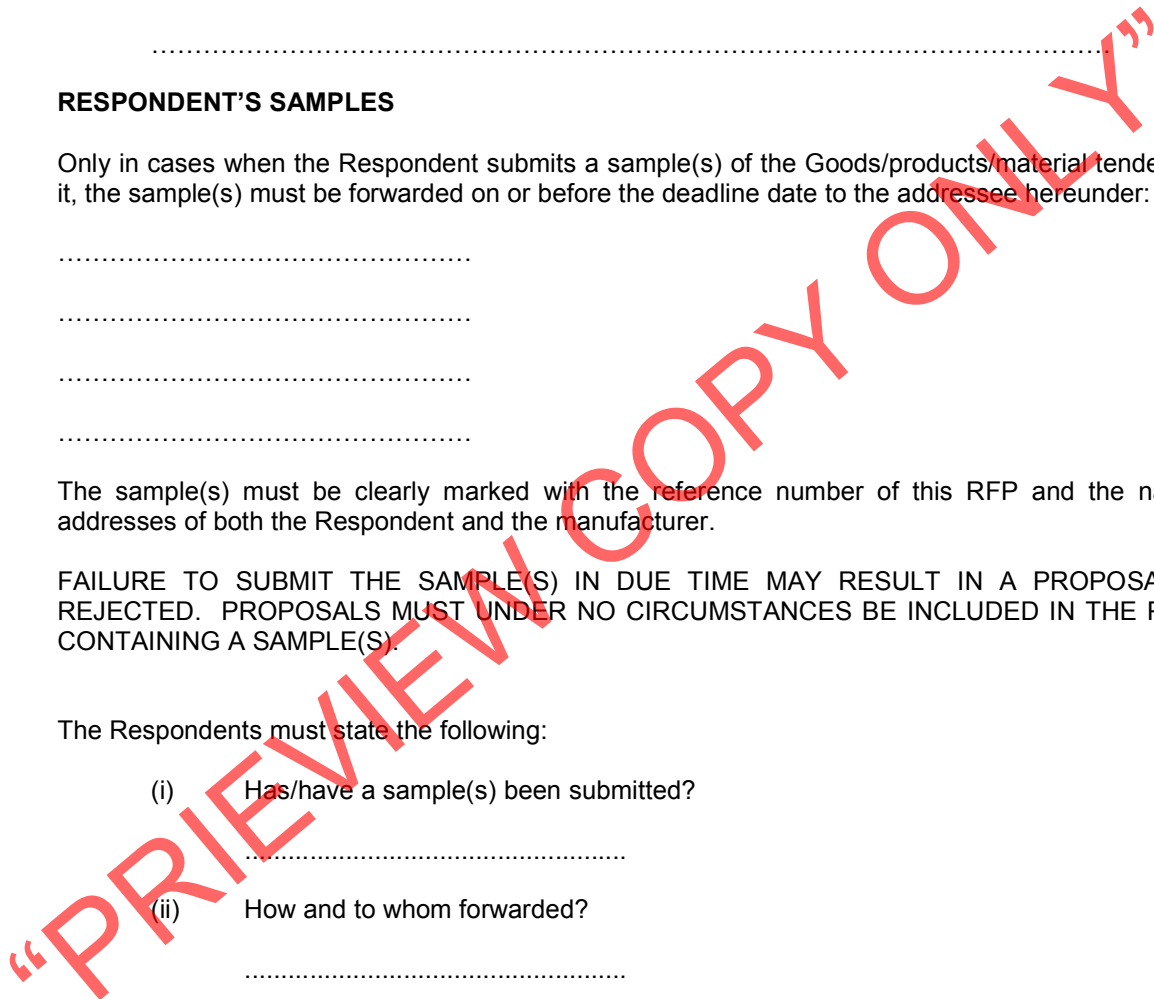
- (iii) Date of dispatch

.....

8. RE-PRODUCTION SAMPLES/PROTOTYPES

Respondent’s signature

Date and company stamp





Only in cases when a pre-production sample(s) / prototype(s) is/are called for, the Respondent should state here the date required to deliver the necessary pre-production samples(s)/prototype(s) calculated as from the date of notification of acceptance of the Proposal

.....

NB : Purchase orders will be placed on the successful Respondent(s) only after the date of approval of the pre-production sample(s).

The date on which delivery will commence after the pre-production sample(s)/prototype(s)/ has/have been approved, calculated as from the date of such approval

9. MANUFACTURERS

The Respondents must state hereunder the actual manufacturer(s) of the Goods tendered for:

(i) LOCAL :

TENDER ITEM NO.	NAME	ADDRESS (IN FULL)
.....
.....

(ii) OVERSEAS :

TENDER ITEM NO.	NAME	ADDRESS (IN FULL)
.....
.....

10. CONTRACTORS

The Respondents must state the actual name(s) and address/addresses of the Contractors of the Goods for inspection purposes only:

(i) LOCAL :

TENDER ITEM NO.	NAME	ADDRESS (IN FULL)
.....
.....



Respondent's signature

Date and company stamp



.....

.....

.....

(ii) OVERSEAS :

TENDER ITEM NO.	NAME	ADDRESS (IN FULL)
.....
.....
.....

11. IMPORTED CONTENT

The Respondents must state hereunder the value of the imported content as well as the country of origin in respect of each item tendered for:

TENDER ITEM NO.	PORTION OF THE PRICE	COUNTRY REPRESENTING THE IMPORTED CONTENT
.....
.....
.....
.....

Note: Where more than one country is applicable to one item, the Respondents must furnish this information separately.

12. SERVICE LEVELS

- Experienced national account representative/s to work with Transnet’s sourcing/procurement department (no sales representatives are needed for individual department/locations). Additionally, there shall be a minimal number of people, fully informed and accountable for this agreement.
- Transnet will have quarterly reviews with the Contractor’s account representative on an ongoing basis.
- Transnet reserves the right to request that any member of the Contractor’s team involved on the Transnet account be replaced if deemed not to be adding value for Transnet
- Contractor guarantees that it will achieve a 95% service level on the following measures. If the Contractor does not achieve this level as an average over each quarter, Transnet will receive a 1.5% rebate on quarterly sales payable in the next quarter:
 - Pick perfect rate/quantity/specifications
 - On-time delivery
- Contractor must provide a toll-free number or alternative number for customer service calls.
- Contractor will pay all costs for returns (shipping, restocking, etc.) as long as materials are in resalable condition. Time limitation on returns will be 14 working days from date of delivery



Respondent’s signature

Date and company stamp



unless the product needs to be shipped back to original manufacturer either for repair or replacement, and then another future reasonable date shall be determined.

- Failure of the Contractor to comply with stated service level requirements will give Transnet the right to cancel the contract in whole, without penalty, giving 30 days notice to Contractor.

Accepted **YES** **NO**

13. CONTINUOUS IMPROVEMENT INITIATIVES AND VALUE ADD

Respondents shall indicate whether they are committed to participate in the continuous improvement initiatives of TRANSNET to reduce the cost of transportation within South Africa during the duration of the contract.

Accepted **YES** **NO**

If "yes", please specify.

Respondents must briefly describe their commitment to the continuous improvement initiatives and give examples of specific areas and strategies where cost reduction initiatives can be made. Specific areas and proposed possible savings percentages should be included. Additional information can be appended to the Respondent's Proposal if there is insufficient space available.

.....
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Respondent's signature

Date and company stamp



14. RISK

Respondents must elaborate on the control measures put in place by their company, which mitigate the risk to TRANSNET, pertaining to potential non-performance by a Contractor in relation to -

(i) quality and specification of Goods delivered:

.....
.....
.....
.....

(ii) continuity of supply:

.....
.....
.....

(iii) compliance with the Occupational Health and Safety Act, 85 of 1993

.....
.....
.....

15. REFERENCES

Please indicate below the company names and contact details of existing customers whom TRANSNET may contact to seek third party evaluations of your current service levels:

Name of Company	Contact Person	Telephone number

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Respondent's signature

Date and company stamp



16. EVALUATION CRITERIA

TRANSNET will utilise the following criteria (not necessarily in this order) in choosing a Supplier, if so required:

1. Commercial Criteria
 - Pricing - Whilst not the sole factor for consideration, competitive pricing and overall level of discounts will be critical in indicating how much you value TRANSNET's business
 - Financial Capacity
 - Previous Performance Record
2. Technical Criteria
 - Please see attached schedule
3. BBBEE

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Respondent's signature

35

Date and company stamp



SECTION 3

RFP NUMBER: ERAC CDK 0006536

SUPPLY OF CONTAINER HANDLING EQUIPMENT AT INLAND TERMINALS (CITY DEEP AND PRETORIA) AND AT COASTLINE TERMINALS(CAPE TOWN, PORT ELIZABETH AND DURBAN) FOR A PERIOD OF 2 YEARS

PROPOSAL FORM

I/We _____
(name of company, close corporation or partnership)

_____ of (full address)

carrying on business under style or title of

represented by _____

in my capacity as _____

being duly authorised thereto by a Resolution of the Board of Directors or Members or Certificate of Partners, as the case may be, dated _____ a certified copy of which is annexed hereto, hereby offer to supply the above-mentioned Services at the prices quoted in the schedule of prices in accordance with the terms set forth in the accompanying letter(s) reference _____ and dated _____ (if any) and the documents listed in the accompanying schedule of tender documents.

I/We agree to be bound by those conditions in TRANSNET's :

- (i) Conditions of Contract, Form No. US7 (revised June 2008);
- (ii) General Tender Conditions, Form CSS5 (revised July 2008); and
- (iii) any other standard or special conditions mentioned and/or embodied in the Request for Proposal form; and;-

Respondent's signature

Date and company stamp



I/We accept that unless TRANSNET should otherwise decide and so inform me/us in the facsimile or letter of acceptance, this Proposal (and, if any, its covering letter and any subsequent exchange of correspondence), together with TRANSNET's acceptance thereof shall constitute a binding contract between TRANSNET and me/us.

Should TRANSNET decide that a formal contract should be signed and so inform me/us in the facsimile or letter of acceptance, this Proposal (and, if any, its covering letter and any subsequent exchange of correspondence) together with TRANSNET's letter of acceptance, shall constitute a binding contract between TRANSNET and me/us until the formal contract is signed.

I/We further agree that if, after I/we have been notified of the acceptance of my/our Proposal, I/we fail to enter into a formal contract if called upon to do so, or fail to commence the service, within four weeks, TRANSNET may, without prejudice to any other legal remedy which it may have, recover from me/us any expense to which it may have been put in calling for Proposals afresh and/or having to accept any less favourable Proposal.

I/We accept that any contract resulting from this offer will be for a period of 1 year only; and agree to a penalty clause to be negotiated with TRANSNET, which will allow TRANSNET to invoke a penalty (details to be negotiated) against us should the delivery of the service be delayed due to non-performance by us.

The law of the Republic of South Africa shall govern the contract created by the acceptance of this RFP. The *domicillium citandi et executandi* shall be a place in the Republic of South Africa to be specified by the Respondent hereunder, at which all legal documents may be served on the Respondent who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. Respondents from abroad shall, therefore, state hereunder, the name of their accredited agent in the Republic of South Africa who is empowered to sign any contract which may have to be entered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to the contract.

Respondent to indicate *domicillium citandi et executandi* hereunder:

NOTIFICATION OF AWARD OF RFP

As soon as possible after approval to award the contract/s, the successful Respondent will be informed of the acceptance of its Proposal. Unsuccessful Respondents will be advised in writing of the name of the successful Supplier and the reason as to why their Proposals have been unsuccessful, for example, in the category of price, delivery period, quality, BBBEE or any other reason.

Respondent's signature

Date and company stamp



VALIDITY PERIOD

TRANSNET desires a validity period of 3 (three) months (from closing date) against this RFP. It should be noted that Respondents may offer an earlier validity period, but that their Proposals may be disregarded for that reason. Should Respondents be unable to comply with this validity period, an alternative validity period must be stated hereunder:

This tender is valid until _____ (State alternative validity period/date).

TAX (VAT) REGISTRATION NUMBER

The Respondent must state hereunder the tax registration number which is applicable to value added tax:

TAX CLEARANCE CERTIFICATE

Respondents are required to forward a valid copy of their company's Tax Clearance Certificate with their Proposal.

Indicate tax clearance certificate expiry date: _____

BANKING DETAILS

BANK: _____

BRANCH NAME / CODE: _____

ACCOUNT HOLDER: _____

ACCOUNT NUMBER: _____

NAME(S) AND ADDRESS / ADDRESSES OF DIRECTOR(S) OR MEMBER(S)

The Respondent must disclose hereunder the full name(s) and address(s) of the director(s) or members of the company or close corporation (C.C.) on whose behalf the tender is submitted.

(i) Registration number of company / C.C.

(ii) Registered name of company / C.C.

(iii)	Full name(s) of director/member(s)	Address/Addresses	ID Number/s

.....

.....

Respondent's signature

Date and company stamp



REGISTRATION CERTIFICATE

Respondents must submit a certified copy of their company’s Registration Certificate with their Proposal.

NAME AND ADDRESS OF ACCREDITED AGENT

Provide hereunder, if applicable, details of the accredited agent in the Republic of South Africa appointed as local representative by foreign Respondents and whose address shall be regarded as the Respondent’s domicilium citandi et executandi in terms of the Standard Terms and Conditions of Contract, US7 – Goods (revised July 2007).

Name:
Address:
.....

CONFIDENTIALITY

All information related to a subsequent contract, both during and after completion, is to be treated with strict confidence. Should the need however arise to divulge any information gleaned from provision of the Goods or service, which is either directly or indirectly related to TRANSNET’s business, written approval to divulge such information will have to be obtained from TRANSNET.

DISCLOSURE OF PRICES TENDERED

Respondents must indicate here **whether TRANSNET may disclose** their tendered prices and conditions to other Respondents:

YES		NO	
-----	--	----	--

DECLARATION

Respondents to declare hereunder whether any family and/or direct relationship exists between any of the owners / members / directors / partners / shareholders (unlisted companies) of the responding company and any employee or board member of the TRANSNET Group.

YES		NO	
-----	--	----	--

Respondent’s signature

Date and company stamp



If YES, please indicate below:

FULL NAME OF OWNER/MEMBER/DIRECTOR/
PARTNER/SHAREHOLDER

ADDRESS

Indicate nature of relationship (if any):

(Failure to furnish complete and accurate information in this regard may lead to the disqualification of a response and may preclude a Respondent from future business with TRANSNET)

PRICE REVIEW

The successful Respondent(s) will be obliged to submit to an annual price review. TRANSNET will be benchmarking this price offering(s) against the lowest price received as per the benchmarking exercise. If the Respondent's price(s) is/are found to be higher than the benchmarked price(s), then the Respondent shall match or better such price(s) within 30 days - failing which the Contract may be terminated at TRANSNET's discretion of the particular item(s) or service(s) purchased outside the contract.

RETURNABLE DOCUMENTS

Respondents are required to submit the following returnable documents with their responses (see tick):

Notice to Bidders – Section 1	√
Background overview – Section 2	√
Proposal Form – Section 3	√
Resolution of Board of Directors (Respondent's Representative) - Section 4	√
Certificate of Acquaintance with RFP Documents – Section 5	√
Pricing & Delivery Schedule - Section 6	√
General Tender Conditions - Form CSS5 – Section 7	√
Conditions of Contract - Form US7 – Section 8	√
Audited Financials for previous year	√
Valid Tax Clearance Certificate	√
VAT Registration Certificate	√
BBBEE Accreditation Certificate	√
Specifications and Drawings – Section 10	√
Non-Disclosure Agreement – Section 11	√

NOTE: Sections 1, 2, 3, 4, 5, 6, 7, 8, 9, 10 and 11, as indicated in the footer of each page, must be signed and dated by the Respondent.

Respondent's signature

Date and company stamp



By signing the RFP documents, the Respondent is deemed to acknowledge that he / she has made himself / herself thoroughly familiar with all the conditions governing this RFP, including those contained in any printed form stated to form part hereof and Transnet Limited will recognise no claim for relief based on an allegation that the Respondent overlooked any such condition or failed properly to take it into account for the purpose of calculating tendered prices or otherwise.

SIGNED at _____ this _____ day of _____ 2008.

SIGNATURE OF WITNESSES:

ADDRESS OF WITNESSES:

1. _____

1. _____

2. _____

2. _____

SIGNATURE OF RESPONDENT'S AUTHORISED REPRESENTATIVE:

NAME: _____

DESIGNATION: _____

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SECTION 4

RFP NUMBER: ERAC CDK 0006536

SUPPLY OF CONTAINER HANDLING EQUIPMENT AT INLAND TERMINALS (CITY DEEP AND PRETORIA) AND AT COASTLINE TERMINALS(CAPE TOWN, PORT ELIZABETH AND DURBAN) FOR A PERIOD OF 2 YEARS

SIGNING POWER : RESOLUTION OF BOARD OF DIRECTORS

Name of Company_____

It was resolved at a meeting of the Board of Directors held on _____ that

FULL NAME(S)	CAPACITY	SIGNATURE
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

in his/her capacity as indicated above is/are hereby authorised to enter into, sign, execute and complete any documents relating to Tenders, Proposals and/or Contracts for the supply of Goods and Services.

FULL NAME _____

SIGNATURE CHAIRMAN

FULL NAME _____

SIGNATURE SECRETARY



SECTION 5

RFP NUMBER: ERAC CDK 0006536

SUPPLY OF CONTAINER HANDLING EQUIPMENT AT INLAND TERMINALS (CITY DEEP AND PRETORIA) AND AT COASTLINE TERMINALS(CAPE TOWN, PORT ELIZABETH AND DURBAN) FOR A PERIOD OF 2 YEARS

CERTIFICATE OF ACQUAINTANCE WITH RFP DOCUMENTS

NAME OF COMPANY: _____

I/We _____ do

hereby certify that I/we acquainted myself/ourselves with all the documentation comprising this RFP and all conditions contained therein, as laid down by Transnet Limited for the carrying out of the proposed supply/service/works for which I/we submitted my/our response.

I/We furthermore agree that Transnet Limited shall recognise no claim from me/us for relief based on an allegation that I/we overlooked any RFP/contract condition or failed to take it into account for the purpose of calculating my/our offered prices or otherwise.

SIGNED at _____ on this _____ day of _____ 2011.

WITNESS : _____

SIGNATURE OF RESPONDENT

Respondent's signature

43

Date and company stamp



SECTION 6

RFP NUMBER: ERAC CDK 0006536

SUPPLY OF CONTAINER HANDLING EQUIPMENT AT INLAND TERMINALS (CITY DEEP AND PRETORIA) AND AT COASTLINE TERMINALS(CAPE TOWN, PORT ELIZABETH AND DURBAN) FOR A PERIOD OF 2 YEARS

PRICING & DELIVERY SCHEDULE

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Respondent's signature

44

Date and company stamp



SECTION 7

RFP NUMBER: ERAC CDK 0006536

SUPPLY OF CONTAINER HANDLING EQUIPMENT AT INLAND TERMINALS (CITY DEEP AND PRETORIA) AND AT COASTLINE TERMINALS(CAPE TOWN, PORT ELIZABETH AND DURBAN) FOR A PERIOD OF 2 YEARS

GENERAL TENDER CONDITIONS

(Revised July 2008)

Refer Form CSS5 attached hereto.

“PREVIEW COPY ONLY”

Respondent's signature

45

Date and company stamp



SECTION 8

RFP NUMBER: ERAC CDK 0006536

SUPPLY OF CONTAINER HANDLING EQUIPMENT AT INLAND TERMINALS (CITY DEEP AND PRETORIA) AND AT COASTLINE TERMINALS(CAPE TOWN, PORT ELIZABETH AND DURBAN) FOR A PERIOD OF 2 YEARS

STANDARD TERMS AND CONDITIONS OF CONTRACT

FOR THE PROVISION OF SERVICES TO TRANSNET

(Revised October 2007)

Refer Form US7 attached hereto.

“PREVIEW COPY ONLY”

Respondent's signature

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Date and company stamp



SECTION 9 (if applicable)

RFP NUMBER: ERAC CDK 0006536

SUPPLY OF CONTAINER HANDLING EQUIPMENT AT INLAND TERMINALS (CITY DEEP AND PRETORIA) AND AT COASTLINE TERMINALS(CAPE TOWN, PORT ELIZABETH AND DURBAN) FOR A PERIOD OF 2 YEARS

SPECIFICATIONS AND DRAWINGS

REFER TO TECHNICAL SPECIFICATIONS ATTACHED HERETO

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Respondent's signature

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Date and company stamp



SECTION 10

RFP NUMBER: ERAC CDK 0006536

SUPPLY OF CONTAINER HANDLING EQUIPMENT AT INLAND TERMINALS (CITY DEEP AND PRETORIA) AND AT COASTLINE TERMINALS(CAPE TOWN, PORT ELIZABETH AND DURBAN) FOR A PERIOD OF 2 YEARS

NON-DISCLOSURE AGREEMENT (NDA)

Complete and sign NDA attached hereto.

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Respondent's signature

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Date and company stamp



SECTION 11

RFP NUMBER: ERAC CDK 0006536

SUPPLY OF CONTAINER HANDLING EQUIPMENT AT INLAND TERMINALS (CITY DEEP AND PRETORIA) AND AT COASTLINE TERMINALS(CAPE TOWN, PORT ELIZABETH AND DURBAN) FOR A PERIOD OF 2 YEARS

SUPPLIER DECLARATION FORM

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Respondent's signature

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Date and company stamp



SECTION 12

RFP NUMBER: ERAC CDK 0006536

SUPPLY OF CONTAINER HANDLING EQUIPMENT AT INLAND TERMINALS (CITY DEEP AND PRETORIA) AND AT COASTLINE TERMINALS(CAPE TOWN, PORT ELIZABETH AND DURBAN) FOR A PERIOD OF 2 YEARS

SUPPLIER CODE OF CONDUCT

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Respondent's signature

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Date and company stamp



SECTION 13

RFP NUMBER: ERAC CDK 0006536

SUPPLY OF CONTAINER HANDLING EQUIPMENT AT INLAND TERMINALS (CITY DEEP AND PRETORIA) AND AT COASTLINE TERMINALS(CAPE TOWN, PORT ELIZABETH AND DURBAN) FOR A PERIOD OF 2 YEARS

ATTENDANCE CERTIFICATE

A COMPULSORY INFORMATION MEETING WILL BE HELD AT THE FOLLOWING VENUE:

BRIEFING SESSION : 22 FEBRUARY 2011
TIME : 11H00
VENUE : 1 HOUER ROAD
: TFR CAB ADMIN BUILDING
: CITY DEEP, JOHANNESBURG

The site meeting is compulsory and companies not attending will be overlooked during the tender awarding process.

Contact people on sites: Desmond Timothy

8.1. ATTENDANCE CERTIFICATE

This is to certify that.....

Representative/s of

Has/have today attended the Tender briefing in respect of the proposed:

TRANSNET'S REPRESENTATIVE TENDERER'S REPRESENTATIVE

DATE :.....

VERY IMPORTANT

ANY TENDERER NOT ATTENDING THE INFORMATION MEETING WILL AUTOMATICALLY BE EXCLUDED FROM THE BUSINESS AWARDING PROCESS

SIGNATURE OF TENDERER: _____ Date: _____



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Respondent's signature

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Date and company stamp