

# **Transnet Freight Rail**

an Operating Division of **TRANSNET SOC LTD** 

[Registration No. 1990/000900/30]

# **REQUEST FOR PROPOSAL [RFP]**

FOR THE OUTSOURCING OF THE CATERING FUNCTION AT HALFWEG ON THE IRON ORE LINE

**FOR A PERIOD OF 24 MONTHS** 

RFP NUMBER SAZ 10112

ISSUE DATE: 27 January 2014

CLOSING DATE: 14 February 2014

CLOSING TIME: 10:00

BID VALIDITY PERIOD: 90 days from Closing Date

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**RFP APPENDICES:** 

APPENDIX (i) GENERAL BID CONDITIONS

APPENDIX (ii) TERMS AND CONDITIONS OF CONTRACT FOR THE PROVISION OF SERVICES TO TRANSNET



# **LIST OF ACRONYMS**

| Compact/computer disc  Acquisition Council  Exempted Micro Enterprise  General Bid Conditions  Identity Document  Joint Venture  Letter of Intent |
|---|
| Exempted Micro Enterprise  General Bid Conditions  Identity Document  Joint Venture  Letter of Intent   |
| General Bid Conditions  Identity Document  Joint Venture  Letter of Intent  |
| Identity Document  Joint Venture  Letter of Intent  |
| Joint Venture  Letter of Intent   |
| Letter of Intent  |
|   |
|   |
| Non-Disclosure Agreement  |
| Transnet Operating Division   |
| Preferential Procurement Policy Framework Act   |
| Post-Tender Negotiations  |
| Qualifying Small Enterprise   |
| Request for Proposal  |
| Small Medium Enterprise   |
| State Owned Company   |
| Transnet Acquisition Council  |
| Total Cost of Ownership   |
| Value-Added Tax   |
| South African Rand  |
|   |
|   |

#### **Section 1: NOTICE TO BIDDERS**

# 1 PROPOSAL REQUEST

Responses to this RFP [hereinafter referred to as a **Bid** or a **Proposal**] are requested from persons, companies, close corporations or enterprises [hereinafter referred to as an **entity**, **Respondent** or **Bidder**] for the provision of outsourcing of the catering function at Halfweg on the Iron Ore Line [**the Services**] to Transnet.

Any additional information or clarification will be faxed or emailed to all Respondents, if necessary.

#### 2 FORMAL BRIEFING

A compulsory pre-proposal Site Meeting will be conducted at Loop 10, Halfweg on the **11 February 2014**, at 11h00*[time]* for a period of ± two hours. [Respondents to provide own transportation and accommodation].

- 2.1 A Certificate of Attendance in the form set out in Section 15 hereto must be completed and submitted with your Proposal as proof of attendance is required for a compulsory site meeting and/or RFP briefing.
- 2.2 Respondents failing to attend the compulsory RFP briefing will be disqualified.
- 2.3 Respondents without a valid RFP document in their possession will not be allowed to attend the RFP site meeting.
- 2.4 The site meeting will start punctually at 11h00 and information will not be repeated for the benefit of Respondents arriving late.

# 3 PROPOSAL SUBMISSION

Proposals **in duplicate** [1 original and 1 copy] must reach the Secretariat, Acquisition Council before the closing hour on the date shown below, and must be enclosed in a sealed envelope which must have inscribed on the outside:

RFP No: SAZ 10112

Description PROVISION OF Outsource of Caterin Function at Halfweg on Iron Ore Line

Closing date and time: 14 February 2014 at 10h00

Closing address [Refer to options in paragraph 4 below]

# 4 DELIVERY INSTRUCTIONS FOR RFP

### 4.1 **Delivery by hand**

If delivered by hand, the envelope is to be deposited in the Transnet tender box which is located at the main entrance of Transnet Park, Robert Sobukwe Road, Bellville, and should be addressed as follows:

THE SECRETARIAT
ACQUISITION COUNCIL
TRANSNET PARK 6<sup>TH</sup> FLOOR
ROBERT SOBUKWE ROAD
BELLVILLE

a) The measurements of the "tender slot" are 400mm wide x 100mm high, and Respondents must please ensure that response documents or files are no larger than the above dimensions. Responses which are too bulky [i.e. more than 100mm thick] must be split into two or more files, and placed in separate envelopes, each such envelope to be addressed as required in paragraph 3 above.

# 4.2 **Dispatch by courier**

If dispatched by courier, the envelope must be addressed as follows and delivered to the Office of The Secretariat, Acquisition Council and a signature obtained from that Office:

THE SECRETARIAT
ACQUISITION COUNCIL
TRANSNET PARK 6<sup>TH</sup> FLOOR
ROBERT SOBUKWE ROAD
BELLVILLE

- 4.3 Please note that this RFP closes punctually at 10:00 on Friday 14 February 2014.
- 4.4 If responses are not delivered as stipulated herein, such responses will not be considered and will be treated as "NON-RESPONSIVE" and will be disqualified.
- 4.5 No email or facsimile responses will be considered, unless otherwise stated herein.
- 4.6 The responses to this RFP will be opened as soon as practicable after the expiry of the time advertised for receiving them.
- 4.7 Transnet shall not, at the opening of responses, disclose to any other company any confidential details pertaining to the Proposals / information received, i.e. pricing, delivery, etc. The names and locations of the Respondents will be divulged to other Respondents upon request.
- 4.8 Envelopes must not contain documents relating to any RFP other than that shown on the envelope.

  All envelopes <u>must reflect the return address</u> of the Respondent on the reverse side.
- 4.9 No slips are to be attached to the response documents. Any additional conditions must be embodied in an accompanying letter. Subject only to clause 15 [Alterations made by the Respondent to Bid Prices] of the General Bid Conditions, alterations, additions or deletions must not be made by the Respondent to the actual RFP documents.

# 5 BROAD-BASED BLACK ECONOMIC EMPOWERMENT AND SOCIO-ECONOMIC OBLIGATIONS

Transnet fully endorses and supports the Government's Broad-Based Black Economic Empowerment Programme and it is strongly of the opinion that all South African business enterprises have an equal obligation to redress the imbalances of the past.

Transnet would therefore prefer to do business with enterprises who share these same values and who are prepared to contribute to meaningful B-BBEE initiatives [including, but not limited to subcontracting and Joint Ventures] as part of their tendered responses. All procurement transactions will be evaluated accordingly.

The Department of Trade and Industry [**DTI**] is currently in the process of reviewing the B-BBEE Codes of Good Practice [Code Series 000]. Transnet reserves the right to amend this RFP in line with such reviews and/or amendments once they have come into effect. Transnet furthermore reserves the right to adjust the thresholds and evaluation processes to be aligned with such changes which may be issued by the DTI after the issue date of this RFP.

# 5.1 **B-BBEE Scorecard and Rating**

As prescribed in terms of the Preferential Procurement Policy Framework Act (PPPFA), Act 5 of 2000 and its Regulations, Respondents are to note the following:

- Functionality is included at a pre-qualification stage with a prescribed percentage threshold of 60%
- Proposals will be evaluated on price which will be allocated 80 or 90 points and preference which will be allocated 20 or 10 points, dependent on the value of the Services.
- The 80/20 preference point system applies where the acquisition of the Services will be less than R1 000 000.00.
- If the 80/20 preference point system is stipulated and all Bids received exceed R1 000 000.00, the RFP will be cancelled.
- The 90/10 preference point system applies where acquisition of the Services will exceed R1 000 000.00.
- If the 90/10 preference point system is stipulated and all Bids received are equal to or below R1 000 000.00, the RFP will be cancelled.

The **90/10** preference point system is applicable to this RFP.

When Transnet invites prospective service providers to submit Proposals for its various expenditure programmes, it requires Respondents [Large Enterprises and QSE's - see below] to have their B-BBEE status verified in compliance with the Government Gazette No 34612, Notice No. 754 dated 23 September 2011. Valid B-BBEE Verification Certificates must be issued by:

- a) Verification Agencies accredited by the South African National Accreditation System [SANAS]; or
- b) Registered Auditors approved by the Independent Regulatory Board of Auditors [**IRBA**], in accordance with the approval granted by the Department of Trade and Industry.

A Verification Certificate issued must reflect the weighted points attained by the measured entity for each element of the scorecard as well as the overall B-BBEE rating.

Enterprises will be rated by Verification Agencies or Registered Auditors based on the following:

- a) **Large Enterprises** [i.e. annual turnover greater than R35 million]:
  - Rating level based on all seven elements of the B-BBEE scorecard

- b) **Qualifying Small Enterprises QSE** [i.e. annual turnover between R5 million and R35 million]:
  - Rating based on any four of the elements of the B-BBEE scorecard
- c) **Exempted Micro Enterprises EME** [i.e. annual turnover less than R5 million]:

In accordance with B-BBEE Codes of Good Practice [Statement 000, Section 4], any enterprise with an annual total revenue of R 5 million or less qualifies as an EME.

- Automatic rating of B-BBEE Level 4 irrespective of race or ownership
- Black<sup>1</sup> ownership greater than 50% or Black Women ownership greater than 50% automatically qualify as B-BBEE Level 3

Sufficient evidence to qualify as an EME would be a certificate [which may be in the form of a letter] from an auditor, accounting officer or a Verification Agency accredited by SANAS. The certificate must confirm the company's turnover, Black ownership / Black female ownership and B-BBEE status level.

Respondents are required to furnish proof of the above to Transnet. [i.e. a detailed scorecard as stipulated above in respect of Large Enterprises and QSEs, or a certificate in respect of EMEs].

In this RFP, Transnet will accordingly allocate a maximum of **10** [ten] points in accordance with the **90/10** preference point system prescribed in the Preferential Procurement Policy Framework Act (PPPFA), Act 5 of 2000 and its Regulations to the Respondent's final score based on an entity's B-BBEE scorecard rating. [Refer <u>Section</u> 14 for further details].

N.B. Failure to submit a B-BBEE certificate, which is valid as at the Closing Date of this RFP, will result in a score of zero being allocated for B-BBEE.

| R |  |  |
|---|--|--|
|   |  |  |

**Turnover:** Kindly indicate your entity's annual turnover for the past year:

All Respondents must complete and return the B-BBEE Preference Points Claim Form attached hereto as **Section 14**.

# 5.2 **B-BBEE Joint Ventures, Consortiums and/or Subcontractors**

In addition to the above, Respondents who would wish to enter into a Joint Venture [JV] or consortium with, or subcontract portions of the contract to, B-BBEE entities, must state in their RFPs the percentage of the total contract value that would be allocated to such B-BBEE entities, should they be successful in being awarded any business. A valid B-BBEE Verification Certificate in respect of such B-BBEE JV or consortium partners and/or subcontractor(s), as well as a breakdown of the distribution of the aforementioned percentage must also be furnished with the RFP Bid to enable Transnet to evaluate in accordance with the processes outlined in the B-BBEE Preference Points Claim Form appended hereto as Section 14.

# a) JVs or Consortiums

<sup>&</sup>lt;sup>1</sup> Black means South African Blacks , Coloureds and Indians, as defined in the B-BBEE Act, 53 of 2003

If contemplating a JV or consortium, Respondents should also submit a signed JV or consortium agreement between the parties clearly stating the percentage [%] split of business and the associated responsibilities of each party. If such a JV or consortium agreement is unavailable, the partners must submit confirmation in writing of their intention to enter into a JV or consortium agreement should they be awarded business by Transnet through this RFP process. This written confirmation must clearly indicate the percentage [%] split of business and the responsibilities of each party. In such cases, award of business will only take place once a signed copy of a JV or consortium agreement is submitted to Transnet.

### (i) <u>Incorporated JVs/Consortiums</u>

As part of an incorporated JV/consortium's Bid response, the incorporated JV/consortium must submit a valid B-BBEE Verification Certificate in its registered name.

### (ii) <u>Unincorporated JVs/Consortiums</u>

As part of an unincorporated JV/consortium's tendered response, the unincorporated JV/consortium must submit a consolidated B-BBEE certificate as if it was a group structure and such scorecard must have been prepared for this RFP in particular.

# b) **Subcontracting**

If contemplating subcontracting, please note that a Respondent will not be awarded points for B-BBEE if it is indicated in its Proposal that such Respondent intends subcontracting more than 25% [twenty-five per cent] of the value of the contract to an entity that does not qualify for at least the same points that the Respondent qualifies for, unless the intended subcontractor is an EME with the capability to execute the contract.

# 5.3 **B-BBEE Registration**

In addition to the Verification Certificate, Transnet recommends that Respondents register their B-BBEE compliance and supporting documentation on the Department of Trade and Industry's [**DTI**] National B-BBEE IT Portal and Opportunities Network and provide Transnet with proof of registration in the form of an official B-BBEE Profile issued by the DTI.

Transnet would wish to use the DTI B-BBEE IT Portal as a data source for tracking B-BBEE compliance.

For instructions to register and obtain a DTI B-BBEE Profile go to <a href="http://bee.thedti.gov.za">http://bee.thedti.gov.za</a>

### 6 COMMUNICATION

Respondents are warned that a Proposal will be liable to disqualification should any attempt be made by a Respondent either directly or indirectly to canvass any officer or employee of Transnet in respect of this RFP between the closing date and the date of the award of the business.

6.1 For specific queries relating to this RFP, an RFP Clarification Request Form should be submitted before **10:00 on 14 February 2014**, substantially in the form set out in Section 12 hereto. In the interest of fairness and transparency Transnet's response to such a query will then be made available to the other Respondents who have collected RFP documents. For this purpose all Respondents are

- required to indicate by email their intention to respond to this RFP by informing Transnet of their contact details as soon as possible but on or before **10 February 2014** to <a href="mailto:Carol.swan@transnet.net">Carol.swan@transnet.net</a>
- After the closing date of the RFP, a Respondent may only communicate with the Secretariat of the Acquisition Council, at <a href="mailto:Carol.swan@transnet.net">Carol.swan@transnet.net</a> on any matter relating to its RFP Proposal.

Respondents found to be in collusion with one another will be automatically disqualified and restricted from doing business with Transnet in the future.

#### 7 INSTRUCTIONS FOR COMPLETING THE RFP

- 7.1 Sign one set of original documents [sign, stamp and date the bottom of each page]. This set will serve as the legal and binding copy. A duplicate set of documents is required. This second set must be a copy of the original signed Proposal.
- 7.2 Both sets of documents are to be submitted to the address specified in paragraph 0 above.
- 7.3 <u>All returnable documents tabled in the Proposal Form [Section 4] must be returned with your</u> *Proposal.*

#### 8 COMPLIANCE

The successful Respondent [hereinafter referred to as the **Service Provider**] shall be in full and complete compliance with any and all applicable laws and regulations.

### 9 ADDITIONAL NOTES

- 9.1 Changes by the Respondent to its submission will not be considered after the closing date.
- 9.2 The person or persons signing the Proposal must be legally authorised by the Respondent to do so [Refer Section 6 Signing Power, Resolution of the Board of Directors]. A list of those person(s) authorised to negotiate on behalf of the Respondent [if not the authorised signatories] must also be submitted along with the Proposal together with their contact details.
- 9.3 Bidders who fail to submit a duly completed and signed RFP Declaration Form [Section 10] will not be considered.
- 9.4 Transnet will not do business with companies involved in B-BBEE fronting practices.
- 9.5 Transnet may wish to visit the Respondent's place of business during this RFP process.
- 9.6 Transnet reserves the right to undertake post-tender negotiations [**PTN**] with selected Respondents or any number of short-listed Respondents, such PTN to include, at Transnet's option, any evaluation criteria listed in this RFP document.
- 9.7 Unless otherwise expressly stated, all Proposals furnished pursuant to this RFP shall be deemed to be offers. Any exceptions to this statement must be clearly and specifically indicated.

FAILURE TO OBSERVE ANY OF THE AFOREMENTIONED REQUIREMENTS

MAY RESULT IN A PROPOSAL BEING REJECTED

#### 10 DISCLAIMERS

Respondents are hereby advised that Transnet is not committed to any course of action as a result of its issuance of this RFP and/or its receipt of Proposals. In particular, please note that Transnet reserves the right to:

- 10.1 modify the RFP's Services and request Respondents to re-bid on any such changes;
- 10.2 reject any Proposal which does not conform to instructions and specifications which are detailed herein;
- 10.3 disqualify Proposals submitted after the stated submission deadline [Closing Date];
- 10.4 not necessarily accept the lowest priced Proposal;
- 10.5 reject all Proposals, if it so decides;
- 10.6 withdraw the RFP on good cause shown;
- 10.7 award a contract in connection with this Proposal at any time after the RFP's closing date;
- 10.8 award a contract for only a portion of the proposed Services which are reflected in the scope of this RFP;
- 10.9 split the award of the contract between more than one Service Provider; or
- 10.10 make no award of a contract.

In addition, Transnet reserves the right to exclude any Respondent from the bidding process who has been convicted of a serious breach of law during the preceding 5 [five] years, including but not limited to breaches of the Competition Act 89 of 1998. Respondents are required to indicate in Section 11 [Breach of Law] whether or not they have been found guilty of a serious breach of law during the past 5 [five] years.

Transnet reserves the right to award the business to the highest scoring bidder/s unless objective criteria justify the award to another bidder.

Kindly note that Transnet will not reimburse any Respondent for any preparatory costs or other work performed in connection with its Proposal, whether or not the Respondent is awarded a contract.

#### 11 LEGAL REVIEW

A Proposal submitted by a Respondent will be subjected to review and acceptance or rejection of its proposed contractual terms and conditions by Transnet's Legal Counsel, prior to consideration for an award of business.

Transnet urges its clients, suppliers and the general public

to report any fraud or corruption to

**TIP-OFFS ANONYMOUS: 0800 003 056** 

Respondent's Signature

# Section 2: BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS

#### 1 BACKGROUND AND SCOPE OF REQUIREMENTS

- a. Loop 10, Halfweg is a remote depot situated approximately 446.3 km from Saldanha, commonly known as Loop 10. The nearest small town is Brandvlei which is approximately 90 km away.
- b. Due to the remote location of the depot, accommodation and meals are provided to employees, these are catered for by 9 staff members comprising;
  - i. Cooks x 4
  - ii. Waiters x 5 (Serving/preparing of food, housekeeping)
- c. Halfweg caters and serves approximately 1500 employees per month (who comprise mainly of Train Crew personnel and Infrastructure personnel).
- d. Meals served are as follows:

i. Breakfast 5h00 – 10h00

ii. Lunch 10h00 – 16h00 or Lunch packs comprising (1 x tin Tuna, 2 sandwiches,

iii. 2 x 500ml Cool drink, 2x fruit, 1x yogurt, 1x chocolate, 1x packet snack)

iv. Dinner 16h00 -20h00

v. Special meal 20h00 – 5h00 comprising (1x T Bone/Rump/Sausage, 2 Eggs and chips)

- e. Halfweg also caters for on-site employees in the event of extraordinary occurrences such as derailments, shutdown events and network related failures.
- f. The Service provider must provide for their own accommodation as there is no accommodation at Halfweg.

# 2.3. Purpose / objective:

- a) To manage the catering function on site together with existing Transnet Employees
- Bidders must procure, prepare and supply quality, healthy balanced 3 course meal to our employees as per Transnet requirements
- c) Be compliant with the South African National health standards SANS10049-2012 / HACCPs food hygiene and Safety

- d) The cold chain must be practices at all times i.e. perishables must be transported in refrigerated vehicles.
- e) Existing staff will remain Transnet employees but will support the service provider in terms of the outsourcing agreement and the service provider must be prepared to train and continuously retrain the Transnet employees appropriately over the duration of the contract.
- f) Catering for the various religious cultures
- g) To manage the food provision function on site.

#### 2 EXECUTIVE OVERVIEW

Transnet Freight Rail, Iron Ore Line Business unit currently procures all the foods (fresh, perishables, dairy, dry rations amongst others) from a number of service providers. Our objective is to source all activity through a Preferred Service Provider(s) capable of servicing all the catering needs at Halfweg (Loop 10) on the Iron Ore Line.

The entire Food and Beverage function will be outsourced and must be managed by the chosen Service Provider. Hygiene and safety is of paramount importance to Transnet and the bidder will ensure these elements are consistently practiced and implemented.

Other key considerations are:

- The existing kitchen and equipment will have to be utilised to prepare and store the food and beverages.
- Existing employees of Transnet must be utilized to assist with the service and be trained to become
  efficient in the kitchen and restaurant
- The successful Service Provider must provide for their own accommodation and transport to and from Halweg (Loop 10)
- Work closely with the Project Manager appointed by Transnet
- Successful Bidder must be prepared to conclude and be managed via Service Level Agreement that will be concluded in conjunction with successful Service Provider and Transnet.

Whereas Transnet is seeking a partner(s) to provide solutions for its Food and Beverage function at Halfweg (Loop 10), it also seeks to improve its current processes for providing these Services to the user community at this location.

The selected Service Provider(s) will share in the mission and business objectives of Transnet. These mutual goals will be met by meeting contractual requirements and new challenges in an environment of teamwork, joint participation, flexibility, innovation and open communications. In this spirit of partnership, Transnet and its Service Provider(s) will study the current ways they do business to enhance current practices and support processes and systems. Such a partnership will allow Transnet to reach higher levels of quality, service and profitability.

Specifically, Transnet seeks to benefit from this partnership in the following ways:

- 2.1 Transnet must receive reduced cost of acquisition and improved service benefits resulting from the Service Provider's economies of scale and streamlined service processes.
- 2.2 Transnet must achieve appropriate availability that meets our user needs while reducing costs for both Transnet and the chosen Service Provider.
- 2.3 Transnet must receive proactive improvements from the Service Provider with respect to provision of Services and related processes.
- 2.4 Transnet's overall competitive advantage must be strengthened by the chosen Service Provider's leading edge technology and service delivery systems.

Respondents must complete and submit <u>Annexure A</u>— Technical Submission which may include a technical Questionnaire. A Respondent's compliance with the minimum Technical threshold of 60% will be measured by their responses to this Submission.

### 3 GREEN ECONOMY / CARBON FOOTPRINT

Whereas Transnet cannot prescribe a Respondent's commitment to environmental issues, Transnet would wish to have an understanding of your company's position in this regard, including key environmental characteristics such as waste disposal, recycling and energy conservation. *Please submit details of your entity's policies in this regard.* 

### 4 GENERAL SERVICE PROVIDER OBLIGATIONS

- 4.1 The Service Provider(s) shall be fully responsible to Transnet for the acts and omissions of persons directly or indirectly employed by them.
- 4.2 The Service Provider(s) must comply with the requirements stated in this RFP.

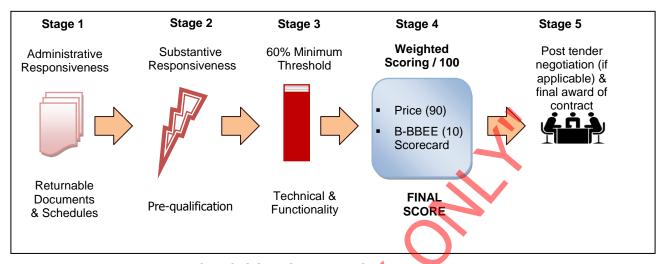
#### **5 SERVICE LEVELS**

- 5.1 An experienced representative(s) is required to work with Transnet's Project Manager and procurement department. Additionally, there shall be a minimal number of people, fully informed and accountable for this agreement.
- 5.2 Transnet will have quarterly reviews with the Service Provider's account representative on an ongoing basis.
- 5.3 Transnet reserves the right to request that any member of the Service Provider's team involved on the Transnet account be replaced if deemed not to be adding value for Transnet.
  - a) The Service Provider guarantees that it will achieve "x"% service level on areas that will be agreed upon by the Successful Service Provider and Transnet.
- 5.4 The Service Provider must provide a telephone number for customer service calls.
- 5.5 Failure of the Service Provider to comply with stated service level requirements will give Transnet the right to cancel the contract in whole, without penalty to Transnet, giving 30 [thirty] days' notice to the Service Provider of its intention to do so.

|         | F   | of Service Lev   |                                      |                         |                     |               |
|---------|---|------------------|--------------------------------------|-------------------------|---------------------|---------------|
|         |   | YES              |                                      | NO                      |                     |               |
| RISK    | [   |                  |                                      |                         |                     |               |
| Respo   | ondents n   | nust elaborate   | on the control mea                   | sures put in place by t | heir entity, which  | would mitigat |
| risk to | ว Transne   | et pertaining to | potential non-perfo                  | rmance by a Service Pr  | ovider, in relation | to:           |
| 6.1     | Quality of Services delivered:                                      |                  |                                      |                         |                     |               |
|         |   |                  |                                      |                         |                     |               |
| 6.2     | Contin  | uity of the pr   | ovision of Service                   | <b>25</b> :             | 1                   |               |
|         |   |                  |                                      |                         |                     |               |
|         |   |                  |                                      | <del></del>             |                     |               |
| 6.3     | Compliance with the Occupational Health and Safety Act, 85 of 1993: |                  |                                      |                         |                     |               |
|         |   |                  |                                      |                         |                     |               |
|         |   |                  |                                      |                         |                     |               |
|         |   |                  | M                                    |                         |                     |               |
| REFE    | RENCES  | (REFER ANN       | EXURE A)                             |                         |                     |               |
| Please  | e indicate  | e below the co   | mpany names and                      | contact details of exis | ting customers v    | vhom Transnet |
| Please  | e indicate  | e below the co   | mpany names and aluations of your cu |                         |                     |               |
| Please  | e indicate  | e below the co   | mpany names and aluations of your cu | rrent service levels:   |                     |               |
| Please  | e indicate  | e below the co   | mpany names and aluations of your cu | rrent service levels:   |                     | vhom Transnet |
| Please  | e indicate  | e below the co   | mpany names and aluations of your cu | rrent service levels:   |                     |               |

# 8 PRE-QUALIFICATION AND EVALUATION METHODOLOGY AND CRITERIA

Transnet will utilise the following methodology and criteria in selecting a preferred Service Provider, if so required:



# 8.1 STAGE ONE: Test for Administrative Responsiveness

The test for administrative responsiveness will include the following:

| Administrative responsiveness check   | RFP Reference                          |
|---|--|
| Whether the Bid has been lodged on time   | Section 1 paragraph 3                  |
| Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time | Section 4 & Annexure A                 |
| Verify the validity of all returnable documents   | Section 4, page 24 and 25 & Annexure A |

The test for administrative responsiveness [Stage One] must be passed for a Respondent's Proposal to progress to Stage Two for further pre-qualification

### 8.2 **STAGE TWO: Test for Substantive Responsiveness to RFP**

The test for substantive responsiveness to this RFP will include the following:

| Pre-Qualification Criteria                                   | RFP Reference |
|--|---------------|
| Provide evidence of being fully compliant with South African | Annexure A    |
| National health standards SANS10049-2012 / HACCP's food      |               |
| hygiene and safety   |               |
|  |               |
| Whether the Bid contains a priced offer                      | Section 3     |

|   | Pre-Qualification Criteria  | RFP Reference   |
|---|---|---|
|   | <ul> <li>Whether the Bid materially complies with the scope and/or specification given</li> </ul> | All Sections  |
| • | Entity's financial stability  | Audited financial<br>statements, Section 2<br>paragraph 8 |

The test for substantive responsiveness [Stage Two] must be passed for a Respondent's Proposal to progress to Stage Three for further pre-qualification

# 8.3 STAGE THREE: Test Minimum Threshold 60% for Technical Criteria

The test for the Technical and Functional threshold will include the following:

| Pre-Qualification Criteria         | %<br>Weightings | RFP Reference |
|------------------------------------|-----------------|---------------|
| Detailed Health and Safety Plan    | 30              | Annexure A    |
| Training Program                   | 20              | Annexure A    |
| Sample Menus (must be priced)      | 25              | Annexure A    |
| Experience in Catering Industry    | 25              | Annexure A    |
| Total Weighting:                   | 100%            |               |
| Minimum qualifying score required: | 60              |               |

The minimum threshold for Stage Three pre-qualification criteria must be met or exceeded for a Respondent's Proposal to progress to Stage Four for final evaluation

# 8.4 STAGE FOUR: Evaluation and Final Weighted Scoring

a) **Price Criteria** [Weighted score 90 %]:

| Evaluation Criteria | RFP Reference |
|---------------------|---------------|
| Commercial offer    | Section 3     |

- b) **Broad-Based Black Economic Empowerment criteria** [Weighted score 10%]:
  - B-BBEE current scorecard / B-BBEE Preference Points Claims Form [Section 14]
- Preference points will be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

| B-BBEE Status Level of<br>Contributor | Number of points<br>(90/10 system) |
|---------------------------------------|------------------------------------|
| 1                                     | 10                                 |
| 2                                     | 9                                  |
| 3                                     | 8                                  |

| 4                            | 5 |
|------------------------------|---|
| 5                            | 4 |
| 6                            | 3 |
| 7                            | 2 |
| 8                            | 1 |
| Non-compliant<br>contributor | 0 |

# 8.5 SUMMARY: Pre-Qualification Threshold and Final Evaluated Weightings

| Pre-Qualification Criteria | Minimum Threshold [%] |
|----------------------------|-----------------------|
| Technical / functionality  | 60                    |

| Evaluation Criteria | Final Weighted Scores |
|---------------------|-----------------------|
| Price               | 90                    |
| B-BBEE - Scorecard  | 10                    |
| TOTAL SCORE:        | 100                   |

Note: Transnet reserves the right to conduct post-tender negotiations with the preferred Respondent(s)

### Section 3: PRICING AND DELIVERY SCHEDULE

Respondents are required to complete the table below:

| Ref<br>No | Description of Service                    | TOTAL PRICE OF ACTIVITY  Excl VAT |
|-----------|---|-----------------------------------|
| 1         | Total Cost of Service for first 12 months | 4                                 |
| 2         | Total Cost of Service for last 12 months  |                                   |
|           | Grand Total for 24 months                 |                                   |

# **Notes to Pricing:**

Please note that the number of employees who are served at Halfweg per month, 1500 each, is based on 12 months and Transnet does not guarantee that this number will remain consistent – the numbers may increase certain months or decrease very minimally.

- a) Prices must be quoted in South African Rand, exclusive of VAT
- b) Prices quoted must be held valid for a period of 90 days from closing date of this RFP
- c) To facilitate like-for-like comparison bidders must submit pricing strictly in accordance with this pricing schedule and not utilise a different format. Deviation from this pricing schedule could result in a bid being declared non responsive.
- d) Please note that should you have offered a discounted price(s), Transnet will only consider such price discount(s) in the final evaluation stage if offered on an unconditional basis.
- e) Respondents are to indicate whether prices quoted would be subject to adjustment after a period of 12 months, and if so which proposed adjustment factor(s) would be utilised

### **MENU PRICING**

- a) Please note that your sample menus must be priced (e.g. Lunch Costs Rxx,00 per person; Dinner Costs Rxx,00 per person.)
- b) The portion sizes must also be advised for meat products.

### Section 4: PROPOSAL FORM

| I/We         | 2  |
|--------------|--|
| [nan         | ne of entity, company, close corporation or partnership]   |
| of <i>[f</i> | [ull address]  |
|              |  |
| carry        | ving on business trading/operating as  |
| repre        | esented by   |
| in m         | y capacity as  |
| being        | g duly authorised thereto by a Resolution of the Board of Directors or Members or Certificate of Partners, as the                        |
| case         | may be, dated a certified copy of which is annexed hereto, hereby offer  |
| to pr        | rovide the above-mentioned Services at the prices quoted in the schedule of prices in accordance with the terms                          |
| set          | forth in the accompanying letter(s) reference and dated  |
| I/We         | [if any] and the documents listed in the accompanying schedule of RFP documents.  e agree to be bound by those conditions in Transnet's: |
| (i)          | Terms and Conditions of Contract - Services;   |
| (ii)         | General Bid Conditions – Services; and   |
| (iii)        | any other standard or special conditions mentioned and/or embodied in this Request for Proposal.   |

I/We accept that unless Transnet should otherwise decide and so inform me/us in the letter of award/intent, this Proposal [and, if any, its covering letter and any subsequent exchange of correspondence], together with Transnet's acceptance thereof shall constitute a binding contract between Transnet and me/us.

Should Transnet decide that a formal contract should be signed and so inform me/us in a letter of intent [the **Letter of Intent**], this Proposal [and, if any, its covering letter and any subsequent exchange of correspondence] together with Transnet's Letter of Intent, shall constitute a binding contract between Transnet and me/us until the formal contract is signed.

I/We further agree that if, after I/we have been notified of the acceptance of my/our Proposal, I/we fail to enter into a formal contract if called upon to do so, or fail to commence the provision of Services within 2 [two] weeks thereafter, Transnet may, without prejudice to any other legal remedy which it may have, recover from me/us any expense to which it may have been put in calling for Proposals afresh and/or having to accept any less favourable Proposal.

I/We accept that any contract resulting from this offer will be for a period of 24 months only; and agree to a penalty clause to be negotiated with Transnet, which will allow Transnet to invoke a penalty against us should the delivery of the Services be delayed due to non-performance by ourselves.

#### **ADDRESS FOR NOTICES**

The law of the Republic of South Africa shall govern any contract created by the acceptance of this RFP. The *domicilium citandi et executandi* shall be a place in the Republic of South Africa to be specified by the Respondent hereunder, at which all legal documents may be served on the Respondent who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. Foreign Respondents shall, therefore, state hereunder the name of their authorised representative in the Republic of South Africa who has the power of attorney to sign any contract which may have to be entered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to such contract.

Respondent to indicate the details of its domicilium citandi et executandi hereunder:

| Name of Entity: |  |
|-----------------|--|
| Facsimile:      |  |
| Address:        |  |
|                 |  |
|                 |  |
|                 |  |

### **NOTIFICATION OF AWARD OF RFP**

As soon as possible after approval to award the contract(s), the successful Respondent [**the Service Provider**] will be informed of the acceptance of its Proposal. Unsuccessful Respondents will be advised in writing of the name of the successful Service Provider and the reason as to why their Proposals have been unsuccessful, for example, in the category of price, delivery period, quality, B-BBEE status or for any other reason.

#### **VALIDITY PERIOD**

Transnet requires a validity period of 90 [ninety] days [from closing date] against this RFP.

# NAME(S) AND ADDRESS / ADDRESSES OF DIRECTOR(S) OR MEMBER(S)

The Respondent must disclose hereunder the full name(s) and address(s) of the director(s) or members of the company or close corporation [C.C.] on whose behalf the RFP is submitted.

| (i)   | Registration number of company / C.C |                   |              |  |
|-------|--------------------------------------|-------------------|--------------|--|
| (ii)  | Registered name of company / C.C.    |                   |              |  |
| (iii) | Full name(s) of director/member(s)   | Address/Addresses | ID Number(s) |  |
|       |                                      |                   |              |  |
|       |                                      |                   |              |  |
|       |                                      |                   |              |  |
|       |                                      |                   |              |  |

# CONFIDENTIALITY

All information related to this RFP is to be treated with strict confidence. In this regard Respondents are required to complete and return a signed copy of the Non-Disclosure Agreement appended hereto as <u>Section</u> 16. All information related to a subsequent contract, both during and after completion thereof, will be treated with strict confidence. Should the need however arise to divulge any information gleaned from provision of the Services,

which is either directly or indirectly related to Transnet's business, written approval to divulge such information must be obtained from Transnet.

### **DISCLOSURE OF PRICES TENDERED**

Respondents must indicate below whether Transnet may disclose their tendered prices and conditions to other Respondents:

| YES |  | NO |  |
|-----|--|----|--|
|     |  |    |  |

### **PRICE REVIEW**

The successful Respondent(s) [the Service Provider] will be obliged to submit to an annual price review. Transnet will be benchmarking this price offering(s) against the lowest price received as per a benchmarking exercise. If the Service Provider's price(s) is/are found to be higher than the benchmarked price(s), then the Service Provider shall match or better such price(s) within 30 [thirty] days, failing which the contract may be terminated at Transnet's discretion or the particular service(s) purchased outside the contract.

### **RETURNABLE DOCUMENTS**

All Sections, as indicated in the footer of each page, must be signed, stamped and dated by the Respondent. **Returnable Documents** means all the documents, Sections and Annexures, as listed in the tables below.

a) Respondents are required to submit with their Proposals the **mandatory Returnable Documents**, as detailed below.

Failure to provide all mandatory Returnable Documents at the closing date and time of this tender <u>will</u> result in a Respondent's disqualification. Bidders are therefore urged to ensure that <u>all</u> these Documents are returned with their Proposals.

Please confirm submission of these mandatory Returnable Documents by so indicating [Yes or No] in the table below:

| Mandatory Returnable Documents  | Submitted<br>[Yes/No] |
|---|-----------------------|
| SECTION 2 : Background, Overview and Scope of Requirements  |                       |
| SECTION 3 : Pricing and Delivery Schedule   |                       |
| SECTION 4 : Proposal Form   |                       |
| SECTION 5 : Original valid Tax Clearance Certificate [Consortia / Joint Ventures / Sub-<br>contractors must submit a separate Tax Clearance Certificate for each party] |                       |
| ANNEXURE A: Technical Submission Documents  |                       |

b) In addition to the requirements of section (a) above, Respondents are further required to submit with their Proposals the following <u>essential Returnable Documents</u> as detailed below.

Failure to provide all essential Returnable Documents <u>may</u> result in a Respondent's disqualification at Transnet's sole discretion. Bidders are therefore urged to ensure that <u>all</u> these documents are returned with their Proposals.

All Sections, as indicated in the footer of each page, must be signed, stamped and dated by the Respondent. Please confirm submission of these essential Returnable Documents by so indicating [Yes or No] in the table below:

| ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES   | SUBMITTED [Yes or No] |
|--|-----------------------|
| SECTION 1 : Notice to Bidders  |                       |
| SECTION 4 : Proposal Form  |                       |
| SECTION 5 : Vendor Application Form  |                       |
| - Original cancelled cheque or bank verification of banking details  |                       |
| - Certified copies of IDs of shareholder/directors/members [as applicable]   |                       |
| - Certified copy of Certificate of Incorporation [CM29/CM9 name change]  |                       |
| - Certified copy of share certificates [CK1/CK2 if CC]   |                       |
| - Entity's letterhead  |                       |
| - Certified copy of valid VAT Registration Certificate   |                       |
| <ul> <li>Valid B-BBEE Verification Certificate [Large Enterprises and QSEs]         Note: failure to provide a valid B-BBEE Verification Certificate at the closing date and time of the tender will result in an automatic score of zero being allocated for B-BBEE scorecard     </li> </ul>                                   |                       |
| <ul> <li>Valid B-BBEE certificate from auditor, accounting officer or SANAS accredited Verification Agency [EMEs]</li> <li>Note: failure to provide a valid B-BBEE Verification Certificate at the closing date and time of the tender will result in an automatic score of zero being allocated for B-BBEE scorecard</li> </ul> |                       |
| <ul> <li>In the case of Joint Ventures, a copy of the Joint Venture Agreement or<br/>written confirmation of the intention to enter into a Joint Venture<br/>Agreement</li> </ul>  |                       |
| - Certified copy of valid VAT Registration Certificate   |                       |
| SECTION 6 : Signing Power - Resolution of Board of Directors   |                       |
| SECTION 7 : Certificate of Acquaintance with RFP Documents   |                       |
| SECTION 8 : Certificate of Acquaintance with General Bid Conditions – Goods  |                       |
| SECTION 9 : Certificate of Acquaintance with Terms and Conditions of Contract  |                       |
| SECTION 10: RFP Declaration Form   |                       |
| SECTION 11 : Breach of Law Form  |                       |
| SECTION 13 : Supplier Code of Conduct  |                       |
| SECTION 14 : B-BBEE Preference Points Claim Form   |                       |
| SECTION 15: Certificate of attendance of compulsory Site Meeting   |                       |
| SECTION 16: Non-Disclosure Agreement   |                       |

### **CONTINUED VALIDITY OF RETURNABLE DOCUMENTS**

The successful Respondent will be required to ensure the validity of all returnable documents, including but not limited to its Tax Clearance Certificate and valid B-BBEE Verification Certificate, for the duration of any contract emanating from this RFP. Should the Respondent be awarded the contract [**the Agreement**] and fail to present Transnet with such renewals as and when they become due, Transnet shall be entitled, in addition to any other rights and remedies that it may have in terms of the eventual Agreement, to terminate such Agreement forthwith without any liability and without prejudice to any claims which Transnet may have for damages against the Respondent.



By signing these RFP documents, the Respondent is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with all the conditions governing this RFP, including those contained in any printed form stated to form part hereof, and Transnet SOC Ltd will recognise no claim for relief based on an allegation that the Respondent overlooked any such condition or failed properly to take it into account for the purpose of calculating tendered prices or otherwise.

| SIGNED at                          | on this     | day of              | 20 |
|------------------------------------|-------------|---------------------|----|
| SIGNATURE OF WITNESSES             |             | ADDRESS OF WITNESSE | =5 |
| 1<br>Name                          |             | 4                   |    |
| Name                               |             | 70,                 |    |
| 2<br>Name                          |             |                     |    |
| SIGNATURE OF RESPONDENT'S AUTHORIS | SED REPRESE | NTATIVE:            |    |
| NAME:                              |             |                     |    |
| DESIGNATION:                       |             |                     | _  |

### **Section 5: VENDOR APPLICATION FORM**

Respondents are to furnish the following documentation and complete the Vendor Application Form below:

**See Annexure : Vendor Declaration Forms** 



# **Section 6: SIGNING POWER - RESOLUTION OF BOARD OF DIRECTORS**

| NAME OF ENTITY:   |                             |                     |           |          |
|---|-----------------------------|---------------------|-----------|----------|
| It was resolved at a meeting                                  | g of the Board of Directors | held on             |           | that     |
| FULL NAME(S)  | CAPACITY                    | 4                   | SIGNATURE |          |
|   |                             |                     |           |          |
|   |                             | 0                   |           |          |
| in his/her capacity as indica<br>documents relating to this P |                             |                     |           | lete any |
| FULL NAME   |                             |                     |           |          |
|   |                             | SIGNATURE CHAIRMAN  |           |          |
| FULL NAME   |                             | SIGNATURE SECRETARY |           |          |

NAME OF ENTITY:

# RFP FOR THE PROVISION OF OUTSOURCING OF THE CATERING FUNCTION AT HALFWEG ON THE IRON ORE LINE FOR A PERIOD OF 24 MONTHS

# Section 7: CERTIFICATE OF ACQUAINTANCE WITH RFP DOCUMENTS

| I/we      |   |
|-----------|---|
| do hereb  | y certify that I/we acquainted myself/ourselves with all the documentation comprising this RFP      |
| and all o | conditions contained therein, as laid down by Transnet SOC Ltd for the carrying out of the          |
| proposed  | supply/service/works for which I/we submitted my/our Proposal.                                      |
| I/we furt | hermore agree that Transnet SOC Ltd shall recognise no claim from me/us for relief based on         |
| an allega | ation that I/we overlooked any RFP/contract condition or failed to take it into account for the     |
| purpose   | of calculating my/our offered prices or otherwise.  |
| I/we und  | lerstand that the accompanying Bid will be disqualified if this Certificate is found not to be true |
| and com   | plete in every respect.   |
| For the   | purposes of this Certificate and the accompanying Bid, I/we understand that the word                |
| "competi  | tor" shall include any individual or organisation, other than the Bidder, whether or not affiliated |
| with the  | Bidder, who:  |
| a)        | has been requested to submit a Bid in response to this Bid invitation;                              |
| b)        | could potentially submit a Bid in response to this Bid invitation, based on their                   |
|           | qualifications, abilities or experience; and  |

Bidder

provides the same Services as the Bidder and/or is in the same line of business as the

- 5. The Bidder has arrived at the accompanying Bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium will not be construed as collusive bidding.
- 6. In particular, without limiting the generality of paragraph 5 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
  - a) prices;

c)

- b) geographical area where Services will be rendered [market allocation]
- c) methods, factors or formulas used to calculate prices;
- d) the intention or decision to submit or not to submit, a Bid;

- e) the submission of a Bid which does not meet the specifications and conditions of the RFP; or
- f) bidding with the intention not winning the Bid.
- 7. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the Services to which this RFP relates.
- 8. The terms of the accompanying Bid have not been, and will not be, disclosed by the Bidder, directly or indirectly, to any competitor, prior to the date and time of the official Bid opening or of the awarding of the contract.
- 9. I/We am/are aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, Bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and/or may be reported to the National Prosecuting Authority [NPA] for criminal investigation and/or may be restricted from conducting business with the public sector for a period not exceeding 10 [ten] years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

| SIGNED at            | on this | day of                  | _20 |
|----------------------|---------|-------------------------|-----|
| SIGNATURE OF WITNESS |         | SIGNATURE OF RESPONDENT |     |

Respondent's Signature

# Section 8: CERTIFICATE OF ACQUAINTANCE WITH THE GENERAL BID CONDITIONS -**SERVICES**

[appended hereto as Appendix (i)]

| NAME OF ENTITY:   |  |
|---|--|
| I/We  | do   |
| hereby certify that I/we acquainted mysel   | lf/ourselves with all the documentation comprising the General   |
| Bid Conditions - Services as received on _  | [insert date] from Transnet SOC Ltd for the  |
| carrying out of the proposed Services for v   | which I/we submitted my/our Proposal.  |
| I/We furthermore agree that Transnet SOO  | C Ltd shall recognise no claim from me/us for relief based on an   |
| allegation that I/we overlooked any terms   | and conditions of the General Bid Conditions or failed to take it  |
| into account for the purpose of calculating   | my/our offered prices or otherwise.  |
| I/We confirm having been advised that a entire General Bid Conditions as confirmations. | isigned copy of this Schedule can be submitted in lieu of the ion in terms of the Returnable Schedule.  on this day of |
| SIGNATURE OF WITNESS  | SIGNATURE OF RESPONDENT  |
|   |  |

# Section 9 : CERTIFICATE OF ACQUAINTANCE WITH THE TERMS AND CONDITIONS OF CONTRACT FOR THE PROVISION OF SERVICES TO TRANSNET

[appended hereto as Appendix (ii)]

| I/We  | d   |
|---|---|
| nereby certify that I/we acquainted myself/ourselve     |   |
| and Conditions of Contract as received on               | [insert date] from Transnet SOC Ltd fo              |
| the carrying out of the proposed Services for which I   | /we submitted my/our Proposal.                      |
| :/We furthermore agree that Transnet SOC Ltd shall r    | recognice no claim from malus for relief based on a |
| allegation that I/we overlooked any Terms and Cond      |   |
| the purpose of calculating my/our offered prices or ot  |   |
| are purpose of calculating my/our officed prices of the | ard wise.   |
| I/We confirm having been advised that a signed co       | py of this Schedule can be submitted in lieu of the |
| entire Terms and Conditions of Contract as confirmati   | on in terms of the Returnable Schedule.             |
|   |   |
| SIGNED at on th   | is day of20   |
|   |   |
|   |   |
| SIGNATURE OF WITNESS                                    | SIGNATURE OF RESPONDENT                             |
|   |   |
|   |   |
|   |   |
|   |   |
|   |   |
|   |   |
|   |   |
|   |   |
|   |   |
|   |   |

Respondent's Signature

# Respondents should also note the obligations as set out in clause 19 [Terms and Conditions of Contract] of the General Bid Conditions [Appendix (i)] which reads as follows:

- 19.1 The Service Provider shall adhere to the Terms and Conditions of Contract issued with the Bid Documents, together with any schedule of "Special Conditions" or otherwise which form part of the Bid Documents.
- 19.2 Should the Respondent find any conditions unacceptable, it should indicate which conditions are unacceptable and offer alternatives by written submission on its company letterhead. Any such submission shall be subject to review by Transnet's Legal Counsel who shall determine whether the proposed alternative(s) are acceptable or otherwise, as the case may be.

Respondent's Signature

Date & Company Stamp

# RFP FOR THE PROVISION OF OUTSOURCING OF THE CATERING FUNCTION AT HALFWEG ON THE IRON ORE LINE FOR A PERIOD OF 24 MONTHS

# **Section 10: RFP DECLARATION FORM**

NAME OF ENTITY:

| We <sub>-</sub>   | do hereby certify that:  |  |  |
|---|--|--|--|
|   |  |  |  |
| 1.  | Transnet has supplied and we have received appropriate responses to any/all questions [as            |  |  |
|   | applicable] which were submitted by ourselves for RFP Clarification purposes;                        |  |  |
| 2.  | we have received all information we deemed necessary for the completion of this Request for          |  |  |
|   | Proposal [RFP];  |  |  |
| 3.  | at no stage have we received additional information relating to the subject matter of this RFP       |  |  |
| •   | from Transnet sources, other than information formally received from the designated Transnet         |  |  |
|   | contact(s) as nominated in the RFP documents;  |  |  |
| 1   | we are catisfied incofar as our entity is concerned that the processes and procedures adopted        |  |  |
| <ol><li>we are satisfied, insofar as our entity is concerned, that the processes and procedures adopt<br/>by Transnet in issuing this RFP and the requirements requested from Bidders in responding</li></ol> |  |  |  |
|   | this RFP have been conducted in a fair and transparent manner; and                                   |  |  |
|   | this Kir Have been conducted in a rail and transparent manner, and                                   |  |  |
| 5.  | furthermore, we declare that a family, business and/or social relationship exists / does not exist   |  |  |
|   | [delete as applicable] between an owner / member / director / partner / shareholder of our           |  |  |
|   | entity and an employee or board member of the Transnet Group.  |  |  |
| 6.  | If such a relationship exists, Respondent is to complete the following section:                      |  |  |
| FULL N  | AME OF OWNER/MEMBER/DIRECTOR/  |  |  |
| PARTNI  | ER/SHAREHOLDER: ADDRESS:   |  |  |
|   |  |  |  |
|   |  |  |  |
|   |  |  |  |
|   |  |  |  |
| Indicate  | e nature of relationship with Transnet:  |  |  |
|   |  |  |  |
|   |  |  |  |
|   | e to furnish complete and accurate information in this regard will lead to the disqualification of a |  |  |
| respons   | se and may preclude a Respondent from doing future business with Transnet]                           |  |  |
|   |  |  |  |
|   |  |  |  |
|   |  |  |  |
|   |  |  |  |

- 7. We declare, to the extent that we are aware or become aware of any relationship between ourselves and Transnet [other than any existing and appropriate business relationship with Transnet] which could unfairly advantage our entity in the forthcoming adjudication process, we shall notify Transnet immediately in writing of such circumstances.
- 8. We accept that any dispute pertaining to this Bid will be resolved through the Ombudsman process and will be subject to the Terms of Reference of the Ombudsman. The Ombudsman process must first be exhausted before judicial review of a decision is sought. [Refer "Important Notice to Respondents" overleaf].
- 9. We further accept that Transnet reserves the right to reverse an award of business or decision based on the recommendations of the Ombudsman without having to follow a formal court process to have such award or decision set aside.

| SIGNED at on t         | this day of 20 |
|------------------------|----------------|
|                        | , O            |
| For and on behalf of   | AS WITNESS:    |
|                        | <b>O</b> `     |
| duly authorised hereto |                |
| Name:                  | Name:          |
| Position:              | Position:      |
| Signature:             | Signature:     |
|                        |                |
|                        |                |
| Date:                  |                |
| Place:                 |                |
|                        |                |

Date & Company Stamp

#### **IMPORTANT NOTICE TO RESPONDENTS**

- > Transnet has appointed a Procurement Ombudsman to investigate any <u>material complaint</u> in respect of RFPs exceeding R5,000,000.00 [five million S.A. Rand] in value. Should a Respondent have any material concern regarding an RFP process which meets this value threshold, a complaint may be lodged with Transnet's Procurement Ombudsman for further investigation.
- > It is incumbent on the Respondent to familiarise himself/herself with the Terms of Reference for the Transnet Procurement Ombudsman, details of which are available for review at Transnet's website <a href="https://www.transnet.net">www.transnet.net</a>.
- An official complaint form may be downloaded from this website and submitted, together with any supporting documentation, within the prescribed period, to procurement.ombud@transnet.net
- For transactions below the R5,000,000.00 [five million S.A. Rand] threshold, a complaint may be lodged with the Chief Procurement Officer of the relevant Transnet Operating Division.
- All Respondents should note that a complaint must be made in good faith. If a complaint is made in bad faith, Transnet reserves the right to place such a Bidder on its List of Excluded Bidders.

Respondent's Signature

# **Section 11: BREACH OF LAW FORM**

| NAME OF ENTITY:   |  |
|---|--|
| I/We  |  |
| do hereby certify that <i>I/we have/have not been</i> found guilt serious breach of law, including but not limited to a breach of to flaw, tribunal or other administrative body. The type of be disclose excludes relatively minor offences or misdemeanours, or | he Competition Act, 89 of 1998, by a court<br>reach that the Respondent is required to |
| Where found guilty of such a serious breach, please disclose:   | <b>O</b> .   |
| NATURE OF BREACH:   |  |
|   |  |
| DATE OF BREACH:   |  |
| Furthermore, I/we acknowledge that Transnet SOC Ltd reser<br>from the bidding process, should that person or entity have be   |  |
| tribunal or regulatory obligation.  | en round gailty of a schools breach of law,  |
| SIGNED at on this day of  |  |
| SIGNATURE OF WITNESS  | SIGNATURE OF RESPONDENT  |

Respondent's Signature

## **Section 12: RFP CLARIFICATION REQUEST FORM**

| RFP No: SAZ 10112 RFP deadline for questions / RFP Clarifications: Before 10:00 on 10 February 2014. |   |  |  |  |
|--|---|--|--|--|
| TO: ATTENTION: EMAIL DATE: FROM:   | Transnet SOC Ltd The Secretariat, Acquisition Council Carol.swan@transnet.net |  |  |  |
| RFP Clarification No   | RFP Clarification No [to be inserted by Transnet]                             |  |  |  |
|  | REQUEST FOR REP CLARIFICATION   |  |  |  |
|  |   |  |  |  |

#### **Section 13: SUPPLIER CODE OF CONDUCT**

Transnet aims to achieve the best value for money when buying or selling goods and obtaining services. This however must be done in an open and fair manner that supports and drives a competitive economy. Underpinning our process are several acts and policies that any supplier dealing with Transnet must understand and support. These are:

- The Transnet Supply Chain Policy
- Section 217 of the Constitution the five pillars of Public PSCM [Procurement and Supply Chain Management]: fairness, equity, transparency, competitiveness and cost effectiveness;
- The Public Finance Management Act [PFMA];
- The Broad-Based Black Economic Empowerment Act [B-BBEE]; and
- The Prevention and Combating of Corrupt Activities Act.

This Code of Conduct has been included in this RFP to formally apprise prospective Transnet Suppliers of Transnet's expectations regarding the behaviour and conduct of its Suppliers.

#### Prohibition of bribes, kickbacks, unlawful payments, and other corrupt practices

Transnet is in the process of transforming itself into a self-sustaining State Owned Company [**SOC**], actively competing in the logistics industry. Our aim is to become a world class, profitable, logistics organisation. As such, our transformation is focused on adopting a performance culture and to adopt behaviours that will enable this transformation.

- Transnet will not participate in corrupt practices and therefore expects its Suppliers to act in a similar manner.
  - Transnet and its employees will follow the laws of this country and keep accurate business records that reflect actual transactions and payments to our Suppliers.
    - Employees must not accept or request money or anything of value, directly or indirectly, to:
      - illegally influence their judgement or conduct or to ensure the desired outcome of a sourcing activity;
      - win or retain business or to influence any act or decision of any decision stakeholders involved in sourcing decisions; or
      - gain an improper advantage.
  - There may be an occasion when a Supplier is confronted with fraudulent or corrupt behaviour by a Transnet employee. We expect our Suppliers to use our "Tip-offs Anonymous" Hot line to report these acts [0800 003 056].

- b) Transnet is firmly committed to the ideas of free and competitive enterprise.
  - Suppliers are expected to comply with all applicable laws and regulations regarding fair competition and antitrust.
  - Transnet does not engage with non-value adding agents or representatives solely for the purpose of increasing B-BBEE spend [fronting].
- c) Transnet's relationship with Suppliers requires us to clearly define requirements, exchange information and share mutual benefits.
  - Generally, Suppliers have their own business standards and regulations. Although
    Transnet cannot control the actions of our Suppliers, we will not tolerate any illegal
    activities. These include, but are not limited to:
    - misrepresentation of their product [e.g. origin of manufacture, specifications, intellectual property rights];
    - collusion;
    - failure to disclose accurate information required during the sourcing activity [e.g. ownership, financial situation, B-BBEE status];
    - corrupt activities listed above; and
    - harassment, intimidation or other aggressive actions towards Transnet employees.
  - Suppliers must be evaluated and approved before any materials, components, products
    or services are purchased from them. Rigorous due diligence is conducted and the
    Supplier is expected to participate in an honest and straight forward manner.
  - Suppliers must record and report facts accurately, honestly and objectively. Financial records must be accurate in all material respects.

### **Conflicts of interest**

A conflict of interest arises when personal interests or activities influence [or appear to influence] the ability to act in the best interests of Transnet. Examples include, but are not limited to:

- Transnet employees awarding business to entities in which their family members or business associates have an interest
- Transnet employees having a financial interest in a bidding entity

Bidding entities are required to disclose any interest/s which exist between themselves and any employee and/or Transnet Board member.

#### Section 14: B-BBEE PREFERENCE POINTS CLAIM FORM

This preference form contains general information and serves as a claim for preference points for Broad-Based Black Economic Empowerment [B-BBEE] Status Level of Contribution.

#### 1. INTRODUCTION

- 1.1 A total of 10 preference points shall be awarded for B-BBEE Status Level of Contribution.
- Failure on the part of a Bidder to fill in and/or to sign this form and submit a B-BBEE Verification 1.2 Certificate from a Verification Agency accredited by the South African Accreditation System [SANAS] or a Registered Auditor approved by the Independent Regulatory Board of Auditors [IRBA] or an Accounting Officer as contemplated in the Close Corporation Act [CCA] together with the bid will be interpreted to mean that preference points for B-BBEE Status Level of Contribution are not claimed.
- Transnet reserves the right to require of a Bidder, either before a Bid is adjudicated or at any time 1.3 subsequently, to substantiate any claim in regard to preferences, in any manner required by Transnet.

#### 2. **GENERAL DEFINITIONS**

- 2.1 "all applicable taxes" include value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- 2.2 "B-BBEE" means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- 2.3 "B-BBEE status of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- 'Bid" means a written offer in a prescribed or stipulated form in response to an invitation by Transnet for the provision of goods, works or services;
- "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic 2.5 Empowerment Act, 2003 [Act No. 53 of 2003];
- 2.6 "comparative price" means the price after the factors of a non-firm price and all unconditional discounts that can utilised have been taken into consideration;
- 2.7 "consortium or joint venture" means an association of persons for the purpose of combining their expertise, property, capital, efforts, skills and knowledge in an activity for the execution of a contract;

- 2.8 "contract" means the agreement that results from the acceptance of a bid by Transnet;
- 2.9 **"EME"** means any enterprise with an annual total revenue of R5 [five] million or less;
- 2.10 "firm price" means the price that is only subject to adjustments in accordance with the actual increase or decrease resulting from the change, imposition, or abolition of customs and excise duty and any other duty, levy, or tax, which, in terms of the law or regulation, is binding on the contractor and demonstrably has an influence on the price of any supplies, or the rendering costs of any service, for the execution of the contract;
- 2.11 "functionality" means the measurement according to predetermined norms, as set out in the bid documents, of a service or commodity that is designed to be practical and useful, working or operating, taking into account, among other factors, the quality, reliability, viability and durability of a service and the technical capacity and ability of a bidder;
- 2.12 "non-firm prices" means all prices other than "firm" prices;
- 2.13 "person" includes reference to a juristic person;
- 2.14 "**rand value**" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties;
- 2.15 "subcontract" means the primary contractor's assigning or leasing or making out work to, or employing another person to support such primary contractor in the execution of part of a project in terms of the contract;
- 2.16 **"total revenue"** bears the same meaning assigned to this expression in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Empowerment Act and promulgated in the Government Gazette on 9 February 2007;
- 2.17 **"trust"** means the arrangement through which the property of one person is made over or bequeathed to a trustee to administer such property for the benefit of another person; and
- 2.18 **"trustee"** means any person, including the founder of a trust, to whom property is bequeathed in order for such property to be administered for the benefit of another person.

### 3. ADJUDICATION USING A POINT SYSTEM

- 3.1 The Bidder obtaining the highest number of total points for the evaluation criteria as enumerated in Section 2 of the RFP will be awarded the contract, unless objective criteria justifies the award to another bidder.
- 3.2 Preference points shall be calculated after prices have been brought to a comparative basis taking into account all factors of non-firm prices and all unconditional discounts.
- 3.3 Points scored will be rounded off to 2 [two] decimal places.
- 3.4 In the event of equal points scored, the Bid will be awarded to the Bidder scoring the highest number of preference points for B-BBEE.
- 3.5 However, when functionality is part of the evaluation process and two or more Bids have scored equal points including equal preference points for B-BBEE, the successful Bid will be the one scoring the highest score for functionality.
- 3.6 Should two or more Bids be equal in all respect, the award shall be decided by the drawing of lots.

#### 4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTION

4.1 In terms of Regulation 5(2) and 6(2) of the Preferential Procurement Regulations, 2011, preference points shall be awarded to a Bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

| B-BBEE Status Level of<br>Contributor | Number of Points<br>[Maximum 10] |
|---------------------------------------|----------------------------------|
| 1                                     | 10                               |
| 2                                     | 9                                |
| 3                                     | 8                                |
| 4                                     | 5                                |
| 5                                     | 4                                |
| 6                                     | 3                                |
| 7                                     | 2                                |
| 8                                     | 1                                |
| Non-compliant contributor             | 0                                |

Note: Refer to Section 1 of the RFP document for further information in terms of B-BBEE ratings.

- 4.2 Bidders who qualify as EMEs in terms of the B-BBEE Act must submit a certificate issued by an Accounting Officer as contemplated in the CCA or a Verification Agency accredited by SANAS or a Registered Auditor. Registered auditors do not need to meet the prerequisite for IRBA's approval for the purpose of conducting verification and issuing EME's with B-BBEE Status Level Certificates.
- 4.3 Bidders other than EMEs must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE rating issued by a Registered Auditor approved by IRBA or a Verification Agency accredited by SANAS.
- 4.4 A trust, consortium or joint venture will qualify for points for its B-BBEE status level as a legal entity, provided that the entity submits its B-BBEE status level certificate.
- 4.5 A trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate bid.
- 4.6 Tertiary institutions and public entities will be required to submit their B-BBEE status level certificates in terms of the specialised scorecard contained in the B-BBEE Codes of Good Practice.
- 4.7 A person will not be awarded points for B-BBEE status level if it is indicated in the Bid documents that such a Bidder intends subcontracting more than 25% [twenty-five per cent] of the value of the contract to any other enterprise that does not qualify for at least the same number of points that such a Bidder qualifies for, unless the intended subcontractor is an EME that has the capability and ability to execute the subcontract.
- 4.8 A person awarded a contract may not subcontract more than 25% [twenty-five per cent] of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is subcontracted to an EME that has the capability and ability to execute the subcontract.

## 5. B-BBEE STATUS AND SUBCONTRACTING

| 5.1 | Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following: |   |                  |  |
|-----|---|---|------------------|--|
|     | B-BBEE Status Level of Contributor = [maximum of 10 points]   |   |                  |  |
|     | reflected issued by   | ints claimed in respect of this paragraph 5.1 must be in accordance in paragraph 4.1 above and must be substantiated by means of a B-E a Verification Agency accredited by SANAS or a Registered Auditor appronting Officer as contemplated in the Close Corporation Act. | BBEE certificate |  |
| 5.2 | Subcont   | racting:  |                  |  |
|     | Will any portion of the contract be subcontracted? YES/NO [delete which is not applicable]              |   |                  |  |
|     | If YES, in  | dicate:   |                  |  |
|     | (i)   | What percentage of the contract will be subcontracted?  | %                |  |
|     | (ii)  | The name of the subcontractor   |                  |  |
|     | (iii)   | The B-BBEE status level of the subcontractor  |                  |  |
|     | (iv)  | Is the subcontractor an EME?  | YES/NO           |  |
| 5.3 | Declaration   | on with regard to Company/Firm  |                  |  |
|     | (i)   | Name of Company/Firm  |                  |  |
|     | (ii)  | VAT registration number   |                  |  |
|     | (iii)   | Company registration number   |                  |  |
|     | (iv)  | Type of Company / Firm  |                  |  |
|     |   | Partnership/Joint Venture/Consortium  |                  |  |
|     |   | One person business/sole propriety  |                  |  |
|     | O   | DClose Corporations   |                  |  |
|     |   | □Company (Pty) Ltd  |                  |  |
|     |   | [TICK APPLICABLE BOX]   |                  |  |
|     | (v)   | Describe Principal Business Activities  |                  |  |
|     |   |   |                  |  |
|     |   |   |                  |  |
|     |   |   |                  |  |
|     | (vi)  | Company Classification  |                  |  |

- □Manufacturer
- □Supplier
- □Professional Service Provider
- □Other Service Providers, e.g Transporter, etc

[TICK APPLICABLE BOX]

(vii) Total number of years the company/firm has been in business......



#### **BID DECLARATION**

WITNESSES:

I/we, the undersigned, who warrants that he/she is duly authorised to do so on behalf of the company/firm, certify that points claimed, based on the B-BBEE status level of contribution indicated in paragraph 4 above, qualifies the company/firm for the preference(s) shown and I / we acknowledge that:

- (i) The information furnished is true and correct.
- (ii) In the event of a contract being awarded as a result of points claimed as shown in paragraph 6 above, the contractor may be required to furnish documentary proof to the satisfaction of Transnet that the claims are correct.
- (iii) If the B-BBEE status level of contribution has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, Transnet may, in addition to any other remedy it may have:
  - (a) disqualify the person from the bidding process;
  - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
  - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
  - (d) restrict the Bidder or contractor, its shareholders and directors, and/or associated entities, or only the shareholders and directors who acted in a fraudulent manner, from obtaining business from Transnet for a period not exceeding 10 years, after the audi alteram partem [hear the other side] rule has been applied; and/or
  - (e) forward the matter for criminal prosecution.

| 1. |               | SIGNATURE OF BIDDER |
|----|---------------|---------------------|
| 2. |               | DATE:               |
|    | COMPANY NAME: |                     |
|    | ADDRESS:      |                     |
|    |               |                     |
|    |               |                     |

Respondent's Signature

Date & Company Stamp

## **Section 15: CERTIFICATE OF ATTENDANCE OF SITE MEETING**

| It is hereby certified that –                        |   |
|--|---|
| 1  |   |
| 2  |   |
| Representative(s) of                                 | [name of entity]                                |
| attended the RFP briefing in respect of the proposed | Services to be rendered in terms of this RFP or |
| 20   | 4   |
|  |   |
| TRANSNET'S REPRESENTATIVE                            | RESPONDENT'S REPRESENTATIVE                     |
| DATE   | DATE  |
| EMAIL  |   |

Entered into by and between

## RFP FOR THE PROVISION OF OUTSOURCING OF THE CATERING FUNCTION AT HALFWEG ON THE IRON ORE LINE FOR A PERIOD OF 24 MONTHS

### **Section 16: NON DISCLOSURE AGREEMENT**

TRANSNET SOC LTD

Registration Number 1990/000900/30

and

Registration Number

RFP Number SAZ 10112

#### THIS AGREEMENT is made between

| Transnet SOC Ltd [Transnet] [F                   | Registration No. 1990/000900/30]           |                       |         |
|--|--|-----------------------|---------|
| whose registered office is at 49 <sup>th</sup> F | loor, Carlton Centre, 150 Commissioner Str | eet, Johannesburg 200 | 1,      |
| and  |  |                       |         |
|  | [ <b>the Company]</b> [Registration No     |                       | ] whose |
| registered office is at                          |  |                       |         |
|  |  |                       |         |
| registered office is at                          | [the Company] [Registration No             |                       | ] whos  |

#### **WHEREAS**

Transnet and the Company wish to exchange Information [as defined below] and it is envisaged that each party may from time to time receive Information relating to the other in respect thereof. In consideration of each party making available to the other such Information, the parties jointly agree that any dealings between them shall be subject to the terms and conditions of this Agreement which themselves will be subject to the parameters of the Bid Document.

#### **IT IS HEREBY AGREED**

### 1. INTERPRETATION

In this Agreement:

- 1.1 **Agents** mean directors, officers, employees, agents, professional advisers, contractors or subcontractors, or any Group member;
- 1.2 **Bid or Bid Document** means Transnet's Request for Information [RFI] Request for Proposal [RFP] or Request for Quotation [RFQ], as the case may be;
- 1.3 **Confidential Information** means any information or other data relating to one party [the Disclosing Party] and/or the business carried on or proposed or intended to be carried on by that party and which is made available for the purposes of the Bid to the other party [the Receiving Party] or its Agents by the Disclosing Party or its Agents or recorded in agreed minutes following oral disclosure and any other information otherwise made available by the Disclosing Party or its Agents to the Receiving Party or its Agents, whether before, on or after the date of this Agreement, and whether in writing or otherwise, including any information, analysis or specifications derived from, containing or reflecting such information but excluding information which:
  - a) is publicly available at the time of its disclosure or becomes publicly available [other than as a result of disclosure by the Receiving Party or any of its Agents contrary to the terms of this Agreement]; or

- b) was lawfully in the possession of the Receiving Party or its Agents [as can be demonstrated by its written records or other reasonable evidence] free of any restriction as to its use or disclosure prior to its being so disclosed; or
- c) following such disclosure, becomes available to the Receiving Party or its Agents [as can be demonstrated by its written records or other reasonable evidence] from a source other than the Disclosing Party or its Agents, which source is not bound by any duty of confidentiality owed, directly or indirectly, to the Disclosing Party in relation to such information;
- 1.4 **Group** means any subsidiary, any holding company and any subsidiary of any holding company of either party; and
- 1.5 Information means all information in whatever form including, without limitation, any information relating to systems, operations, plans, intentions, market opportunities, know-how, trade secrets and business affairs whether in writing, conveyed orally or by machine-readable medium.

#### 2. CONFIDENTIAL INFORMATION

- 2.1 All Confidential Information given by one party to this Agreement [the Disclosing Party] to the other party [the Receiving Party] will be treated by the Receiving Party as secret and confidential and will not, without the Disclosing Party's written consent, directly or indirectly communicate or disclose [whether in writing or orally or in any other manner] Confidential Information to any other person other than in accordance with the terms of this Agreement.
- 2.2 The Receiving Party will only use the Confidential Information for the sole purpose of technical and commercial discussions between the parties in relation to the Bid or for the subsequent performance of any contract between the parties in relation to the Bid.
- 2.3 Notwithstanding clause 2.1 above, the Receiving Party may disclose Confidential Information:
  - a) to those of its Agents who strictly need to know the Confidential Information for the sole purpose set out in clause 2.2 above, provided that the Receiving Party shall ensure that such Agents are made aware prior to the disclosure of any part of the Confidential Information that the same is confidential and that they owe a duty of confidence to the Disclosing Party. The Receiving Party shall at all times remain liable for any actions of such Agents that would constitute a breach of this Agreement; or
  - to the extent required by law or the rules of any applicable regulatory authority, subject to clause 2.4 below.
- 2.4 In the event that the Receiving Party is required to disclose any Confidential Information in accordance with clause 2.3 b) above, it shall promptly notify the Disclosing Party and cooperate with the Disclosing Party regarding the form, nature, content and purpose of such disclosure or any action which the Disclosing Party may reasonably take to challenge the validity of such requirement.
- 2.5 In the event that any Confidential Information shall be copied, disclosed or used otherwise than as permitted under this Agreement then, upon becoming aware of the same, without prejudice to

any rights or remedies of the Disclosing Party, the Receiving Party shall as soon as practicable notify the Disclosing Party of such event and if requested take such steps [including the institution of legal proceedings] as shall be necessary to remedy [if capable of remedy] the default and/or to prevent further unauthorised copying, disclosure or use.

2.6 All Confidential Information shall remain the property of the Disclosing Party and its disclosure shall not confer on the Receiving Party any rights, including intellectual property rights over the Confidential Information whatsoever, beyond those contained in this Agreement.

#### 3. RECORDS AND RETURN OF INFORMATION

- 3.1 The Receiving Party agrees to ensure proper and secure storage of all Information and any copies thereof.
- 3.2 The Receiving Party shall keep a written record, to be supplied to the Disclosing Party upon request, of the Confidential Information provided and any copies made thereof and, so far as is reasonably practicable, of the location of such Confidential Information and any copies thereof.
- 3.3 The Company shall, within 7 [seven] days of receipt of a written demand from Transnet:
  - a) return all written Confidential Information [including all copies]; and
  - expunge or destroy any Confidential Information from any computer, word processor or other device whatsoever into which it was copied, read or programmed by the Company or on its behalf.
- 3.4 The Company shall on request supply a certificate signed by a director as to its full compliance with the requirements of clause 3.3 b) above.

#### 4. ANNOUNCEMENTS

- 4.1 Neither party will make or permit to be made any announcement or disclosure of its prospective interest in the Bid without the prior written consent of the other party.
- 4.2 Neither party shall make use of the other party's name or any information acquired through its dealings with the other party for publicity or marketing purposes without the prior written consent of the other party.

### 5. DURATION

The obligations of each party and its Agents under this Agreement shall survive the termination of any discussions or negotiations between the parties regarding the Bid and continue thereafter for a period of 5 [five] years.

#### 6. PRINCIPAL

Each party confirms that it is acting as principal and not as nominee, agent or broker for any other person and that it will be responsible for any costs incurred by it or its advisers in considering or pursuing the Bid and in complying with the terms of this Agreement.

#### 7. ADEQUACY OF DAMAGES

Nothing contained in this Agreement shall be construed as prohibiting the Disclosing Party from pursuing any other remedies available to it, either at law or in equity, for any such threatened or actual breach of this Agreement, including specific performance, recovery of damages or otherwise.

#### 8. PRIVACY AND DATA PROTECTION

- 8.1 The Receiving Party undertakes to comply with South Africa's general privacy protection in terms Section 14 of the Bill of Rights in connection with this Bid and shall procure that its personnel shall observe the provisions of such Act [as applicable] or any amendments and re-enactments thereof and any regulations made pursuant thereto.
- 8.2 The Receiving Party warrants that it and its Agents have the appropriate technical and organisational measures in place against unauthorised or unlawful processing of data relating to the Bid and against accidental loss or destruction of, or damage to such data held or processed by them.

#### 9. GENERAL

- 9.1 Neither party may assign the benefit of this Agreement, or any interest hereunder, except with the prior written consent of the other, save that Transnet may assign this Agreement at any time to any member of the Transnet Group.
- 9.2 No failure or delay in exercising any right, power or privilege under this Agreement will operate as a waiver of it, nor will any single or partial exercise of it preclude any further exercise or the exercise of any right, power or privilege under this Agreement or otherwise.
- 9.3 The provisions of this Agreement shall be severable in the event that any of its provisions are held by a court of competent jurisdiction or other applicable authority to be invalid, void or otherwise unenforceable, and the remaining provisions shall remain enforceable to the fullest extent permitted by law.
- 9.4 This Agreement may only be modified by a written agreement duly signed by persons authorised on behalf of each party.
- 9.5 Nothing in this Agreement shall constitute the creation of a partnership, joint venture or agency between the parties.
- 9.6 This Agreement will be governed by and construed in accordance with South African law and the parties irrevocably submit to the exclusive jurisdiction of the South African courts.

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### Annexure A

#### **TECHNICAL REQUIREMENTS**

It is compulsory that Bidders submit the following information with as much detail as possible to enable Transnet to take an informed decision. These document submission will form the basis of the evaluation criteria.

- 1. Provide evidence of being fully compliant with South African National health standardSANS10049-2012 (The old HACCP refers in this instance) failure to submit will render your RFP invalid
- 2. **Detailed Health and Safety Plan** this is critical to ensure there is no food poisoning and any adverse criticism that adversely impact on Transnet's image.
- 3. Training Program indicating what areas the existing Transnet employees will be trained
- 4. **Sample Menus** of Breakfast, Lunch, Supper plus options for vegetarian, halaal and kosher the menus must be priced
- 5. **Experience** (Minimum 5 years) Please advise how many years your company has been operating and submit trade references of whom you have provided the same services for.

### **SPECIFICATION**

- 1. Overview and requirements
- a. Halfweg is a remote depot situated approximately 446.3 km from Saldanha, commonly known as Loop
   10. The nearest small town is Brandvlei which is approximately 90 km away. Access to Halfweg is via a gravel road only
- b. Due to the remote location of the depot, accommodation and meals are provided to employees, these are catered for by 9 staff members comprising;
  - i. Cooks x 4
  - ii. Waiters x 5 (Serving/preparing of food, housekeeping)

c. Halfweg caters and serves approximately 1500 employees per month (who comprise mainly of Train Crew personnel and Infrastructure personnel).

d. Meals served are as follows:

i. Breakfast 05h00 - 10h00

ii. Lunch 10h00 – 16h00 or Lunch packs comprising (1 x tin Tuna, 2 sandwiches, 2 x 500ml Cool drink, 2x fruit, 1x yogurt, 1x chocolate, 1x packet snack)

iii. Dinner 16h00 - 20h00

iv. Special meals 20h00 – 05h00 comprising (1x T Bone/Rump/Sausage, 2 Eggs and chips)

- e. Halfweg also caters for on-site employees in the event of extraordinary occurrences such as derailments, shutdown events and network related failures.
- f. The Service provider must provide for their own transport and accommodation as there is no accommodation at Halfweg. The nearest town to Halfweg is Brandvlei

#### 2. Purpose / objective:

- a) To manage the catering function on site together with the existing Transnet employees.
- b) Bidder must procure and prepare and supply quality, healthy balanced 3 course meal to our employees as per Transnet requirements
- c) Be compliant with the South African National health standards SANS10049-2012 / HACCP's food hygiene and safety
- d) The cold chain must be practiced at all times i.e. perishables must be transported in refrigerated vehicles.
- e) Existing staff will remain Transnet employees but will support the service provider in terms of the outsourcing agreement and the service provider must be prepared to train and continuously retrain the Transnet employees appropriately over the duration of the contract.
- f) The training should include amongst but not be restricted to: Safety in the kitchen, safe handling & storage of foods, food hygiene, stock takes and audits, preparation and preservation of foods to ensure quality and taste, portion sizes and plating, compiling and costing of menu, food serving standards and etiquette, etc.
- g) Training program to be submitted with Request for Proposal document.
- h) Catering for the various religious cultures on request
- i) The Service provider must be an established supplier in the Food and Beverage service with all the relevant support in terms of Cold Chain, health and hygiene and various functions that support the successful management of the outsourcing of the catering at Halfweg

- j) Menu's
- k) Bidders are obligated to submit sample menus for the various meals including but not restricted to Breakfast, lunch, dinner, Kosher, Halaal and vegetarian.
- I) The menu's cost per meal e.g. Lunch Menu costs Rxx.00 per head; Breakfast costs Rxx,00 per head etc. must be included on the menu.
- m) Portion sizes for meat must be advised
- n) Kitchen and Kitchen Equipment / Utensils.
- o) Bidders must familiarize themselves with the kitchen facility, equipment, utensils, appliances and dining area that will be availed to the successful Service Provider.

### **ANNEXURE B - SPECIAL ACTS**

Bidders are obligated to comply with the following Acts:

- 1. Basic conditions of Employment Act:
- 2. Compensation for Occupational Injuries and Disease Act
- 3. Employment Equity Act
- 4. Labour Relations Act
- 5. Occupational Health and Safety Act
- 6. HACCP's Food safety & Food Quality Standards (Now SANS10049-2012)