

Transnet freight rail, a division of

TRANSNET SOC LTD

Registration Number 1990/000900/30 [hereinafter referred to as **Transnet**]

REQUEST FOR QUOTATION [RFQ] No PTH 53194

FOR THE SUPPLY AND DELIVERY OF BOWMONK MECHANICAL BRAKE TEST METER MK 3 - PART NUMBER (60W005) OR SIMILAR TO EAST LONDON

ISSUPDATE: 10 SEPTEMBER 2014

CLOSING DATE: 18 SEPTEMBER 2014

CLOSING TIME: 16:00

Section 1 NOTICE TO BIDDERS

Quotations which must be completed as indicated in Section 2 of this RFQ are to be submitted as follows:

METHOD: [email or fax]

CLOSING VENUE: Email address : Pumezo.lucas@transnet.net

Or

RIGHT FAX: 011 - 773 0863

Or

LANDLINE FAX: 041 507 2709

1 Responses to RFQ

Responses to this RFQ [**Quotations**] must not include ocuments or reference relating to any other quotation or proposal. Any additional conditions must be embedied in an accompanying letter.

2 Broad-Based Black Economic Empowerm [B-B-EE]

Transnet fully endorses and supports the covernment's Broad-Based Black Economic Empowerment Programme and it would therefore prefer to do business with local business enterprises who share these same values. Transnet will accordingly allow a "preference" to companies who provide a valid B-BBEE Verification Certificate. All programment transactions will be evaluated accordingly.

2.1 B-BBEE Score can land Rating

As prescribed in terms of the Preferential Procurement Policy Framework Act (PPPFA), Act 5 of 2000 and its Regulations, Respondents are to note that the following preference point system is applicable to all bids:

- the 80/20 system for requirements with a Rand value of up to R1 000 000 (all applicable taxes included).
- Bidders are to note that if the 80/20 preference point system is stipulated in this RFP and all Bids received exceed R1 000 000.00, the RFP must be cancelled.

The value of this bid is estimated to be below R1000 000 (all applicable taxes included) and therefore the **80/20** system shall be applicable.

When Transnet invites prospective suppliers to submit Proposals for its various expenditure programmes, it requires Respondents to have their B-BBEE status verified in compliance with the Codes of Good Practice issued in terms of the Broad Based Black Economic Empowerment Act No. 53 of 2003.

The Department of Trade and Industry recently revised the Codes of Good Practice on 11 October 2013 [Government Gazette No. 36928]. The Revised Codes will replace the Black Economic Empowerment Codes of Good Practice issued on 9 February 2007. The Revised Codes provide for a one year transitional period starting 11 October 2013. During the transitional period, companies

may elect to be measured in terms of the Revised Codes or the 2007 version of the Codes. After the first year of the implementation of the Revised Codes, B-BBEE compliance will be measured in terms of the Revised Codes without any discretion. Companies which are governed by Sector-specific Codes will be measured in terms of those Sector Codes.

As such, Transnet will accept B-BBEE certificates issued based on the Revised Codes. Transnet will also continue to accept B-BBEE certificates issued in terms of the 2007 version of the Codes provided it was issued before 10 October 2014. Thereafter, Transnet will only accept B-BBEE certificates issued based on the Revised Codes.

Respondents are required to complete Annexure A [the B-BBEE Preference Point Claim Form] and submit it together with proof of their B-BBEE Status as stipulated in the Claim Form in order to obtain preference points for their B-BBEE status.

Note: Failure to submit a valid and original B-BBEE certificate or a certified copy thereof at the Closing Date of this RFQ will result in a score of zero being allocated for B-BBEE.

[Refer clause 19 below for Returnable Documents required]

3 Communication

- a) Respondents are warned that a response will be liable for disqualification should any attempt be made by a Respondent either directly or indirectly to canvass any officer(s) or employee of Transnet in respect of this BFL between the closing date and the date of the award of the business.
- b) A Respondent may, however, **before the closing date and time**, direct any written enquiries relating to the RFQ to the following Transnet employee:

Name: steven vier Email: Steven.olivier@transnet.net

c) Respondents has also, at any time **after the closing date of the RFQ**, communicate with **Pume2o Lu as** on any matter relating to its RFQ response:

Telephone: 041 507 2713 Email: Pumezo.lucas@transnet.net

4 Tay ance

ne Respondent's original and valid Tax Clearance Certificate must accompany the Quotation. Note that no business shall be awarded to any Respondent whose tax matters have not been declared by SARS to be in order.

5 VAT Registration

The valid VAT registration number must be stated here: ______ [if applicable].

6 Legal Compliance

The successful Respondent shall be in full and complete compliance with any and all applicable national and local laws and regulations.

7 Changes to Quotations

Changes by the Respondent to its submission will not be considered after the closing date and time.

Transnet Request for Quotation No PTH 53194

8 Pricing

All prices must be quoted in South African Rand on a **fixed price basis**, **excluding VAT**, **but including delivery**.

9 Prices Subject to Confirmation

Prices quoted which are subject to confirmation will not be considered.

10 Negotiations

Transnet reserves the right to undertake post-tender negotiations with selected Respondents or any number of short-listed Respondents.

11 Binding Offer

Any Quotation furnished pursuant to this Request shall be deemed to be an offer. Any exceptions to this statement must be clearly and specifically indicated.

12 Disclaimers

Transnet is not committed to any course of action as a result of a suspense sissuance of this RFQ and/or its receipt of a Quotation in response to it. Please note that framet reserves the right to:

- modify the RFQ's goods / service(s) and equast Respondents to re-bid on any changes;
- reject any Quotation which does no compare to instructions and specifications which are detailed herein;
- disqualify Quotations submitted after the stated submission deadline;
- not necessarily accept the lowest priced Quotation;
- reject all Quotations, it is a decides;
- place an order if connection with this Quotation at any time after the RFQ's closing date;
- award only portion of the proposed goods / service/s which are reflected in the scope of this RFQ;
- split the algorithm order/s between more than one Supplier/Service Provider; or
- make no word at all.

Thans et reserves the right to award business to the highest scoring bidder/s unless objective criteria justify the award to another bidder.

13 Transnet's supplier integrity pact

Transnet's Integrity Pact requires a commitment from suppliers and Transnet that they will not engage in any corrupt and fraudulent practices, anti-competitive practices; and act in bad faith towards each other. The Integrity Pact also serves to communicate Transnet's Gift Policy as well as the remedies available to Transnet where a Respondent contravenes any provision of the Integrity Pact.

Respondents are required to familiarise themselves with the contents of the Integrity Pact which is available on the Transnet Internet site [www.transnet.net/Tenders/Pages/default.aspx] or on request. Furthermore, Respondents are required to certify that they have acquainted themselves with all the documentation comprising the Transnet Integrity Pact and that they fully comply with all the terms and conditions stipulated in the Transnet Supplier Integrity Pact as follows:

YES	10
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Should a Respondent need to declare previous transgressions or a serious breach of law in the preceding 5 years as required by Annexure A to the Integrity Pact, such declaration must accompany the Respondent's bid submission.

14 Evaluation Criteria

Transnet will utilise the following criteria [not necessarily in this order] in choosing a Supplier/Service Provider, if so required:

Criterion/Criteria	Explanation
Administrative	Completeness of response and returnable documents
responsiveness	
Substantive	Prequalification criteria, if any, m st be met and whether the Bid materially
responsiveness	complies with the scope and/or specification given.
Final weighted	Pricing and price basis firm] - whilst not the sole factor for consideration,
evaluation based	competitive pucing the overall level of unconditional discounts ¹ will be critical
on 80/20	B-BBEE gratus f cou pany - Preference points will be awarded to a bidder for
preference point	attaining the B-BEE status level of contribution in accordance with the table
system	inditated in Annexure "A".

15	Validity Period	
	Transnet desires a validity period of 90 [ninety] days from the closi	ing date of this RFQ.
	This RFQ is vand antil	
16	E inking Details	
. <	B INK	
	RANCH NAME / CODE:	
	ACCOUNT HOLDER:	
	ACCOUNT NUMBER:	
17	Company Registration	
	Registration number of company / C.C.	· · · · · · · · · · · · · · · · · · ·
	Registered name of company / C.C.	

¹ Only unconditional discounts will be taken into account during evaluation. A discount which has been offered conditionally will, despite not being taken into account for evaluation purposes, be implemented when payment is effected.

18 Disclosure of Prices Quoted

Respondents	must	indicate	here	whether	Transnet	may	disclose	their	quoted	prices	and	conditions	to
other Respon	dents:												

YES		NO	
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19 Returnable Documents

Returnable Documents means all the documents, Sections and Annexures, as listed in the tables below.

a) Respondents are required to submit with their Quotations the **Returnable Documents**, as detailed below.

Failure to provide all these Returnable Documents at the Closing Date and time of this RFQ may result in a Respondent's disqualification. Respondents are therefore urged to ensure that <u>all</u> these Documents are returned with their Quatrions.

All Sections, as indicated in the footer of each page must be signed, stamped and dated by the Respondent. Please confirm submission of these Returnable ocuments by so indicating [Yes or No] in the table below:

Returnable Docu nents	Submitted [Yes or No]
SECTION 1 : Notice to Bidders	
 Valid and original B-BBEE Verification Certificate or certified copy thereof [Large Enterprises and OSEs] Note: failure to provide a valid B-BBEE Verification Certificate at the closing date and time of the RFQ will result in an automatic score of zero for preference 	
 Valid and one hal B-BBEE certificate/sworn affidavit or certified copy thereof from suditor, accounting officer or SANAS accredited Verification Agency [EN Es] Note: failure to provide a valid B-BBEE Verification Certificate at the closing date and time of the RFQ will result in an automatic score of zero being allocated for preference 	
 In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement 	
TAX CLEARANCE CERTIFICATE	
- Original valid Tax Clearance Certificate [Consortia / Joint Ventures must submit a separate Tax Clearance Certificate for each party]	
SECTION 2 : Quotation Form	
ANNEXURE "A" – B-BBEE Preference Points Claim Form	

Transnet	Request 1	or Quot	ation ivo	PIH	53194

Section 2 QUOTATION FORM

I/We			
I / \/\/ \A			

hereby offer to supply the goods/services at the prices quoted in the Price Schedule below, in accordance with the conditions related thereto.

I/We agree to be bound by those terms and conditions in:

- the Standard Terms and Conditions for the Supply of Goods or Services to Transnet [available on request]; and
- any other standard or special conditions mentioned and/or embodied in this request for Quotation.

I/We accept that unless Transnet should otherwise decide and so inform me/ s, this Quotation [and, if any, its covering letter and any subsequent exchange of correst one ence), together with Transnet's acceptance thereof shall constitute a binding contract between Transnet and me/us.

I/We further agree that if, after I/we have been notified of the arceptance of my/our Quotation, I/we fail to deliver the said goods/service/s within the delivery lead-time quoted, Transnet may, without prejudice to any other legal remedy which it may have, cancel the order and recover from me/us any expenses incurred by Transnet in calling for Quotations of Sh and/or having to accept any less favourable offer.

Price Schedule

I/We quote as follows for the goods required, on a "delivered nominated destination" basis, excluding VAT:

Item No	Description of Goods /Services	Unit of Measure	Quantity	Unit Price Excl. VAT & including delivery (ZAR)	Total Price excl. Vat & including delivery (ZAR)
4	SUPPLY AND DELIVERY OF BOWMONK MECHANICAL BRAKE TEST METER MK 3 - PART NUMBER (BOW005) OR SIMILAR TO EAST LONDON Note: 1. Mechanical pendulum type that responds to change in motion.	EACH	1		

|--|--|

2. The instrument must be filled with a specific fluid that is not sensitive to temperature change.		
3. Maintenance free.		
4. The dial must be calibrated in "G"		

\triangleright	Delivery Lead-Time from date of purchase order :		V	[days/weeks]
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Note: When a patented article is used as a sample or when the same of a manufacturer or a certain trade mark or brand is quoted, it shall only be to indicate the type and standard or quality of the article required and not to limit competition only to the referenced article. Similar, equal and equivalent products will be considered subject to actual performance standards. Where an alternative brand in product is offered, it would be advisable to include the specific data sheets / specification in the product, in your submission.

Notes to Pricing:

- a) All Prices must be quoted in **South African Rand** on a fixed price basis, <u>exclusive of VAT</u>, but including delivery.
- b) Failure to **include delivery cost** will result in your RFQ to be overlooked.
- c) To facilities like-for-like comparison bidders must submit pricing strictly in accordance with this price schedule and not utilise a different format. Deviation from this pricing actuable could result in a bid being disqualified.
- Please note that should you have offered a discounted price(s), Transnet will only consider such price discount(s) in the final evaluation stage if offered on an unconditional basis.

Transnet Reques	for Quotation No PTH 53194
Respondent's Signature	Date & Company Stamp

RFQ 53194

ANNEXURE A: B-BBEE PREFERENCE POINTS CLAIM FORM

This preference form contains general information and serves as a claim for preference points for Broad-Based Black Economic Empowerment [**B-BBEE**] Status Level of Contribution.

1. INTRODUCTION

- 1.1 A total of 20 preference points shall be awarded for B-BBEE Status evel of Contribution.
- 1.2 Failure on the part of a Bidder to fill in and/or to sign this form and submit a B-BBEE Verification Certificate from a Verification Agency accredited by the South African Accreditation System [SANAS] or a Registered Auditor approved by the Independent Regulatory Board of Auditors [IRBA] or an Accounting Officer as contemplated in the Close Corporation Act [CCA] together with the bid will be interpreted to mean that preference points for B-BBEE Status Level of Contribution are not claimed.
- 1.3 Transnet reserves the right to require of a Bidder, either before a Bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by Transnet.

2. GENERAL DEFINITIONS

- 2.1 **"all applicable caxes"** include value-added tax, pay as you earn, income tax, unemployment insurance fund sont but one and skills development levies;
- 2.2 **"B-BB5F"** neans broad-based black economic empowerment as defined in section 1 of the Broad-Based black Economic Empowerment Act;
- 2.3 **BBBLE status of contributor"** means the B-BBEE status received by a measured entity based its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- 2.4 **"Bid"** means a written offer in a prescribed or stipulated form in response to an invitation by Transnet for the provision of goods, works or services;
- 2.5 "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic Empowerment Act, 2003 [Act No. 53 of 2003];
- 2.6 **"comparative price"** means the price after the factors of a non-firm price and all unconditional discounts that can utilised have been taken into consideration;
- 2.7 "consortium or joint venture" means an association of persons for the purpose of combining their expertise, property, capital, efforts, skills and knowledge in an activity for the execution of a contract;
- 2.8 "contract" means the agreement that results from the acceptance of a bid by Transnet;

Transnet Request for Quotation No PTH 53194

- 2.9 "EME" means any enterprise with an annual total revenue of R5 [five] million or less as per the 2007 version of the B-BBEE Codes of Good Practice and means any enterprise with an annual total revenue of R10 [ten] million or less as per the Revised Codes of Good Practice issued on 11 October 2013 in terms of Government Gazette No. 36928;
- 2.10 "firm price" means the price that is only subject to adjustments in accordance with the actual increase or decrease resulting from the change, imposition, or abolition of customs and excise duty and any other duty, levy, or tax, which, in terms of the law or regulation, is binding on the contractor and demonstrably has an influence on the price of any supplies, or the rendering costs of any service, for the execution of the contract;
- 2.11 "functionality" means the measurement according to predetermined not not as as set out in the bid documents, of a service or commodity that is designed to be practical and useful, working or operating, taking into account, among other factors, the quality, reliability, viability and durability of a service and the technical capacity and ability of a bidder.
- 2.12 "non-firm prices" means all prices other than "firm" prices;
- 2.13 "person" includes reference to a juristic person;
- 2.14 "QSE" means any enterprise with an annual text revenue between R5 [five] million and R35 [thirty five] million as per the 2007 version of the B-BBEE Codes of Good Practice and means any enterprise with an annual total revenue of Latingen R10 [ten] million and R50 [fifty] million as per the Revised Codes of Good Practice is used in 11 October 2013 in terms of Government Gazette No. 36928
- 2.15 "**rand value**" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties;
- 2.16 **"subcontract"** nearlis the primary contractor's assigning or leasing or making out work to, or employing another person to support such primary contractor in the execution of part of a project in terms of the contract;
- 2.17 **"to al evenue"** bears the same meaning assigned to this expression in the Codes of Good Practice of Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based back Empowerment Act and promulgated in the Government Gazette on 9 February 2007;
- **"trust"** means the arrangement through which the property of one person is made over or bequeathed to a trustee to administer such property for the benefit of another person; and
- 2.19 **"trustee"** means any person, including the founder of a trust, to whom property is bequeathed in order for such property to be administered for the benefit of another person.

3. ADJUDICATION USING A POINT SYSTEM

- 3.1 The Bidder obtaining the highest number of total points for the evaluation criteria as enumerated in Section 2 of the RFP will be awarded the contract, unless objective criteria justifies the award to another bidder.
- 3.2 Preference points shall be calculated after prices have been brought to a comparative basis taking into account all factors of non-firm prices and all unconditional discounts.
- 3.3 Points scored will be rounded off to 2 [two] decimal places.

Transnet Request for Quotation No PTH 53194

- 3.4 In the event of equal points scored, the Bid will be awarded to the Bidder scoring the highest number of preference points for B-BBEE.
- 3.5 However, when functionality is part of the evaluation process and two or more Bids have scored equal points including equal preference points for B-BBEE, the successful Bid will be the one scoring the highest score for functionality.
- 3.6 Should two or more Bids be equal in all respect, the award shall be decided by the drawing of lots.



4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTION

4.1 In terms of the Preferential Procurement Regulations, 2011, preference points shall be awarded to a Bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of	Number of Points
Contributor	[Maximum 20]
1	20
2	18
3	16
4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

- 4.2 Bidders who qualify as EMEs in terms of the zood version of the Codes of Good Practice must submit a certificate issued by an Accounting Oricer as contemplated in the CCA or a Verification Agency accredited by SANAS or a Registered Additor. Registered auditors do not need to meet the prerequisite for IRBA's approval for the purpose of conducting verification and issuing EME's with B-BBEE Status Level Certificates.
- 4.3 Bidders who qualify as EMEs in terms of the Revised Codes of Good Practice issued on 11 October 2013 in terms of Government Gazette No. 36928 are only required to obtain a sworn affidavit on an annual basis confirming that the entity has an Annual Total Revenue of R10 million or less and the entity's Level of R10 of R10 cownership.
- In terms of the 2017 version of the Codes of Good Practice, Bidders other than EMEs must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE rating issued by a Registered Auditor approved by IRBA or a Version Agency accredited by SANAS.
- In erms of the Revised Codes of Good Practice issued on 11 October 2013 in terms of Government Gazette No. 36928, Bidders who qualify as QSEs are only required to obtain a sworn affidavit on an annual basis confirming that the entity has an Annual Total Revenue of R50 million or less and the entity's Level of Black ownership. Large enterprises must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE rating issued by a Registered Auditor approved by IRBA or a Verification Agency accredited by SANAS.
- 4.6 A trust, consortium or joint venture will qualify for points for its B-BBEE status level as a legal entity, provided that the entity submits its B-BBEE status level certificate.
- 4.7 A trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate bid.

- 4.8 Tertiary institutions and public entities will be required to submit their B-BBEE status level certificates in terms of the specialised scorecard contained in the B-BBEE Codes of Good Practice.
- 4.9 A person will not be awarded points for B-BBEE status level if it is indicated in the Bid documents that such a Bidder intends subcontracting more than 25% [twenty-five per cent] of the value of the contract to any other enterprise that does not qualify for at least the same number of points that such a Bidder qualifies for, unless the intended subcontractor is an EME that has the capability and ability to execute the subcontract.
- 4.10 A person awarded a contract may not subcontract more than 25% [twenty-five per cent] of the value of the contract to any other enterprise that does not have an equal or ligher B-BBEE status level than the person concerned, unless the contract is subcontracted to an EME that has the capability and ability to execute the subcontract.
- 4.11 Bidders are to note that in terms of paragraph 2.6 of Statement 000 of the Revised Codes of Good Practice issued on 11 October 2013 in terms of Government Cazette No. 36928, any representation made by an entity about its B-BBEE compliance must be supported by suitable evidence or documentation. As such, Transnet reserves the light to request such evidence or

5.

5.1	Bidders who claim points in respect of B-BBEE Status Level of Contribution mus			
	complet	e the following:		
	B-BBEE S	tatus Level of Contributo = [maximum of 2	0 points]	
	Note: Po	ints claimed in respect of this paragraph 5.1 must be in accor	dance with the tab	
	reflected	in paragraph trabove and must be substantiated by means o	f a B-BBEE certifica	
	issued by	a Verification Agency accredited by SANAS or a Registered Auditor	r approved by IRBA	
	a sworn a	afficavit in the case of an EME or QSE.		
5.2	Sub or d	racting:		
	Wil any I	portion of the contract be subcontracted? YES/NO [delete which is r	not applicable]	
	If YES, in	dicate:		
	(i)	What percentage of the contract will be subcontracted?		
	(ii)	The name of the subcontractor		
	(iii)	The B-BBEE status level of the subcontractor		
	(iv)	Is the subcontractor an EME?	YES/NO	
5.3	Declaration	on with regard to Company/Firm		
	(i)	Name of Company/Firm		
	(ii)	VAT registration number		
	(iii)	Company registration number		
	(iv)	Type of Company / Firm [TICK APPLICABLE BOX]		
		□Partnership/Joint Venture/Consortium		

	□One person business/sole propriety
	□Close Corporations
	□Company (Pty) Ltd
(v)	Describe Principal Business Activities
(vi)	Company Classification [TICK APPLICABLE BOX]
	□Manufacturer
	□Supplier
	□Professional Service Provider
(vii)	□Other Service Providers, e.g Trenst orter, etc Total number of years the company/firm has been in
	business

BID DECLARATION

I/we, the undersigned, who war ants that he/she is duly authorised to do so on behalf of the company/firm, certify that points laimed, based on the B-BBEE status level of contribution indicated in paragraph a above, qualifies the company/firm for the preference(s) shown and I / we acknowledge that:

- (i) The information furnished is true and correct.
- In the event of a contract being awarded as a result of points claimed as shown in paragraph 6 above, the contractor may be required to furnish documentary proof to the satisfaction of Transnet that the claims are correct.
- (iii) If the B-BBEE status level of contribution has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, Transnet may, in addition to any other remedy it may have:
 - (a) disqualify the person from the bidding process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) restrict the Bidder or contractor, its shareholders and directors, and/or associated entities, or only the shareholders and directors who acted in a

Transnet Request for Quotation No PTH 53194

fraudulent manner, from obtaining business from Transnet for a period not exceeding 10 years, after the *audi alteram partem* [hear the other side] rule has been applied; and/or

(e) forward the matter for criminal prosecution.

	SIGNATURE OF BIDDER
DATE:	
COMPANY NAME :	
CONTACT PERSON :	
CONTACT NUMBER :	
EMAIL ADDRESS OR FAX NUMBER :	
ADDRESS :	
\	
X Y	
	COMPANY NAME :